## Consolidated Financial Results for the First Quarter Ended June 30, 2007

July 25, 2007

## SHARP CORPORATION

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## 1. Results for the First Quarter Ended June 30, 2007

(Monetary amounts are rounded to the nearest million yen.)

## (1) Financial Results

| (The percentage figures represent the percentage of increase or decrease against the same period of the previous year.) | Millions of Yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Percent Change | Operating Income | Percent Change |
| Three Months Ended <br> June 30, 2007 | 796,010 | $+14.7 \%$ | 42,255 | $+4.5 \%$ |
| Three Months Ended <br> June 30, 2006 | 693,720 | $+12.6 \%$ | 40,430 | $+13.7 \%$ |
| Year Ended <br> March 31, 2007 | $3,127,771$ | 186,531 |  |  |


|  | Net Income <br> (Millions of Yen) | Percent Change | Net Income per Share <br> (Yen) | Fully Diluted Net Income <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> June 30, 2007 | 24,217 | $+1.4 \%$ | 22.20 | 20.71 |
| Three Months Ended <br> June 30, 2006 | 23,892 | $+23.1 \%$ | 21.90 | - |
| Year Ended <br> March 31, 2007 | 101,717 | 93.25 | 90.00 |  |

## (2) Financial Position

|  | Total Assets | Net Assets | Equity Ratio | Net Assets or <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| As of June 30, 2007 | $3,063,400$ | $1,213,335$ | $39.3 \%$ | $1,103.83$ |
| As of June 30, 2006 | $2,623,354$ | $1,114,762$ | $42.2 \%$ | $1,014.10$ |
| As of March 31, 2007 | $2,968,810$ | $1,192,205$ | $39.9 \%$ | $1,084.76$ |

## (3) Summary of Consolidated Cash Flows

Millions of Yen

|  | Cash Flows from <br> Operating Activities | Cash Flows from <br> Investing Activities | Cash Flows from <br> Financing Activities | Cash and Cash Equivalents <br> Ending Balance |
| :---: | :---: | :---: | :---: | :---: |
| Three Months Ended <br> June 30, 2007 | 51,209 | $(35,035)$ | $(31,964)$ | 316,200 |
| Three Months Ended <br> June 30, 2006 | 25,294 | $(15,906)$ | $(12,396)$ | 298,759 |
| Year Ended <br> March 31, 2007 | 314,352 | $(328,789)$ | 41,170 | 329,286 |

## 2. Dividends

|  | Dividend per Share (Yen) |
| :---: | :---: |
|  | 1st Quarter |
| Three Months Ended <br> June 30, 2006 | - |
| Three Months Ended <br> June 30, 2007 | - |

## 3. Forecast of Financial Results for the Year Ending March 31, 2008 (Fiscal 2007)

There are no revisions to the fiscal 2007 financial results forecast announced on April 25, 2007.

## 4. Other Information

(1) Changes in consolidated subsidiaries (Changes in specified subsidiaries involving changes in scope of consolidation) No change
(2) Adoption of simplified accounting method Yes
(3) Changes in accounting method No change

Note: For detailed information, please refer to "3. Other Information" of [Qualitative Information and Financial Statement].
*Published figures have not been subjected to an accounting audit by an auditing firm.

## [Qualitative Information and Financial Statement]

## 1. Qualitative Information regarding Consolidated Financial Results and Financial Position

During the first quarter ended June 30, 2007, the Japanese economy continued to recover steadily, supported mainly by a pickup in private consumption and an increase in corporate investment owing to improved earnings results. Overseas, the U.S. economy enjoyed steady growth, while the European and Asian economies showed solid recovery.

Under these circumstances, Sharp took assertive initiatives to further improve its competitiveness. In the product business, we worked to enhance the lineup of our unique products, such as full high-definition LCD color TVs and One-Seg-compatible mobile phones. In the device business, we made efforts to increase sales of proprietary devices, which support the creation of our distinctive products.

