First Quarter of Fiscal Year 2005

## Quarterly Financial Review (consolidated)

SHARP CORPORATION
22-22 Nagaike-cho, Abeno-ku
Osaka, Japan

Financial Review for the First Quarter Ended June 30, 2005

|  | Three Months Ended June 30, 2005 | Three Months Ended June 30, 2004 | Percent Change |
| :---: | :---: | :---: | :---: |
| Net Sales | 616,360 | 601,247 | $\begin{array}{r} \% \\ +\quad 2.5 \end{array}$ |
| Operating Income (Percentage vs. Sales) | $\begin{array}{r} 35,559 \\ (5.8 \%) \end{array}$ | $\begin{array}{r} 35,378 \\ (5.9 \%) \end{array}$ | + 0.5 |
| Income before Income Taxes and Minority Interests (Percentage vs. Sales) | $\begin{array}{r} 31,821 \\ (5.2 \%) \end{array}$ | $\begin{array}{r} 32,919 \\ (5.5 \%) \end{array}$ | - 3.3 |
| Net Income (Percentage vs. Sales) | $\begin{array}{r} 19,414 \\ (3.1 \%) \end{array}$ | $\begin{array}{r} 19,566 \\ (3.3 \%) \end{array}$ | - 0.8 |
| Net Income per Share (Yen) | 17.79 | 17.94 | - |
| Fully Diluted Net Income per Share (Yen) | - | 17.72 | - |

Note: 1. Number of consolidated subsidiaries : 47 companies
Number of nonconsolidated subsidiaries and affiliates on the equity method : 11 companies
2. Published figures have not been subjected to an accounting audit by an auditing firm.
3. Monetary amounts are rounded to the nearest million yen.

## CONSOLIDATED FINANCIAL RESULTS

## Results for the Three Months Ended June 30, 2005

## (1) Results of Operation

|  | Net Sales | Percent Change | Operating Income | Percent Change |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> June 30, 2005 | 616,360 | $+2.5 \%$ | 35,559 | $+0.5 \%$ |
| Three Months Ended <br> June 30, 2004 | 601,247 | $+17.5 \%$ | 35,378 | $+22.1 \%$ |
| Year Ended <br> March 31, 2005 | $2,539,859$ | 151,020 |  |  |


|  | Net Income | Percent Change | Net Income per Share <br> (Yen) | Fully Diluted Net Income <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> June 30, 2005 | 19,414 | $-0.8 \%$ | 17.79 | - |
| Three Months Ended <br> June 30, 2004 | 19,566 | $+39.3 \%$ | 17.94 | 17.72 |
| Year Ended <br> March 31, 2005 | 76,845 | 70.04 | 69.60 |  |

Note: The percentage figures for net sales, operating income and net income represent the percentage of increase or decrease against the same period of the previous year

## (2) Financial Position

| Millions of Yen |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| As of June 30,2005 | $2,437,308$ | Shareholders' Equity | Shareholders' Equity <br> to Total Assets | Shareholders' Equity <br> per Share (Yen) |
| As of June 30,2004 | $2,234,557$ | $1,011,792$ | $41.5 \%$ | 927.35 |
| As of March 31,2005 | $2,385,026$ | 954,513 | $42.7 \%$ | 875.16 |

## (3) Summary of Consolidated Cash Flows

Millions of Yen

|  | Cash Flows from Operating <br> Activities | Cash Flows from Investing <br> Activities | Cash Flows from Financing <br> Activities | Cash and Cash Equivalents <br> Ending Balance |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> June 30, 2005 | 16,257 | $(41,958)$ | 15,432 | 286,365 |
| Three Months Ended <br> June 30, 2004 | 31,242 | $(26,782)$ | 1,022 | 283,749 |
| Year Ended <br> March 31, 2005 | 219,198 | $(259,008)$ | 57,541 | 295,312 |

## (Forecast for the year ending March 31, 2006)

There are no revisions to the fiscal 2005 financial result forecast announced on April 26, 2005.

## Operating Results and Financial Position

## 1. Review of the Three Months Ended June 30, 2005

During the past three months, the Japanese economy continued to recover at a moderate pace, supported by gradual increases in corporate investment and a pickup in private consumption, while some signs of stagnation were seen in exports and production. Overseas, the US economy continued a steady expansion. Economies in Europe and Asia have been growing strongly.
Under these circumstances, Sharp took assertive initiatives to further improve our competitiveness. In the product business, we strove to enhance such unique products as LCD color TVs. In the device business, we increased sales of proprietary devices that include LCDs and solar cells.

As a result, consolidated financial results for the three months showed net sales of 616.3 billion yen, up $2.5 \%$ from the same period last year, operating income of 35.5 billion yen, up $0.5 \%$ and net income of 19.4 billion yen, down $0.8 \%$.

