

SUPPLEMENTARY DATA
FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2003
【CONSOLIDATED】

1. Financial Highlights

(Millions of Yen)

	1st Half FY2002			FY2002			1st Half FY2003			Forecast for FY2003		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%		%	%		%	%
Net Sales	971,765	100.0	+7.8	2,003,210	100.0	+11.1	1,093,872	100.0	+12.6	2,250,000	100.0	+12.3
(Domestic)	526,949	54.2	+1.6	1,057,405	52.8	+7.5	550,210	50.3	+4.4	1,130,000	50.2	+6.9
(Overseas)	444,816	45.8	+16.3	945,805	47.2	+15.3	543,662	49.7	+22.2	1,120,000	49.8	+18.4
Operating Income	48,885	5.0	+9.6	99,466	5.0	+35.2	58,577	5.4	+19.8	120,000	5.3	+20.6
Net Income	22,898	2.4	+40.5	32,594	1.6	+188.2	27,948	2.6	+22.1	57,000	2.5	+74.9
Net Income per Share (Yen)	20.69			29.37			25.64			52.30		

2. Sales by Product Group

(Millions of Yen)

		1st Half FY2002			FY2002			1st Half FY2003			Forecast for FY2003		
		Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
			%	%		%	%		%	%		%	%
Audio-Visual and Communication Equipment	Domestic	203,686	21.0	+24.9	405,825	20.2	+21.0	219,904	20.1	+8.0	452,000	20.1	+11.4
	Overseas	149,474	15.3	-9.7	340,579	17.0	+6.4	179,872	16.4	+20.3	380,000	16.9	+11.6
	Total	353,160	36.3	+7.5	746,404	37.2	+13.8	399,776	36.5	+13.2	832,000	37.0	+11.5
Home Appliances	Domestic	65,530	6.7	-11.7	125,359	6.3	-6.9	61,994	5.7	-5.4	119,000	5.3	-5.1
	Overseas	51,111	5.3	+13.8	98,531	4.9	-3.1	48,416	4.4	-5.3	90,000	4.0	-8.7
	Total	116,641	12.0	-2.1	223,890	11.2	-5.3	110,410	10.1	-5.3	209,000	9.3	-6.7
Information Equipment	Domestic	96,453	9.9	-5.5	198,873	9.9	-0.1	104,308	9.5	+8.1	202,000	8.9	+1.6
	Overseas	89,992	9.3	-3.3	177,233	8.9	-3.2	90,216	8.3	+0.2	181,000	8.1	+2.1
	Total	186,445	19.2	-4.4	376,106	18.8	-1.6	194,524	17.8	+4.3	383,000	17.0	+1.8
Consumer/Information Products	Domestic	365,669	37.6	+6.4	730,057	36.4	+9.1	386,206	35.3	+5.6	773,000	34.3	+5.9
	Overseas	290,577	29.9	+0.3	616,343	30.8	+1.9	318,504	29.1	+9.6	651,000	29.0	+5.6
	Total	656,246	67.5	+3.6	1,346,400	67.2	+5.7	704,710	64.4	+7.4	1,424,000	63.3	+5.8
I C s	Domestic	24,190	2.5	-34.0	51,439	2.6	-9.5	34,749	3.2	+43.7	71,000	3.2	+38.0
	Overseas	31,579	3.3	+9.6	73,334	3.6	+23.7	51,084	4.6	+61.8	103,000	4.5	+40.5
	Total	55,769	5.8	-14.8	124,773	6.2	+7.5	85,833	7.8	+53.9	174,000	7.7	+39.5
LCDs	Domestic	81,187	8.3	-16.9	159,528	8.0	-3.8	68,914	6.3	-15.1	157,000	7.0	-1.6
	Overseas	91,909	9.5	+152.9	187,118	9.3	+95.8	125,271	11.5	+36.3	270,000	12.0	+44.3
	Total	173,096	17.8	+29.2	346,646	17.3	+32.7	194,185	17.8	+12.2	427,000	19.0	+23.2
Other Electronic Components	Domestic	55,903	5.8	+36.5	116,381	5.8	+26.4	60,341	5.5	+7.9	129,000	5.7	+10.8
	Overseas	30,751	3.1	+11.2	69,010	3.5	+14.5	48,803	4.5	+58.7	96,000	4.3	+39.1
	Total	86,654	8.9	+26.3	185,391	9.3	+21.7	109,144	10.0	+26.0	225,000	10.0	+21.4
Electronic Components	Domestic	161,280	16.6	-8.0	327,348	16.4	+4.0	164,004	15.0	+1.7	357,000	15.9	+9.1
	Overseas	154,239	15.9	+66.2	329,462	16.4	+53.2	225,158	20.6	+46.0	469,000	20.8	+42.4
	Total	315,519	32.5	+17.7	656,810	32.8	+24.0	389,162	35.6	+23.3	826,000	36.7	+25.8
Total	Domestic	526,949	54.2	+1.6	1,057,405	52.8	+7.5	550,210	50.3	+4.4	1,130,000	50.2	+6.9
	Overseas	444,816	45.8	+16.3	945,805	47.2	+15.3	543,662	49.7	+22.2	1,120,000	49.8	+18.4
	Total	971,765	100.0	+7.8	2,003,210	100.0	+11.1	1,093,872	100.0	+12.6	2,250,000	100.0	+12.3

