|  | $\begin{gathered} \text { Yen } \\ \text { (millions) } \\ \hline \end{gathered}$ |  | U.S.Dollars (thousands) |
| :---: | :---: | :---: | :---: |
|  | 2000 | 2001 | 2001 |
| Net Sales | $\nVdash 1,854,774$ | $\nsupseteq 2,012,858$ | \$ 16,364,699 |
| Cost of Sales | 1,383,665 | 1,501,396 | 12,206,471 |
| Selling, General and |  |  |  |
| Administrative Expenses | 396,649 | 405,549 | 3,297,147 |
| Operating income | 74,460 | 105,913 | 861,081 |
| Other Income(Expenses): |  |  |  |
| Interest and dividend income | 10,259 | 10,099 | 82,106 |
| Interest expense | $(13,002)$ | $(12,048)$ | ( 97,951) |
| Other, net | $(17,710)$ | $(33,240)$ | ( 270,244) |
|  | $(20,453)$ | $(35,189)$ | $(286,089)$ |
| Income before income taxes and minority interests | 54,007 | 70,724 | 574,992 |
| Income Taxes | $(24,955)$ | $(31,475)$ | ( 255,894) |
| Minority Interests in Income of Consolidated Subsidiaries | (922) | (722) | $(5,870)$ |
| Net Income | $\underset{ }{¥ 28,130}$ | $\underset{ }{* 38,527}$ | \$ 313,228 |
| Per Share of Common Stock |  |  |  |
|  | Yen |  | U.S.Dollars |
|  | 2000 | 2001 | 2001 |
| Net income | $¥ 24.97$ | $¥ 34.20$ | \$ 0.28 |
| Cash dividends | 12.00 | 13.00 | 0.11 |

