First Quarter of Fiscal Year 2006

## Quarterly Financial Review (consolidated)

SHARP CORPORATION
22-22 Nagaike-cho, Abeno-ku
Osaka, Japan

Financial Review for the First Quarter Ended June 30, 2006

|  | Three Months Ended June 30, 2006 | Three Months Ended June 30, 2005 | Percent Change |
| :---: | :---: | :---: | :---: |
| Net Sales | 693,720 | 616,360 | $\begin{array}{r} \% \\ +\quad 12.6 \end{array}$ |
| Operating Income (Percentage vs. Sales) | $\begin{array}{r} 40,430 \\ (5.8 \%) \end{array}$ | $\begin{array}{r} 35,559 \\ (5.8 \%) \end{array}$ | + 13.7 |
| Income before Income Taxes and Minority Interests (Percentage vs. Sales) | $\begin{array}{r} 39,458 \\ (5.7 \%) \end{array}$ | $\begin{array}{r} 31,821 \\ (5.2 \%) \end{array}$ | + 24.0 |
| Net Income (Percentage vs. Sales) | $\begin{array}{r} 23,892 \\ (3.4 \%) \end{array}$ | $\begin{array}{r} 19,414 \\ (3.1 \%) \end{array}$ | + 23.1 |
| Net Income per Share (Yen) | 21.90 | 17.79 | - |

Note: 1. Number of consolidated subsidiaries : 50 companies
(3 companies increased in comparison to March 31, 2006)
Number of nonconsolidated subsidiaries and affiliates on the equity method : 11 companies
2. Published figures have not been subjected to an accounting audit by an auditing firm.
3. Monetary amounts are rounded to the nearest million yen.

## CONSOLIDATED FINANCIAL RESULTS

## Results for the Three Months Ended June 30, 2006

## (1) Results of Operation

|  | Net Sales | Percent Change | Operating Income | Percent Change |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> June 30, 2006 | 693,720 | $+12.6 \%$ | 40,430 | $+13.7 \%$ |
| Three Months Ended <br> June 30, 2005 | 616,360 | $+2.5 \%$ | 35,559 | $+0.5 \%$ |
| Year Ended <br> March 31, 2006 | $2,797,109$ | 163,710 |  |  |


|  | Net Income <br> (Millions of Yen) | Percent Change | Net Income per Share <br> (Yen) | Fully Diluted Net Income <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> June 30, 2006 | 23,892 | $+23.1 \%$ | 21.90 | - |
| Three Months Ended <br> June 30, 2005 | 19,414 | $-0.8 \%$ | 17.79 | - |
| Year Ended <br> March 31, 2006 | 88,671 | 80.85 | - |  |

Note: The percentage figures for net sales, operating income and net income represent the percentage of increase or decrease against the same period of the previous year.

## (2) Financial Position

| Millions of Yen <br> As of June 30, 2006 Total Assets | Net Assets | Shareholders' Equity <br> Ratio | Net Assets <br> per Share (Yen) |  |
| :---: | :---: | :---: | :---: | :---: |
| As of June 30, 2005 | $2,437,354$ | $1,114,762$ | $42.2 \%$ | $1,014.10$ |
| As of March 31, 2006 | $2,560,299$ | $1,011,792$ | $41.5 \%$ | 927.35 |

## (3) Summary of Consolidated Cash Flows

Millions of Yen

|  | Cash Flows from Operating <br> Activities | Cash Flows from Investing <br> Activities | Cash Flows from Financing <br> Activities | Cash and Cash Equivalents <br> Ending Balance |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> June 30, 2006 | 25,294 | $(15,906)$ | $(12,396)$ | 298,759 |
| Three Months Ended <br> June 30, 2005 | 16,257 | $(41,958)$ | 15,432 | 286,365 |
| Year Ended <br> March 31, 2006 | 263,753 | $(229,386)$ | $(33,760)$ | 299,466 |

(Forecast for the year ending March 31, 2007)
There are no revisions to the fiscal 2006 financial result forecast announced on April 26, 2006.

