# **SHARP**

# CONSOLIDATED FINANCIAL HIGHLIGHTS

$$2001 \sim 2006$$

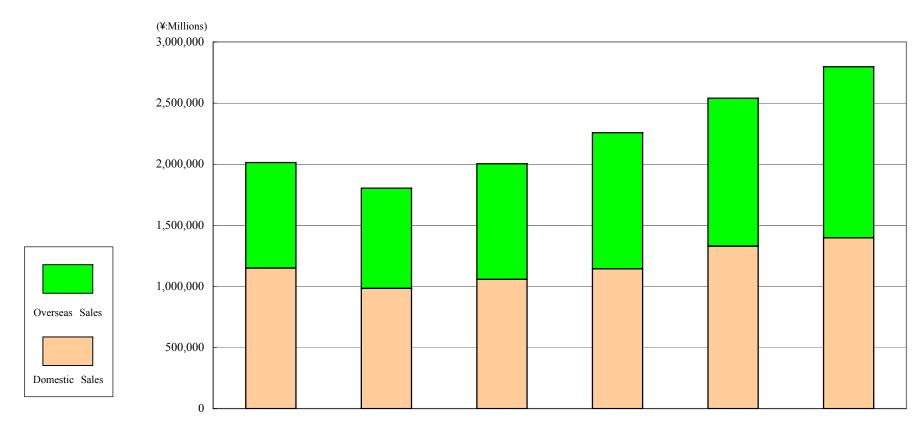
$$('00/4\sim'01/3) \sim ('05/4\sim'06/3)$$

SHARP CORPORATION

## **CONTENTS**

NET SALES	1
SALES BY PRODUCT GROUP	2
OVERSEAS SALES BY PRODUCT GROUP	3
SALES BY REGION	4
OPERATING INCOME · NET INCOME	5
CAPITAL INVESTMENT · CASH FLOWS	6
R&D EXPENDITURES	7
COMMON STOCK INFORMATION	8
OTHER FINANCIAL DATA	9
CONSOLIDATED BALANCE SHEETS	10
CONSOLIDATED STATEMENTS OF INCOME	12
CONSOLIDATED STATEMENTS OF CASH FLOWS	13
SEGMENT INFORMATION	14

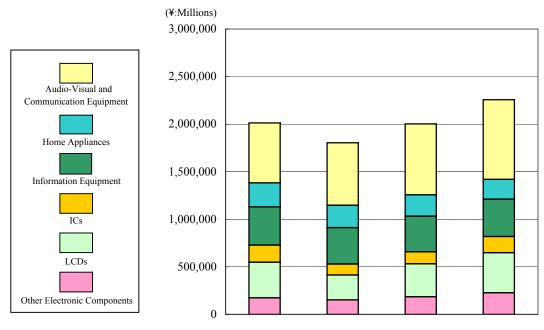
# < NET SALES >



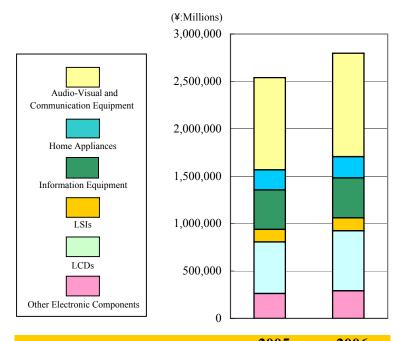
Years Ended March 31	2001	2002	2003	2004	2005	2006
(¥:Millions)	('00/4~'01/3)	('01/4~'02/3)	('02/4~'03/3)	('03/4~'04/3)	('04/4~'05/3)	('05/4~'06/3)
Net Sales	2,012,858	1,803,798	2,003,210	2,257,273	2,539,859	2,797,109
Year-on-Year Growth	+8.5%	-10.4%	+11.1%	+12.7%	+12.5%	+10.1%
Domestic Sales	1,149,775	983,660	1,057,405	1,143,548	1,329,711	1,397,081
Share of Net Sales	57.1%	54.5%	52.8%	50.7%	52.4%	49.9%
Year-on-Year Growth	+18.0%	-14.4%	+7.5%	+8.1%	+16.3%	+5.1%
Overseas Sales	863,083	820,138	945,805	1,113,725	1,210,148	1,400,028
Share of Net Sales	42.9%	45.5%	47.2%	49.3%	47.6%	50.1%
Year-on-Year Growth	-1.9%	-5.0%	+15.3%	+17.8%	+8.7%	+15.7%