Regarding cash flow, net cash provided by operating activities was 16.2 billion yen, while net cash used in investing activities was 41.9 billion yen. Net cash provided by financing activities was 15.4 billion yen. As a result, cash and cash equivalents at the end of the period were 286.3 billion yen, decreases of 8.9 billion yen from March 31, 2005.

Operating results by product group are as follows:

## Consumer/Information Products

Sales of Audio-Visual and Communication Equipment were 238.9 billion yen, up $10.9 \%$ over the same period last year. Sales of LCD color TVs, mainly for large-size models, and mobile phones increased, contributing to the overall sales increase.

Sales of Home Appliances were 57.6 billion yen, up $6.1 \%$ over the same period last year. Sales expansion of our distinctive products that incorporate our proprietary technologies contributed to the growth.

Sales of Information Equipment were 103.4 billion yen, up $3.4 \%$ over the same period last year. Solid sales were recorded for copier/printers centering on digital color copiers.

## Electronic Components

Sales of ICs were 30.0 billion yen, down $24.9 \%$ from the same period last year. Sales of flash memory, as well as CCD and CMOS imagers, decreased due to a fall in price, resulting in lower overall sales.

Sales of LCDs were 123.4 billion yen, down $6.1 \%$ from the same period last year. Due to expansion of the LCD color TV market, sales of LCD color TV panels for both in-house production and other TV manufacturers increased. However, sales of LCD panels for mobile equipment decreased, resulting in lower overall sales.

Sales of Other Electronic Components were 62.7 billion yen, up $4.8 \%$ over the same period last year. Sales of solar cells recorded an increase, which offset sales decline of laser diodes.

## 2. Forecast for Fiscal 2005

There are no revisions to the fiscal 2005 financial result forecast announced on April 26, 2005.

| Net sales | $2,750.0$ billion yen | $+8.3 \%$ over the previous fiscal year |
| :--- | ---: | :--- |
| Operating income | 160.0 billion yen | $+5.9 \%$ over the previous fiscal year |
| Net income | 87.0 billion yen | $+13.2 \%$ over the previous fiscal year |

[^0] factors may influence the figures for final reported financial results.

[^1]CONSOLIDATED SALES BY PRODUCT GROUP


## CONSOLIDATED STATEMENTS OF INCOME



## CONSOLIDATED BALANCE SHEETS



Note: The value of Investments in Securities included in Investments and Other Assets as of June 30, 2005 is based on the market value as of March 31, 2005.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

\begin{tabular}{|c|c|c|c|}
\hline \& Three Months Ended June 30, 2005 \& Three Months Ended June 30, 2004 \& Increase Decrease \\
\hline \begin{tabular}{l}
Cash Flows from Operating Activities: \\
Income before income taxes and minority interests \\
Adjustments to reconcile income before income taxes and minority interests to net cash provided by operating activities - \\
Depreciation and amortization of properties and intangibles \\
Decrease (increase) in notes and accounts receivable \\
Increase in inventories \\
Increase in payable \\
Other, net
\end{tabular} \& 31,821

42,403
5,358
$\left(\begin{array}{c}4,047\end{array}\right)$

$\binom{48,316}{67,594}$ \& \[
$$
\begin{gathered}
32,919 \\
\\
\binom{37,160}{10,985} \\
\left(\begin{array}{c}
32,707) \\
68,247 \\
63,392
\end{array}\right)
\end{gathered}
$$

\] \& \[

$$
\begin{array}{r}
-1,098 \\
+\quad 5,243 \\
+16,343 \\
-11,340 \\
-19,931 \\
-4,202
\end{array}
$$
\] <br>

\hline | Net cash provided by operating activities |
| :--- |
| Cash Flows from Investing Activities: |
| Acquisitions of plant and equipment Other, net | \& 16,257

$\left(\begin{array}{l}66,303\end{array}\right)$

24,345 \& | 31,242 |
| :---: |
| $\left(\begin{array}{c}66,858 \\ 40,076\end{array}\right.$ | \& \[

$$
\begin{array}{r}
\hline-14,985 \\
+\quad 555 \\
-15,731
\end{array}
$$
\] <br>

\hline | Net cash used in investing activities |
| :--- |
| Cash Flows from Financing Activities: |
| (Decrease) increase in short-term borrowings, net Proceeds from long-term debt Repayments of long-term debt Dividends paid Other, net | \& $\left(\begin{array}{r}41,958\end{array}\right)$

$\left(\begin{array}{r}10,364\end{array}\right)$
$\binom{81,644}{\left(\begin{array}{r}2 \\ ( \end{array}, 103\right.}$
$\left(\begin{array}{rr}132\end{array}\right)$ \& $\left(\begin{array}{r}26,782\end{array}\right)$
4,006
7,525
$\left(\begin{array}{r}960\end{array}\right)$
$\left(\begin{array}{r}9,327\end{array}\right.$