Consolidated financial results for the three months showed net sales of 796.0 billion yen, up $14.7 \%$ from the same period last year, operating income of 42.2 billion yen, up $4.5 \%$ and net income of 24.2 billion yen, up 1.4\%.

Regarding cash flow, net cash provided by operating activities was 51.2 billion yen, while net cash used in investing activities was 35.0 billion yen. Net cash used in financing activities was 31.9 billion yen. As a result, cash and cash equivalents at the end of the period were 316.2 billion yen, a decrease of 13.0 billion yen from March 31, 2007.

Operating results by product group are as follows:

## Consumer/Information Products

Sales of Audio-Visual and Communication Equipment were 408.0 billion yen, up $37.6 \%$ over the same period last year. Sales of LCD TVs, mainly for large-size models, and mobile phones expanded, leading to the overall sales increase.

Sales of Home Appliances were 64.3 billion yen, up 11.4\%. Sales of air conditioners and refrigerators contributed to the growth.

Sales of Information Equipment were 102.4 billion yen, up 4.2\%. Sales of copiers/printers, mainly digital full-color MFPs, increased, resulting in overall sales growth.

## Electronic Components

Sales of LSIs were 37.0 billion yen, up $11.8 \%$ from the same period last year. Sales increased for major devices, including CCD/CMOS imagers, resulting in higher overall sales.

Sales of LCDs (sales to outside customers) were 119.3 billion yen, down $12.3 \%$. However, sales including internal sales expanded, reflecting solid sales of TV panels for internal use.

Sales of Other Electronic Components were 64.8 billion yen, down $9.8 \%$. Sales of devices for digital equipment increased, while a sales decline of solar cells led to an overall sales decrease.

## 2. Forecast of Financial Results for the Year Ending March 31, 2008 (Fiscal 2007)

The following is the current forecast for fiscal 2007. There are no revisions to the forecast announced on April 25, 2007.

Net sales
Operating income
Net income

3,400.0 billion yen
190.0 billion yen
105.0 billion yen
$+8.7 \%$ over the previous fiscal year
$+1.9 \%$ over the previous fiscal year

+ 3.2 \% over the previous fiscal year

Note:
The above estimates of operating results are based on certain assumptions that Sharp Corporation deemed reasonable at the time they were prepared, and actual operating results may differ significantly from these estimates. The factors that may influence the figures for final reported business results include, but are not limited to:

- The economic situation in which the Sharp Group operates
- Sudden, rapid fluctuations in demand for products and services, as well as intense price competition
- Changes in exchange rates (particularly between the yen and the U.S. dollar, the euro and other currencies)
- Sharp's ability to respond to rapid technological changes and changing consumer preferences with timely and cost-effective introductions of new products and services
- Regulations such as trade restrictions in other countries


## 3. Other Information

(1) Changes in consolidated subsidiaries (Changes in specified subsidiaries involving changes in scope of consolidation)
No change
(2) Adoption of simplified accounting method

Simplified method is applied in some cases, for example, measurement of inventories
(3) Changes in accounting method

No change

## CONSOLIDATED BALANCE SHEETS



## CONSOLIDATED STATEMENTS OF INCOME



Note:

1. Until the first quarter of the previous year (the three months ended June 30, 2006), royalty and technical assistance fees had been included in "Other income," and the costs of the royalty and technical assistance fees had been calculated in "Other expenses." However, starting from the first half of the previous year, these were included in "Net sales" and "Cost of sales," respectively. If calculated on the new basis, for the three months ended June 30, 2006, net sales, cost of sales and operating income would be up 4,327 million yen, 1,525 million yen and 2,802 million yen, respectively. However, these would have no impact on income before income taxes and minority interests.
2. Starting from this period (the three months ended June 30, 2007), the method of depreciation and amortization was changed, in accordance with the revision of the Japanese Corporate Tax Law in fiscal 2007. With this change, for the three months ended June 30, 2007, operating income and income before income taxes and minority interests were down 2,442 million yen each, compared to the previous method.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{} \& \& \& Millions of Yen \\
\hline \& Three Months Ended June 30, 2006 \& Three Months Ended June 30, 2007 \& \begin{tabular}{l}
Increase \\
Decrease
\end{tabular} \\
\hline \begin{tabular}{l}
Cash Flows from Operating Activities: \\
Income before income taxes and minority interests \\
Adjustments to reconcile income before income taxes and minority interests to net cash provided by operating activities - \\
Depreciation and amortization of properties and intangibles \\
Decrease in notes and accounts receivable \\
Increase in inventories \\
Increase in payables \\
Other, net
\end{tabular} \& \[
\begin{gathered}
39,458 \\
\\
46,262 \\
15,336 \\
\left(\begin{array}{c}
37,694
\end{array}\right) \\
\binom{18,355}{56,423}
\end{gathered}
\] \& \[
\begin{aligned}
\& 37,455 \\
\& \\
\& \\
\& 58,072 \\
\& 50,258 \\
\& \left(\begin{array}{l}
12,296
\end{array}\right) \\
\& \binom{12,442}{29,722}
\end{aligned}
\] \& \[
\begin{array}{r}
-2,003 \\
+\quad 11,810 \\
+34,922 \\
-39,602 \\
-5,913 \\
+26,701
\end{array}
\] \\
\hline \begin{tabular}{l}
Net cash provided by operating activities \\
Cash Flows from Investing Activities: \\
Acquisitions of plant and equipment Other, net
\end{tabular} \& 25,294
\(\left(\begin{array}{c}55,310\end{array}\right)\)
39,404 \& \begin{tabular}{c}
51,209 \\
\(\left(\begin{array}{c}81,792 \\
46,757\end{array}\right.\) \\
\hline
\end{tabular} \& \[
\begin{array}{r}
\hline+25,915 \\
-26,482 \\
+7,353
\end{array}
\] \\
\hline \begin{tabular}{l}
Net cash used in investing activities \\
Cash Flows from Financing Activities: \\
Increase in short-term borrowings, net \\
Proceeds from long-term debt \\
Repayments of long-term debt \\
Dividends paid \\
Other, net
\end{tabular} \& \(\left(\begin{array}{r}15,906\end{array}\right)\)

7,132
3,000
$\left(\begin{array}{r}11,010\end{array}\right)$
$\left(\begin{array}{r}11,354\end{array}\right)$
$164)$ \& $\left(\begin{array}{r}35,035\end{array}\right)$
33,564
3,082
$\left(\begin{array}{r}54,506\end{array}\right)$
$\left(\begin{array}{r}13,803\end{array}\right.$

$(301)$ \& $$
\begin{array}{r}
-19,129 \\
+26,432 \\
+82 \\
-43,496 \\
-2,449 \\
-137
\end{array}
$$ <br>

\hline | Net cash used in financing activities |
| :--- |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | \& $\left(\begin{array}{r}12,396) \\ ( \end{array} \quad 291\right)$ \& \[

$$
\begin{array}{r}
\hline 31,964) \\
1,103 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\hline-19,568 \\
+1,394 \\
\hline
\end{array}
$$
\] <br>

\hline | Net Decrease in Cash and Cash Equivalents |
| :--- |
| Cash and Cash Equivalents at Beginning of Year |
| Cash and Cash Equivalents of Newly Consolidated Subsidiaries |
| Cash and Cash Equivalents Increased by Merger | \& $3,299)$

299,466
2,583
9 \& $14,687)$
329,286
1,439

162 \& $$
\begin{array}{r}
\hline-11,388 \\
+29,820 \\
-1,144 \\
+153 \\
\hline
\end{array}
$$ <br>

\hline Cash and Cash Equivalents at End of Period \& 298,759 \& 316,200 \& + 17,441 <br>
\hline
\end{tabular}