### **≪CONSOLIDATED**

# < SALES BY PRODUCT GROUP >

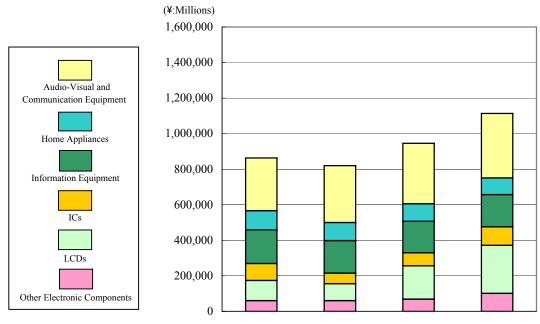


Years Ended Marc	h 31	2001	2002	2003	2004
(¥:Mill	lions)	('00/4~'01/3)	('01/4~'02/3)	('02/4~'03/3)	('03/4~'04/3)
Audio-Visual and Communication Equ	ipment (a)	629,870	655,679	746,404	837,390
Year-on-Year Growth		_	+4.1%	+13.8%	+12.2%
Home Appliances	(b)	252,950	236,335	223,890	208,473
Year-on-Year Growth		<del>_</del>	-6.6%	-5.3%	-6.9%
Information Equipment	(c)	401,032	382,062	376,106	392,833
Year-on-Year Growth		_	-4.7%	-1.6%	+4.4%
Consumer / Information Products	(a+b+c)	1,283,852	1,274,076	1,346,400	1,438,696
Share of Net Sales	(a + b + c)	63.8%	70.6%	67.2%	63.7%
Year-on-Year Growth			, , , , ,		
f ear-on- f ear Growth		+3.1%	-0.8%	+5.7%	+6.9%
ICs	(d)	180,604	116,099	124,773	169,754
Year-on-Year Growth		· —	-35.7%	+7.5%	+36.1%
LCDs	(e)	374,520	261,295	346,646	421,741
Year-on-Year Growth		<u> </u>	-30.2%	+32.7%	+21.7%
Other Electronic Components	(f)	173,882	152,328	185,391	227,082
Year-on-Year Growth		<u> </u>	-12.4%	+21.7%	+22.5%
Electronic Components	(d+e+f)	729,006	529,722	656,810	818,577
Share of Net Sales	(u+C+1)	36.2%	29.4%	32.8%	36.3%
Year-on-Year Growth		+19.7%	-27.3%	+24.0%	+24.6%
Total		2,012,858	1,803,798	2,003,210	2,257,273

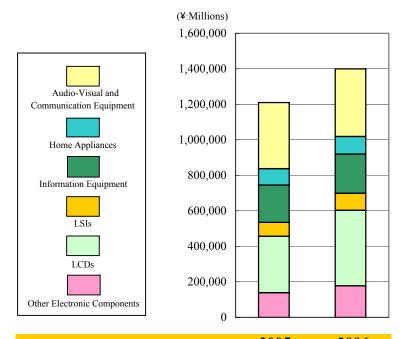


		2005	2006
		('04/4~'05/3)	('05/4~'06/3)
Audio-Visual and Communication Equ	ipment (a)	972,563	1,090,905
Year-on-Year Growth		+16.1%	+12.2%
Home Appliances	(b)	212,064	224,650
Year-on-Year Growth		+1.7%	+5.9%
Information Equipment	(c)	416,310	421,208
Year-on-Year Growth		+6.0%	+1.2%
Consumer / Information Products	(a+b+c)	1,600,937	1,736,763
Share of Net Sales		63.0%	62.1%
Year-on-Year Growth		+11.3%	+8.5%
LSIs	(d)	132,375	135,754
Year-on-Year Growth	. ,	, <u> </u>	+2.6%
LCDs	(e)	543,804	633,493
Year-on-Year Growth	` ´	+28.9%	+16.5%
Other Electronic Components	(f)	262,743	291,099
Year-on-Year Growth			+10.8%
Electronic Components	(d+e+f)	938,922	1,060,346
Share of Net Sales		37.0%	37.9%
Year-on-Year Growth		+14.7%	+12.9%
Total		2,539,859	2,797,109