$\left(\begin{array}{r}222\end{array}\right)$ \& $$
\begin{array}{r}
-15,176 \\
-14,370 \\
+74,119 \\
-45,653 \\
+224 \\
+90
\end{array}
$$ <br>

\hline | Net cash provided by financing activities |
| :--- |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | \& \[

$$
\begin{array}{r}
\hline 15,432 \\
1,168
\end{array}
$$
\] \& 1,022

$\left(\begin{array}{l}226\end{array}\right)$ \& $$
\begin{array}{r}
+14,410 \\
+1,494
\end{array}
$$ <br>

\hline | Net (Decrease) Increase in Cash and Cash Equivalents |
| :--- |
| Cash and Cash Equivalents at Beginning of Year |
| Cash and Cash Equivalents of Newly Consolidated Subsidiaries Cash and Cash Equivalents Increased by Merger | \& $9,101)$

295,312
0

154 \& $$
\begin{array}{r}
\hline 5,156 \\
277,623 \\
970 \\
0 \\
\hline
\end{array}
$$ \& \[

$$
\begin{array}{r}
\hline-14,257 \\
+17,689 \\
-970 \\
+154 \\
\hline
\end{array}
$$
\] <br>

\hline Cash and Cash Equivalents at End of Period \& 286,365 \& 283,749 \& + 2,616 <br>
\hline
\end{tabular}

## SEGMENT INFORMATION

| Millions of Yen |  |  |
| :---: | :---: | :---: |
|  | Three Months Ended June 30, 2005 | Three Months Ended June 30, 2004 |
| Net Sales |  |  |
| Consumer/Information Products |  |  |
| Customers | 400,074 | 369,864 |
| Intersegment | 3,206 | 2,992 |
| Total | 403,280 | 372,856 |
| Electronic Components |  |  |
| Customers | 216,286 | 231,383 |
| Intersegment | 64,129 | 57,337 |
| Total | 280,415 | 288,720 |
| Elimination | ( 67,335 ) | ( 60,329) |
| Consolidated | 616,360 | 601,247 |
| Operating Income |  |  |
| Consumer/Information Products | 15,182 | 13,402 |
| Electronic Components | 20,675 | 21,770 |
| Elimination | ( 298) | 206 |
| Consolidated | 35,559 | 35,378 |

Note: Segmentation of business areas is based on commonality in manufacturing and marketing methods of products.

## SUPPLEMENTARY DATA

## Information by Product Group

[Sales by Product Group include internal sales between segments (Consumer/Information Products and Electronic Components).]

| 〈Net Sales〉 |  |  |  | Millions of Yen |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended June 30, 2005 |  | Three Months Ended June 30, 2004 |  | Percent Change |
|  | Amount | Ratio | Amount | Ratio |  |
| Audio-Visual and Communication Equipment | 239,243 | $\begin{array}{r} \hline \% \\ 38.8 \end{array}$ | 215,666 | \% 35.9 | $\begin{array}{r}\% \\ +10.9 \\ \hline\end{array}$ |
| Home Appliances | 57,641 | 9.3 | 54,382 | 9.0 | + 6.0 |
| Information Equipment | 106,396 | 17.3 | 102,808 | 17.1 | + 3.5 |
| Consumer/Information Products | 403,280 | 65.4 | 372,856 | 62.0 | + 8.2 |
| ICs * | 44,648 | 7.2 | 57,451 | 9.5 | - 22.3 |
| LCDs | 169,206 | 27.5 | 168,066 | 28.0 | + 0.7 |
| Other Electronic Components | 66,561 | 10.8 | 63,203 | 10.5 | + 5.3 |
| Electronic Components | 280,415 | 45.5 | 288,720 | 48.0 | - 2.9 |
| Sub Total | 683,695 | 110.9 | 661,576 | 110.0 | + 3.3 |
| Elimination | ( 67,335 ) | -10.9 | ( 60,329) | -10.0 | - |
| Total | 616,360 | 100.0 | 601,247 | 100.0 | + 2.5 |

* The IC group's sales do not include internal sales to the LCD/Other Electronic Components group
(LSIs for LCD, etc : 6,420 million yen for the three months ended June 30, 2005 and 10,726 million yen for the three months ended June 30, 2004).



[^0]:    Note : The above estimates of financial results are based on certain assumptions that Sharp Corporation deemed reasonable at the time they were prepared, and actual operating results may differ significantly from these estimates. The following

[^1]:    - Significant changes in the political and economic situation in major markets (Europe, North America, Asia and Japan)
    - Sudden, rapid fluctuations in product supply or demand in major markets
    - Large swings in foreign exchange markets (particularly in the yen/U.S. dollar and euro markets)
    - Significant fluctuations in valuation in capital markets
    - Sudden, rapid changes in technology, etc.