3. Overseas Sales by Region

(Millions of Yen)

	1st Half FY2002			FY2002			1st Half FY2003			Forecast for FY2003		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%		%	%		%	%
The Americas	170,960	38.4	-4.8	336,815	35.6	-9.1	152,305	28.0	-10.9	337,000	30.1	+0.1
Europe	88,851	20.0	+3.9	235,168	24.9	+24.5	149,980	27.6	+68.8	323,000	28.8	+37.3
Asia	135,102	30.4	+79.9	270,618	28.6	+55.5	143,271	26.4	+6.0	264,000	23.6	-2.4
Other	49,903	11.2	+18.0	103,204	10.9	+18.9	98,106	18.0	+96.6	196,000	17.5	+89.9
Total	444,816	100.0	+16.3	945,805	100.0	+15.3	543,662	100.0	+22.2	1,120,000	100.0	+18.4

4. Information by Product Group

[Sales by Product Group include internal sales and transferred amounts among segments(Consumer/Information Products, Electronic Components).]

〈Net Sales〉

(Millions of Yen)

	1st Half FY2002			FY2002			1st Half FY2003			Forecast for FY2003		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%		%	%		%	%
Audio-Visual and Communication Equipment	353,482	36.4	+8.0	746,995	37.3	+13.8	400,301	36.6	+13.2	833,000	37.0	+11.5
Home Appliances	116,660	12.0	-2.1	223,932	11.2	-5.3	110,432	10.1	-5.3	209,100	9.3	-6.6
Information Equipment	190,059	19.5	+0.2	381,470	19.0	-1.4	198,378	18.1	+4.4	390,900	17.4	+2.5
Consumer/Information Products	660,201	67.9	+3.8	1,352,397	67.5	+5.7	709,111	64.8	+7.4	1,433,000	63.7	+6.0
ICs*	75,874	7.8	-7.9	166,308	8.3	+13.9	115,992	10.6	+52.9	236,000	10.5	+41.9
LCDs	207,089	21.3	+29.9	425,264	21.2	+36.7	236,400	21.6	+14.2	525,000	23.3	+23.5
Other Electronic Components	95,698	9.9	+23.1	202,105	10.1	+19.9	117,429	10.8	+22.7	242,000	10.8	+19.7
Electronic Components	378,661	39.0	+18.5	793,677	39.6	+26.8	469,821	43.0	+24.1	1,003,000	44.6	+26.4
Sub Total	1,038,862	106.9	+8.7	2,146,074	107.1	+12.6	1,178,932	107.8	+13.5	2,436,000	108.3	+13.5
Elimination	-67,097	-6.9	—	-142,864	-7.1	—	-85,060	-7.8	—	-186,000	-8.3	—
Total	971,765	100.0	+7.8	2,003,210	100.0	+11.1	1,093,872	100.0	+12.6	2,250,000	100.0	+12.3

* The IC group's sales do not include internal sales to the LCD/Other Electronic Components group (LSIs for LCD, etc : 19,709 million yen for 1st Half FY2002 / 38,898 million yen for FY2002, 18,102 million yen for 1st Half FY2003 / 40,800 million yen for Forecast for FY2003).

〈Operating Income〉

(Millions of Yen)

	1st Half FY2002			FY2002			1st Half FY2003			Forecast for FY2003		
	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
		%	%		%	%		%	%		%	%
Audio-Visual and Communication Equipment	9,989	20.4	+4.3	23,946	24.1	+31.7	12,553	21.4	+25.7	27,000	22.5	+12.8
Home Appliances	1,407	2.9	-29.8	2,197	2.2	-40.9	408	0.7	-71.0	1,000	0.8	-54.5
Information Equipment	8,818	18.1	+34.0	17,503	17.6	+35.2	9,215	15.8	+4.5	19,000	15.9	+8.6
Consumer/Information Products	20,214	41.4	+11.3	43,646	43.9	+25.3	22,176	37.9	+9.7	47,000	39.2	+7.7
ICs	3,501	7.2	-54.4	9,701	9.7	+7.2	7,525	12.9	+114.9	15,000	12.5	+54.6
LCDs	17,712	36.2	+75.2	30,334	30.5	+80.2	18,713	31.9	+5.7	38,000	31.7	+25.3
Other Electronic Components	7,584	15.5	-7.9	16,280	16.4	+43.0	9,909	16.9	+30.7	21,000	17.5	+29.0
Electronic Components	28,797	58.9	+10.7	56,315	56.6	+51.1	36,147	61.7	+25.5	74,000	61.7	+31.4
Sub Total	49,011	100.3	+10.9	99,961	100.5	+38.6	58,323	99.6	+19.0	121,000	100.9	+21.0
Elimination	-126	-0.3	—	-495	-0.5	—	254	0.4	—	-1,000	-0.9	—
Total	48,885	100.0	+9.6	99,466	100.0	+35.2	58,577	100.0	+19.8	120,000	100.0	+20.6