# < OVERSEAS SALES BY PRODUCT GROUP >



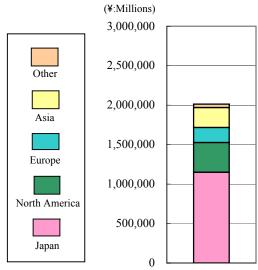
Years Ended March 3	1	2001	2002	2003	2004
(¥:Millions	()	('00/4~'01/3)	('01/4~'02/3)	('02/4~'03/3)	('03/4~'04/3)
Audio-Visual and Communication Equipmen	nt (a)	296,787	320,208	340,579	362,869
Year-on-Year Growth		_	+7.9%	+6.4%	+6.5%
Home Appliances	(b)	107,536	101,734	98,531	93,765
Year-on-Year Growth		_	-5.4%	-3.1%	-4.8%
Information Equipment	(c)	189,524	183,086	177,233	181,439
Year-on-Year Growth		_	-3.4%	-3.2%	+2.4%
Consumer / Information Products (a	+b+c)	593,847	605,028	616,343	638,073
Year-on-Year Growth		-8.2%	+1.9%	+1.9%	+3.5%
ICs	(d)	95,294	59,289	73,334	104,175
Year-on-Year Growth		_	-37.8%	+23.7%	+42.1%
LCDs	(e)	113,415	95,542	187,118	270,023
Year-on-Year Growth		_	-15.8%	+95.8%	+44.3%
Other Electronic Components	(f)	60,527	60,279	69,010	101,454
Year-on-Year Growth		_	-0.4%	+14.5%	+47.0%
Electronic Components (d-	-e+f)	269,236	215,110	329,462	475,652
Year-on-Year Growth		+15.3%	-20.1%	+53.2%	+44.4%
Total		863,083	820,138	945,805	1,113,725



		2005	2006
		('04/4~'05/3)	('05/4~'06/3)
Audio-Visual and Communication Equip	ment (a)	372,724	381,245
Year-on-Year Growth		+2.7%	+2.3%
Home Appliances	(b)	92,412	99,061
Year-on-Year Growth		-1.4%	+7.2%
Information Equipment	(c)	210,070	220,337
Year-on-Year Growth		+15.8%	+4.9%
Consumer / Information Products	(a+b+c)	675,206	700,643
Year-on-Year Growth		+5.8%	+3.8%
LSIs	(d)	78,391	96,303
Year-on-Year Growth		_	+22.8%
LCDs	(e)	317,491	425,378
Year-on-Year Growth		+17.6%	+34.0%
Other Electronic Components	(f)	139,060	177,704
Year-on-Year Growth			+27.8%
Electronic Components	(d+e+f)	534,942	699,385
Year-on-Year Growth		+12.5%	+30.7%
Total		1,210,148	1,400,028

### **≪CONSOLIDATED**

## < SALES BY REGION >



Years Ended March 31	2001
(¥:Millions)	('00/4~'01/3)
Japan	1,149,775
Share of Net Sales	57.1%
Year-on-Year Growth	+18.0%
North America	377,062
Share of Net Sales	18.7%
Year-on-Year Growth	-6.6%
Europe	190,521
Share of Net Sales	9.5%
Year-on-Year Growth	-0.9%
Asia	252,179
Share of Net Sales	12.5%
Year-on-Year Growth	+7.6%
Other	43,321
Share of Net Sales	2.2%
Year-on-Year Growth	-12.9%
Total	2,012,858

	(¥:Millions)						
	3,000,000	г					
Other	2,500,000						_
Asia	2,000,000	_					
Europe	1,500,000						
The Americas	1,000,000						
	500,000						
Japan	0						

	2002	2003	2004	2005	2006
	('01/4~'02/3)	('02/4~'03/3)	('03/4~'04/3)	('04/4~'05/3)	('05/4~'06/3)
Japan	983,660	1,057,405	1,143,548	1,329,711	1,397,081
Share of Net Sales	54.5%	52.8%	50.7%	52.4%	49.9%
Year-on-Year Growth	-14.4%	+7.5%	+8.1%	+16.3%	+5.1%
The Americas	370,490	336,815	308,807	372,184	450,307
Share of Net Sales	20.5%	16.8%	13.7%	14.6%	16.1%
Year-on-Year Growth	_	-9.1%	-8.3%	+20.5%	+21.0%
Europe	188,840	235,168	330,772	407,455	488,945
Share of Net Sales	10.5%	11.7%	14.6%	16.0%	17.5%
Year-on-Year Growth	_	+24.5%	+40.7%	+23.2%	+20.0%
Asia	174,017	270,618	279,161	207,186	214,131
Share of Net Sales	9.7%	13.5%	12.4%	8.2%	7.7%
Year-on-Year Growth	_	+55.5%	+3.2%	-25.8%	+3.4%
Other	86,791	103,204	194,985	223,323	246,645
Share of Net Sales	4.8%	5.2%	8.6%	8.8%	8.8%
Year-on-Year Growth	<u> </u>	+18.9%	+88.9%	+14.5%	+10.4%
Total	1,803,798	2,003,210	2,257,273	2,539,859	2,797,109