## Operating Results and Financial Position

## 1. Review of the Three Months Ended June 30, 2006

During the past three months, the Japanese economy continued to recover steadily, supported mainly by an increase in private consumption and corporate investment owing to improved earnings results. Overseas, the U.S. and Asian economies enjoyed steady growth, while the European economy showed solid recovery.

Under these circumstances, Sharp took assertive initiatives to further improve its competitiveness. In the product business, we strove to enhance such unique products as LCD color TVs. In the device business, we increased sales of proprietary devices, including LCDs and solar cells.

As a result, consolidated financial results for the three months showed net sales of 693.7 billion yen, up $12.6 \%$ from the same period last year, operating income of 40.4 billion yen, up $13.7 \%$ and net income of 23.8 billion yen, up 23.1\%.

Regarding cash flow, net cash provided by operating activities was 25.2 billion yen, while net cash used in investing activities was 15.9 billion yen. Net cash used in financing activities was 12.3 billion yen. As a result, cash and cash equivalents at the end of the period were 298.7 billion yen, a decrease of 0.7 billion yen from March 31, 2006.

Operating results by product group are as follows:

## Consumer/Information Products

Sales of Audio-Visual and Communication Equipment were 296.5 billion yen, up $24.1 \%$ over the same period last year. Sales of LCD color TVs, mainly for large-size models, and mobile phones expanded, contributing to the overall sales increase.

Sales of Home Appliances were 57.7 billion yen, up $0.2 \%$ over the same period last year. Sales increased for our distinctive products, such as superheated steam ovens, which offset a sales decline of air conditioners due to unseasonable weather.

Sales of Information Equipment were 98.2 billion yen, down $5.0 \%$ over the same period last year. A decline in sales of PCs led to the overall sales decrease.

## Electronic Components

Sales of LSIs were 33.1 billion yen, up $15.1 \%$ from the same period last year. Sales increased for major devices, including CCD/CMOS imagers, resulting in higher overall sales.

Sales of LCDs were 136.0 billion yen, up $10.2 \%$ from the same period last year. The solid growth in sales of LCD panels for large-size LCD color TVs and mobile equipment contributed to an overall sales increase.

Sales of Other Electronic Components were 71.8 billion yen, up $12.2 \%$ over the same period last year. Sales of solar cells recorded an increase, leading to the overall sales gains.

## 2. Forecast for Fiscal 2006

There are no revisions to the fiscal 2006 financial result forecast announced on April 26, 2006.

$$
\begin{array}{lrl}
\text { Net sales } & 3,000.0 \text { billion yen } & +7.3 \% \text { over the previous fiscal year } \\
\text { Operating income } & 180.0 \text { billion yen } & +10.0 \% \text { over the previous fiscal year } \\
\text { Net income } & 100.0 \text { billion yen } & +12.8 \% \text { over the previous fiscal year }
\end{array}
$$

Note:
The above estimates of operating results are based on certain assumptions that Sharp Corporation deemed reasonable at the time they were prepared, and actual operating results may differ significantly from these estimates. The factors that may influence the figures for final reported business results include, but are not limited to:

[^0] Millions of Yen

Note: Starting from the previous year, the IC group was renamed the LSI group and some items previously included in ICs were allocated to Other Electronic Components. Accordingly, results of the three months ended June 30, 2005 have been reclassified.