5. Overseas Production

(Millions of Yen)

	1st Half FY2002			FY2002			1st Half FY2003			Forecast for FY2003		
	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change
		%	%		%	%		%	%		%	%
Overseas Production	335,126	34.5	+7.6	658,190	32.9	+6.2	347,222	31.7	+3.6	748,000	33.2	+13.6

6.Capital Investment

(Millions of Yen)

	1st Half FY2002		FY2002		1st Half FY2003		Forecast for FY2003	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change
		%		%		%		%
Capital Investment	88,918	+2.0	146,282	+10.8	113,555	+27.7	220,000	+50.4

7.Depreciation and Amortization

(Millions of Yen)

	1st Half FY2002			FY2002			1st Half FY2003			Forecast for FY2003		
	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change
		%	%		%	%		%	%		%	%
Depreciation and Amortization	67,504	6.9	+5.7	145,818	7.3	+8.9	73,899	6.8	+9.5	164,000	7.3	+12.5

8.R&D Expenditures

(Millions of Yen)

	1st Half FY2002			FY2002			1st Half FY2003			Forecast for FY2003		
	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change	Amount	Share of Net Sales	Change
		%	%		%	%		%	%		%	%
R&D Expenditures	76,696	7.9	+2.9	152,145	7.6	+5.1	81,973	7.5	+6.9	156,000	6.9	+2.5

9.Number of Employees*

	Ended Sept.30, 2002	Ended March.31, 2003	Ended Sept.30, 2003
Number of Employees	47,421	46,633	46,776
(Domestic)	29,988	29,662	29,708
(Overseas)	17,433	16,971	17,068

*Sharp Corporation and Consolidated Subsidiaries

10.Exchange Rate

(Yen)

	1st Half FY2002	FY2002	1st Half FY2003	Forecast for 2nd Half FY2003
US\$	122.14	120.95	117.05	110.00
EURO	115.44	119.54	131.96	127.00

11.Sales of Main Products

(Billions of Yen)

		1st Half FY2002		FY2002		1st Half FY2003		Forecast for FY2003	
		Amount	Change	Amount	Change	Amount	Change	Amount	Change
			%		%		%		%
Audio-Visual and Communication Equipment	LCD Color TV (Over 10 inches)	33.7	+76.3	88.9	+95.2	68.0	+101.6	160.0	+80.0
	LCD Projectors	14.4	+2.2	30.2	+11.4	12.6	-12.6	28.0	-7.4
	Camcorders	15.4	-27.7	29.0	-27.1	15.8	+2.3	32.0	+10.2
	Color TV	72.2	+10.7	142.6	-0.6	54.3	-24.7	108.0	-24.3
	MD	9.9	-24.9	23.7	-10.3	8.2	-16.7	21.0	-11.7
	Mobile Phones / PHS	116.4	+51.1	243.0	+54.2	165.1	+41.8	300.0	+23.4
	Facsimiles	27.5	-11.9	52.6	-14.3	24.4	-11.4	49.0	-7.0
Home Appliances	Refrigerators	24.5	-4.3	42.3	+6.8	23.6	-3.6	40.0	-5.5
	Air Conditioners	31.0	-2.7	49.9	-7.0	30.9	-0.4	51.0	+2.1
	Microwave Ovens	28.7	-0.9	59.0	-11.0	25.9	-9.6	54.0	-8.6
	Washing Machines	9.8	-9.6	19.5	-12.9	9.2	-6.4	18.0	-8.1
Information Equipment	Personal Computers	29.9	-11.1	61.2	-9.5	25.9	-13.3	50.0	-18.3
	LCD Color Monitors	11.5	+31.9	20.5	+22.8	13.6	+17.9	25.0	+21.9
	Copiers / Printers	54.6	-3.8	104.2	-9.0	55.5	+1.8	111.0	+6.5

12.Sales of Main Electronic Components

(Billions of Yen)

	1st Half FY2002		FY2002		1st Half FY2003		Forecast for FY2003	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change
		%		%		%		%
LCDs	207.0	+29.9	425.2	+36.7	236.4	+14.2	525.0	+23.5
Flash Memory	36.5	-10.9	86.3	+18.5	53.8	+47.4	100.0	+15.8
CCD/CMOS Imagers	12.1	+64.3	30.4	+127.8	29.1	+139.6	80.0	+162.9
Solar Cells	18.7	+36.9	45.1	+43.1	34.0	+81.6	70.0	+55.2
Laser Diodes	20.2	+30.7	37.3	+21.6	19.0	-5.8	41.0	+9.7