\* Major countries or regions in each geographic segment are as follows. [~2001('00/4~'01/3)]

•North America : U.S.A., Canada

•Europe : Germany, U.K., Italy, Spain, France

• Asia : China, South Korea, Taiwan, Singapore, Malaysia, Philippines

Other: Central and South America, Middle East, Oceania, Africa

\* Major countries or regions in each geographic segment are as follows. [2002 ('01/4~'02/3)~]

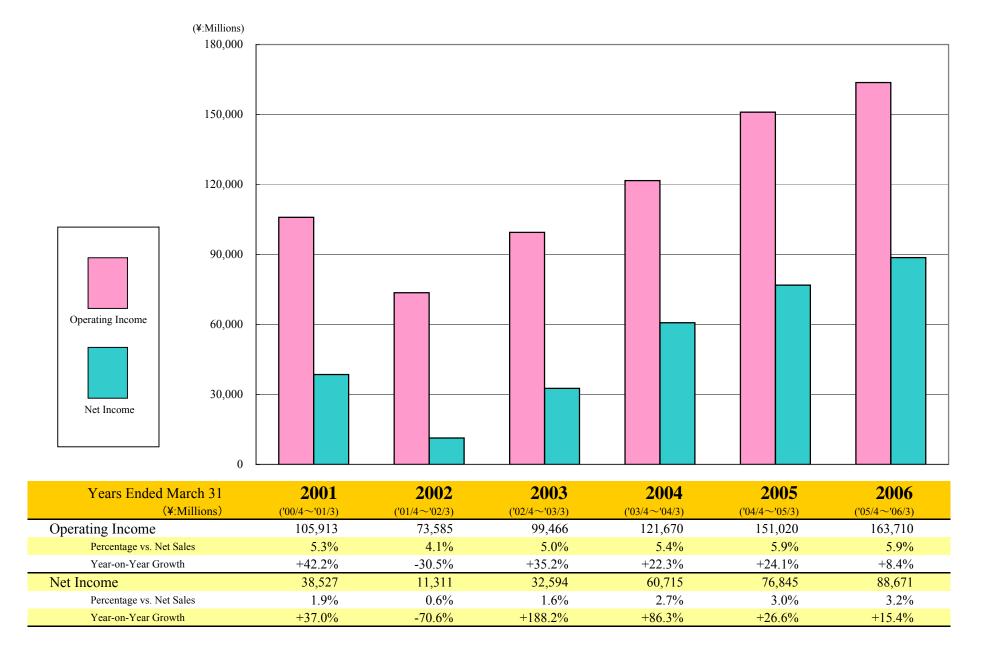
•The Americas : U.S.A., Canada, Central and South America

•Europe : Germany, U.K., Spain, France, Italy

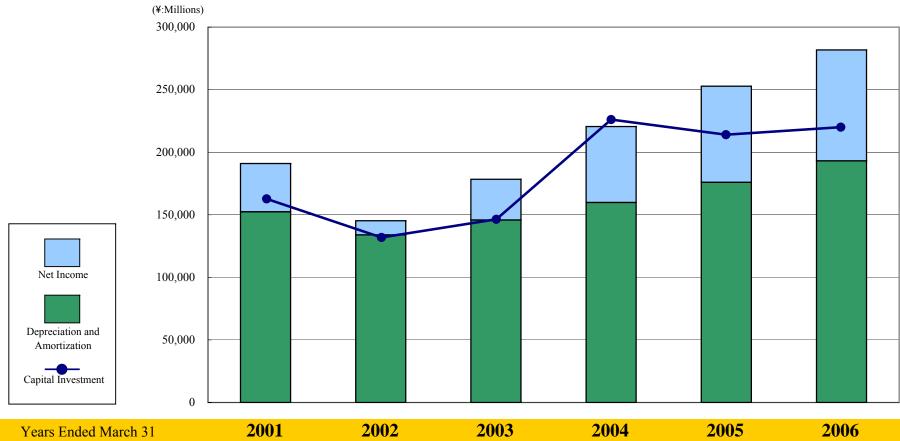
·Asia : Taiwan, South Korea, Singapore, Indonesia, Malaysia