## CONSOLIDATED STATEMENTS OF INCOME



## CONSOLIDATED BALANCE SHEETS



## CONSOLIDATED BALANCE SHEETS

|  |  |  | Millions of Yen |
| :---: | :---: | :---: | :---: |
|  | As of June 30, 2006 | As of March 31, 2006 | Increase <br> Decrease |
| LIABILITIES |  |  |  |
| Current Liabilities: <br> Short-term borrowings, including current portion of long-term debt <br> Notes and accounts payable <br> Other current liabilities |  |  | $\begin{array}{r} +52,088 \\ +70,444 \\ -12,040 \\ \hline \end{array}$ |
| Total current liabilities <br> Long-term Liabilities | $\begin{array}{r} 1,305,546 \\ 203,046 \\ \hline \end{array}$ | $\begin{array}{r} 1,195,054 \\ 257,601 \\ \hline \end{array}$ | $\begin{array}{r} 110,492 \\ -54,555 \end{array}$ |
| Total liabilities | 1,508,592 | 1,452,655 | + 55,937 |
| MINORITY INTERESTS |  |  |  |
| Minority Interests | - | 8,734 | - 8,734 |
| SHAREHOLDERS' EQUITY |  |  |  |
| Shareholders' Equity: <br> Common stock <br> Capital surplus <br> Retained earnings <br> Net unrealized holding gains on securities Foreign currency translation adjustments Less-Cost of treasury stock |  | 204,676 <br> 262,288 <br> 668,687 <br> 27,992 <br> $\left(\begin{array}{c}38,352\end{array}\right)$ <br> $\left(\begin{array}{c}26,381\end{array}\right)$ | $\begin{array}{r} -204,676 \\ -262,288 \\ -668,687 \\ -27,992 \\ +38,352 \\ +26,381 \end{array}$ |
| Total shareholders' equity | - | 1,098,910 | - 1,098,910 |
| Total liabilities, minority interests and shareholders' equity | - | 2,560,299 | - 2,560,299 |
| NET ASSETS |  |  |  |
| Owners' Equity: <br> Common stock <br> Capital surplus <br> Retained earnings <br> Less-Cost of treasury stock | $\begin{array}{r} 204,676 \\ 262,289 \\ 680,467 \\ (\quad 26,444) \\ \hline \end{array}$ | - | $\begin{array}{r} +204,676 \\ +262,289 \\ +680,467 \\ -26,444 \end{array}$ |
| Total owners' equity <br> Valuation and Translation Adjustments: <br> Net unrealized holding gains on securities <br> Deferred losses on hedges <br> Foreign currency translation adjustments |  | - | $\begin{array}{r} +1,120,988 \\ +23,707 \\ -473 \\ -37,973 \end{array}$ |
| Total valuation and translation adjustments Minority Interests | $\begin{gathered} 14,739 \\ 8,513 \end{gathered}$ | - | $\begin{array}{r} -14,739 \\ +\quad 8,513 \end{array}$ |
|  | 1,114,762 | - | + 1,114,762 |
| Total liabilities and net assets | 2,623,354 | - | + 2,623,354 |

Note: A new description of the net assets section, based on "Accounting Standards for Presentation of Net Assets in the Balance Sheet" issued by the Accounting Standards Board of Japan, is being applied from this period.

## CONSOLIDATED STATEMENTS OF CASH FLOWS



SEGMENT INFORMATION

|  | Three Months Ended June 30, 2006 | Three Months Ended June 30, 2005 |
| :---: | :---: | :---: |
| Net Sales |  |  |
| Consumer/Information Products |  |  |
| Customers | 452,631 | 400,074 |
| Intersegment | 3,189 | 3,206 |
| Total | 455,820 | 403,280 |
| Electronic Components |  |  |
| Customers | 241,089 | 216,286 |
| Intersegment | 114,142 | 64,129 |
| Total | 355,231 | 280,415 |
| Elimination | ( 117,331) | ( 67,335 ) |
| Consolidated | 693,720 | 616,360 |
| Operating Income |  |  |
| Consumer/Information Products | 16,299 | 15,182 |
| Electronic Components | 24,256 | 20,675 |
| Elimination | ( 125) | ( 298 ) |
| Consolidated | 40,430 | 35,559 |

Note: Segmentation of business areas is based on commonality in manufacturing and marketing methods of products.