Other : China, Middle East, Oceania, Africa

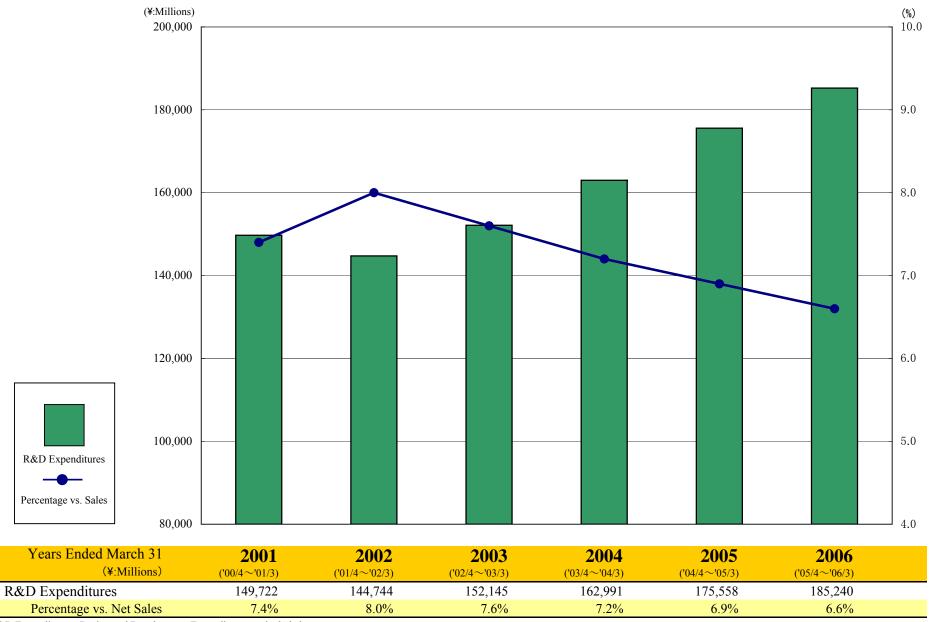
## < OPERATING INCOME • NET INCOME >



# < CAPITAL INVESTMENT - CASH FLOWS > «CONSOLIDATED



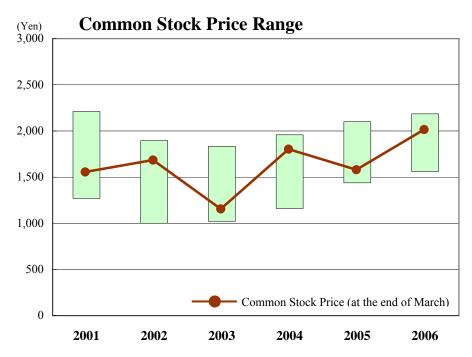
Years Ended March 31	2001	2002	2003	2004	2005	2006
(¥:Millions)	('00/4~'01/3)	('01/4~'02/3)	('02/4~'03/3)	('03/4~'04/3)	('04/4~'05/3)	('05/4~'06/3)
Net Income	38,527	11,311	32,594	60,715	76,845	88,671
Depreciation and Amortization	152,455	133,947	145,818	159,831	175,969	193,114
Percentage vs. Net Sales	7.6%	7.4%	7.3%	7.1%	6.9%	6.9%
Cash Flows	190,982	145,258	178,412	220,546	252,814	281,785
(Net Income + Depreciation and Amortization)						
Capital Investment	162,393	132,001	146,282	225,001	213,048	218,966
Free Cash Flows	14,908	(2,692)	16,515	(22,146)	17,600	40,559
(Net Income + Depreciation and Amortization - Capita	Investment - Directors' and A	uditors' Bonuses - Cash Divide	nds)			



<sup>\*</sup>R&D Expenditures : Design and Development Expenditures are included.

# < COMMON STOCK INFORMATION >





	Years Ended March 31	<b>2001</b> ('00/4~'01/3)	<b>2002</b> ('01/4~'02/3)	<b>2003</b> ('02/4~'03/3)	<b>2004</b> ('03/4~'04/3)	<b>2005</b> ('04/4~'05/3)	<b>2006</b> ('05/4~'06/3)	NOTE
Common Stock Price (High)	(Yen)	2,210	1,895	1,833	1,958	2,100	2,185	Tokyo Stock Exchange
Common Stock Price (Low)	(Yen)	1,270	999	1,021	1,160	1,437	1,561	п
Common Stock Price (at the end	d of March) (Yen)	1,596	1,734	1,170	1,859	1,622	2,085	n
Number of Shares Outstanding (at the e	end of March) (Thousands of Shares)	1,126,647	1,110,598	1,089,855	1,090,672	1,091,075	1,090,901	
Market Capitalization (at the end	d of March) (Millions of Yen)	1,798,128	1,925,777	1,275,130	2,027,559	1,769,724	2,274,528	Common Stock Price × Number of Shares Outstanding
Price Earnings Ratio [PER]	(Times)	46.7	171.7	39.8	33.6	23.2	25.8	Common Stock Price (at the end of March) / Net Income per Share
Price Book Value Ratio [PBR	(Times)	1.9	2.1	1.4	2.1	1.8	2.1	Common Stock Price (at the end of March) / Shareholders' Equity per Share
Price Cash Flow Ratio (PCFF	(Times)	9.4	13.3	7.1	9.2	7.0	8.1	Common Stock Price (at the end of March) / [CFPS]

<sup>\*</sup>Number of shares outstanding is net of treasury stock.

# < OTHER FINANCIAL DATA >

Years Ende	ed March 31	<b>2001</b> ('00/4~'01/3)	<b>2002</b> ('01/4~'02/3)	<b>2003</b> ('02/4~'03/3)	<b>2004</b> ('03/4~'04/3)	<b>2005</b> ('04/4~'05/3)	<b>2006</b> ('05/4~'06/3)	NOTE
Net Income per Share	(Yen)	34.20	10.10	29.37	55.37	70.04	80.85	Net Income / Average Number of Shares Outstanding
Fully Diluted Net Income per Share	e (Yen)	33.87	_	29.15	54.73	69.60	_	
Cash Flow per Share [CFPS]	(Yen)	169.51	130.79	163.70	202.21	231.71	258.30	(Net Income + Depreciation and Amortization ) / Number of Shares Outstanding
Return on Equity [ROE]	(%)	4.1	1.2	3.6	6.6	7.9	8.4	Net Income / Average Shareholders' Equity
Return on Assets [ROA]	(%)	1.9	0.6	1.6	2.9	3.4	3.6	Net Income / Average Total Assets
Total Assets Turnover	(Times)	1.00	0.92	1.00	1.05	1.06	1.09	Net Sales / Total Assets
Shareholders' Equity Ratio	(%)	47.1	47.1	45.0	43.9	42.1	42.9	Shareholders' Equity / Total Assets
Shareholder's Equity per Share	(Yen)	837.45	834.56	827.51	864.77	920.09	1,006.91	Shareholders' Equity / Number of shares Outstanding
Cash Dividends per Share	(Yen)	13	14	15	18	20	22	
Payout Ratio	(%)	38.0	138.6	51.1	32.5	28.6	27.2	Cash Dividends per Share / Net Income per Share
Number of Employees		49,101	46,518	46,633	46,164	46,751	46,872	Sharp Corporation and Consolidated Subsidiaries (at the end of March)
Sales per Employee	(Millions of Yen)	41	39	43	49	54	60	Net Sales / Number of Employees

<sup>\*</sup>Effective April 1, 2002, the Company adopted the new accounting standard for earnings per share and related guidance (Accounting Standards Board Statement No.2, "Accounting Standard for Earnings Per Share" and Financial Standards Implementation Guidance No.4, "Implementation Guidance for Accounting Standard for Earnings Per Share").

Years Ended March 31						
(¥:Millions)	2001	2002	2003	2004	2005	2006
ASSETS						
Current Assets:						
Cash and cash equivalents	221,673	231,404	271,712	277,623	295,312	299,466
Time deposits	25,191	16,201	15,475	15,313	35,306	30,299
Short-term investments	164,735	125,539	95,619	76,988	61,503	46,533
Notes and accounts receivable —						
Trade	369,301	325,514	322,542	376,311	443,758	496,343
Installment	18,802	22,219	26,725	36,432	48,568	58,430
Nonconsolidated subsidiaries and affiliates	11,077	13,509	18,865	15,504	15,197	29,351
Allowance for doubtful receivables	(3,537)	(4,196)	(4,499)	(4,018)	(4,581)	(5,425)
Inventories	271,397	284,761	284,964	273,668	325,723	336,344
Other current assets	62,738	69,073	79,072	80,314	99,827	103,532
Total current assets	1,141,377	1,084,024	1,110,475	1,148,135	1,320,613	1,394,873
Plant and Equipment, at cost:						
Land	47,752	48,219	50,325	52,954	52,474	53,369
Buildings and structures	432,247	453,511	474,732	512,527	550,368	573,290
Machinery and equipment	1,185,309	1,262,977	1,370,765	1,425,925	1,505,079	1,684,082
Construction in progress	97,394	79,993	55,442	65,799	89,870	81,384
	1,762,702	1,844,700	1,951,264	2,057,205	2,197,791	2,392,125
Less-Accumulated depreciation	(1,161,707)	(1,207,456)	(1,278,277)	(1,296,408)	(1,363,909)	(1,495,212)
	600,995	637,244	672,987	760,797	833,882	896,913
Investments and Other Assets :						
Investments in securities	145,460	116,309	98,663	123,614	103,648	130,428
Investments in nonconsolidated subsidiaries and affiliates	16,568	18,164	16,638	17,068	19,745	22,401
Prepaid expenses and other	99,241	111,168	106,069	100,636	107,138	115,684
	261,269	245,641	221,370	241,318	230,531	268,513
	2,003,641	1,966,909	2,004,832	2,150,250	2,385,026	2,560,299