## SUPPLEMENTARY DATA

## Information by Product Group

［Sales by Product Group include internal sales between segments（Consumer／Information Products and Electronic Components）．
Starting from the previous year，the IC group was renamed the LSI group and some items previously included in ICs were allocated to Other Electronic Components．Accordingly，results of the three months ended June 30， 2005 have been reclassified．］

| 〈Net Sales〉 |  |  | Millions of Yen |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended June 30， 2006 |  | Three Months Ended June 30， 2005 |  | Percent <br> Change |
|  | Amount | Ratio | Amount | Ratio |  |
| Audio－Visual and Communication Equipment | 296，667 | $\begin{array}{r} \hline \% \\ 42.8 \end{array}$ | 239，243 | \％ | $\%$ +24.0 |
| Home Appliances | 57，762 | 8.3 | 57，641 | 9.3 | ＋ 0.2 |
| Information Equipment | 101，391 | 14.6 | 106，396 | 17.3 | － 4.7 |
| Consumer／Information Products | 455，820 | 65.7 | 403，280 | 65.4 | ＋ 13.0 |
| LSIs＊ | 46，306 | 6.7 | 42，642 | 6.9 | ＋ 8.6 |
| LCDs | 231，717 | 33.4 | 169，206 | 27.5 | ＋ 36.9 |
| Other Electronic Components | 77，208 | 11.1 | 68，567 | 11.1 | ＋ 12.6 |
| Electronic Components | 355，231 | 51.2 | 280，415 | 45.5 | ＋ 26.7 |
| Sub Total | 811，051 | 116.9 | 683，695 | 110.9 | ＋ 18.6 |
| Elimination | （ 117，331） | －16．9 | （ 67，335） | －10．9 | － |
| Total | 693，720 | 100.0 | 616，360 | 100.0 | ＋ 12.6 |

＊The LSI group＇s sales do not include internal sales to the LCD group and the Other Electronic Components group （LSIs for LCD，etc ：5，307 million yen for the three months ended June 30， 2006 and 7，742 million yen for the three months ended June 30，2005）．

〈Operating Income〉 Millions of Yen

|  | Three Months Ended June 30， 2006 |  | Three Months Ended June 30， 2005 |  | Percent <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |  |
| Audio－Visual and Communication Equipment | 9，576 | $\begin{array}{r\|} \hline \% \\ 23.7 \end{array}$ | 8，632 | \％ | $\%$ +10.9 |
| Home Appliances | 572 | 1.4 | 1，177 | 3.3 | － 51.4 |
| Information Equipment | 6，151 | 15.2 | 5，373 | 15.1 | ＋ 14.5 |
| Consumer／Information Products | 16，299 | 40.3 | 15，182 | 42.7 | ＋ 7.4 |
| LSIs | 1，639 | 4.1 | 2，312 | 6.5 | － 29.1 |
| LCDs | 16，141 | 39.9 | 13，043 | 36.7 | ＋ 23.8 |
| Other Electronic Components | 6，476 | 16.0 | 5，320 | 14.9 | ＋ 21.7 |
| Electronic Components | 24，256 | 60.0 | 20，675 | 58.1 | ＋ 17.3 |
| Sub Total | 40，555 | 100.3 | 35，857 | 100.8 | ＋ 13.1 |
| Elimination | （ 125 ） | － 0.3 | （ 298） | － 0.8 | － |
| Total | 40，430 | 100.0 | 35，559 | 100.0 | ＋ 13.7 |


[^0]:    - The economic situation in which the Sharp Group operates
    - Sudden, rapid fluctuations in demand for products and services, as well as intense price competition
    - Changes in exchange rates (particularly between the yen and the U.S. dollar, the euro and other currencies)
    - Sharp's ability to respond to rapid technological changes and changing consumer preferences with timely and cost-effective introductions of new products and services
    - Regulations such as trade restrictions in other countries