# 

Years Ended March 31 (¥:Millions) LIABILITIES AND SHAREHOLDERS' EQUITY	2001	2002	2003	2004	2005	2006
Current Liabilities:						
Short-term borrowings, including current portion of						
long-term debt	199,058	320,055	242,545	215,577	364,551	280,995
Notes and accounts payable —		·	-		·	
Trade	314,226	299,930	343,054	428,918	511,922	580,754
Construction and other	104,100	56,396	54,128	119,761	94,409	100,150
Nonconsolidated subsidiaries and affiliates	11,630	7,050	7,296	9,440	7,507	10,852
Accrued expenses	118,860	108,360	110,453	121,343	146,468	165,396
Income taxes	27,250	3,288	39,957	32,339	35,850	33,179
Other current liabilities	22,158	18,383	20,975	22,637	18,814	23,728
Total current liabilities	797,282	813,462	818,408	950,015	1,179,521	1,195,054
Long-term Liabilities:						
Long-term debt	241,293	200,790	258,989	225,775	160,864	241,54
Estimated termination and retirement allowances	5,821	_	_	_	_	_
Allowance for severance and pension benefits	_	9,314	9,926	15,789	25,009	8,552
Other long-term liabilities	4,861	5,857	6,539	7,234	6,418	7,504
	251,975	215,961	275,454	248,798	192,291	257,601
Minority Interests	10,879	10,630	8,854	7,905	8,888	8,734
Shareholders' Equity :						
Common stock	204,095	204,676	204,676	204,676	204,676	204,676
Additional paid-in capital	282,768	261,415	_	_	_	_
Capital surplus	_	_	261,415	262,140	262,283	262,288
Retained earnings	496,802	492,163	507,871	550,894	605,440	668,687
Net unrealized holding gains (losses) on securities	_	(5,340)	(2,803)	14,176	13,333	27,992
Foreign currency translation adjustments	(40,150)	(25,899)	(42,319)	(61,828)	(55,346)	(38,352
Less-Cost of treasury stock	(10)	(159)	(26,724)	(26,526)	(26,060)	(26,381
Total shareholders' equity	943,505	926,856	902,116	943,532	1,004,326	1,098,910
	2,003,641	1,966,909	2,004,832	2,150,250	2,385,026	2,560,299

# < CONSOLIDATED STATEMENTS OF INCOME > «consolidated

Years Ended March 31						
(¥:Millions)	<b>2001</b> ('00/4~'01/3)	<b>2002</b> ('01/4~'02/3)	<b>2003</b> ('02/4~'03/3)	<b>2004</b> ('03/4~'04/3)	<b>2005</b> ('04/4~'05/3)	<b>2006</b> ('05/4~'06/3)
Net Sales	2,012,858	1,803,798	2,003,210	2,257,273	2,539,859	2,797,109
Cost of Sales	1,501,396	1,340,682	1,509,912	1,713,118	1,959,658	2,165,126
Gross profit	511,462	463,116	493,298	544,155	580,201	631,983
Selling, General and Administrative Expenses	405,549	389,531	393,832	422,485	429,181	468,273
Operating income	105,913	73,585	99,466	121,670	151,020	163,710
Other Income (Expenses):						
Interest and dividend income	10,099	7,291	5,642	5,294	5,446	5,769
Interest expense	(12,048)	(9,626)	(7,673)	(5,844)	(5,724)	(6,410)
Other, net	(33,240)	(51,387)	(40,110)	(18,400)	(22,558)	(23,051)
	(35,189)	(53,722)	(42,141)	(18,950)	(22,836)	(23,692)
Income before income taxes and minority interests	70,724	19,863	57,325	102,720	128,184	140,018
Income Taxes:						
Current	44,702	12,378	43,122	48,971	62,795	50,073
Deferred	(13,227)	(3,909)	(18,796)	(7,257)	(12,364)	608
	31,475	8,469	24,326	41,714	50,431	50,681
Income before minority interests	39,249	11,394	32,999	61,006	77,753	89,337
Minority Interests in Income of Consolidated Subsidiaries	(722)	(83)	(405)	(291)	(908)	(666)
Net Income	38,527	11,311	32,594	60,715	76,845	88,671

# CONSOLIDATED STATEMENTS OF CASH FLOWS > «CONSOLIDATED

Years Ended March 31						
(¥:Millions)	<b>2001</b> ('00/4~'01/3)	<b>2002</b> ('01/4~'02/3)	<b>2003</b> ('02/4~'03/3)	<b>2004</b> ('03/4~'04/3)	<b>2005</b> ('04/4~'05/3)	<b>2006</b> ('05/4~'06/3)
Net Cash Provided by Operating Activities	183,556	139,068	269,130	249,618	219,198	263,753
Net Cash Used in Investing Activities	(70,554)	(164,094)	(165,833)	(169,446)	(259,008)	(229,386)
Net Cash (Used in) Provided by Financing Activities	(71,453)	32,139	(57,847)	(68,961)	57,541	(33,760)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	2,014	2,618	(5,555)	(5,300)	(1,015)	3,393
Net Increase in Cash and Cash Equivalents	43,563	9,731	39,895	5,911	16,716	4,000
Cash and Cash Equivalents at Beginnig of Year	177,783	221,673	231,404	271,712	277,623	295,312
Cash and Cash Equivalents of Newly Consolidated Subsidiaries	_	_	413	_	970	_
Cash and Cash Equivalents Increased by Merger	327	_	_	_	3	154
Cash and Cash Equivalents at End of Year	221,673	231,404	271,712	277,623	295,312	299,466

# < SEGMENT INFORMATION >

Years Ended March 31						
(¥:Millions)	2001	2002	2003	2004	2005	2006
	('00/4~'01/3)	('01/4~'02/3)	('02/4~'03/3)	('03/4~'04/3)	('04/4~'05/3)	('05/4~'06/3)
Information by Business Segment						
Net Sales						
Consumer / Information Products	1,289,206	1,279,739	1,352,397	1,447,422	1,612,030	1,742,849
Electronic Components	832,286	625,708	793,677	1,004,497	1,197,315	1,358,070
Total	2,121,492	1,905,447	2,146,074	2,451,919	2,809,345	3,100,919
Elimination	(108,634)	(101,649)	(142,864)	(194,646)	(269,486)	(303,810)
Consolidated	2,012,858	1,803,798	2,003,210	2,257,273	2,539,859	2,797,109
<b>Operating Income</b>						
Consumer / Information Products	30,718	34,836	43,646	47,434	57,035	62,299
Electronic Components	75,292	37,269	56,315	73,971	93,520	101,914
Total	106,010	72,105	99,961	121,405	150,555	164,213
Elimination	(97)	1,480	(495)	265	465	(503)
Consolidated	105,913	73,585	99,466	121,670	151,020	163,710

Information by Geographic Se	egment							
Net Sales								
Japan	1,751,776	Japan	1,512,113	1,708,338	Japan	1,972,162	2,256,428	2,451,040
The Americas	343,643	The Americas	347,431	320,928	The Americas	297,210	346,200	416,820
Other	517,808	Asia	222,616	271,986	Asia	274,322	269,486	295,246
		Other	288,044	364,461	Europe	296,150	356,173	429,033
					Other	180,460	278,646	394,462
Total	2,613,227	Total	2,370,204	2,665,713	Total	3,020,304	3,506,933	3,986,601
Elimination	(600,369)	Elimination	(566,406)	(662,503)	Elimination	(763,031)	(967,074)	(1,189,492)
Consolidated	2,012,858	Consolidated	1,803,798	2,003,210	Consolidated	2,257,273	2,539,859	2,797,109
Operating Income								
Japan	86,303	Japan	57,985	82,792	Japan	107,283	138,769	146,370
The Americas	6,968	The Americas	6,785	3,382	The Americas	1,335	2,544	3,358
Other	14,072	Asia	2,944	3,422	Asia	3,185	2,653	2,883
		Other	6,255	7,993	Europe	3,226	1,947	5,856
					Other	5,056	6,133	7,201
Total	107,343	Total	73,969	97,589	Total	120,085	152,046	165,668
Elimination	(1,430)	Elimination	(384)	1,877	Elimination	1,585	(1,026)	(1,958)
Consolidated	105,913	Consolidated	73,585	99,466	Consolidated	121,670	151,020	163,710