## SEGMENT INFORMATION

|  | Three Months Ended June 30, 2006 | Three Months Ended June 30, 2007 |
| :---: | :---: | :---: |
| Net Sales |  |  |
| Consumer/Information Products |  |  |
| Customers | 452,631 | 574,772 |
| Intersegment | 3,189 | 2,002 |
| Total | 455,820 | 576,774 |
| Electronic Components |  |  |
| Customers | 241,089 | 221,238 |
| Intersegment | 114,142 | 157,780 |
| Total | 355,231 | 379,018 |
| Elimination | ( 117,331) | 159,782 ) |
| Consolidated | 693,720 | 796,010 |
| Operating Income |  |  |
| Consumer/Information Products | 16,299 | 20,597 |
| Electronic Components | 24,256 | 21,223 |
| Elimination | 125 ) | 435 |
| Consolidated | 40,430 | 42,255 |

Note:

1. Segmentation of business areas is based on commonality in manufacturing and marketing methods of products.
2. Until the first quarter of the previous year (the three months ended June 30, 2006), royalty and technical assistance fees had been included in "Other income," and the costs of the royalty and technical assistance fees had been calculated in "Other expenses." However, starting from the first half of the previous year, these were included in "Net sales" and "Cost of sales," respectively. If calculated on the new basis, for the three months ended June 30, 2006, net sales and operating income of "Consumer/Information Products" would be up 780 million yen and down 238 million yen, respectively. Net sales and operating income of "Electronic Components" would be up 3,547 million yen and up 3,040 million yen, respectively.

## CONSOLIDATED SALES BY PRODUCT GROUP

|  | Three Months Ended June 30, 2006 |  | Three Months Ended June 30, 2007 |  | Increase <br> Decrease | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |  |  |
| Audio - Visual and Communication Equipment | 296,597 |  | 408,047 | $\begin{array}{r} \hline \% \\ 51.2 \end{array}$ | + 111,450 | $\begin{array}{r} \hline \% \\ +\quad 37.6 \end{array}$ |
| Home Appliances | 57,755 | 8.3 | 64,316 | 8.1 | + 6,561 | + 11.4 |
| Information Equipment | 98,279 | 14.2 | 102,409 | 12.9 | + 4,130 | + 4.2 |
| Consumer/Information Products | 452,631 | 65.2 | 574,772 | 72.2 | + 122,141 | + 27.0 |
| LSIs | 33,123 | 4.8 | 37,044 | 4.7 | + 3,921 | + 11.8 |
| LCDs | 136,093 | 19.6 | 119,333 | 15.0 | - 16,760 | - 12.3 |
| Other Electronic Components | 71,873 | 10.4 | 64,861 | 8.1 | - 7,012 | - 9.8 |
| Electronic Components | 241,089 | 34.8 | 221,238 | 27.8 | - 19,851 | - 8.2 |
| Total | 693,720 | 100.0 | 796,010 | 100.0 | + 102,290 | + 14.7 |
| Domestic | 354,167 | 51.1 | 422,109 | 53.0 | + 67,942 | + 19.2 |
| Overseas | 339,553 | 48.9 | 373,901 | 47.0 | + 34,348 | + 10.1 |

Note: The above figures indicate sales to outside customers.

## SUPPLEMENTARY DATA

## Information by Product Group

［Sales by Product Group include internal sales between segments（Consumer／Information Products and Electronic Components）．］

| 〈Net Sales〉 |  |  | Millions of Yen |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended June 30， 2006 |  | Three Months Ended June 30， 2007 |  | Percent <br> Change |
|  | Amount | Ratio | Amount | Ratio |  |
| Audio－Visual and Communication Equipment | 296，667 | $\begin{array}{r} \hline \% \\ 42.8 \end{array}$ | 408，225 | $\begin{array}{r} \hline \% \\ 51.3 \end{array}$ | $\begin{array}{r}\text { \％} \\ +\quad 37.6 \\ \hline\end{array}$ |
| Home Appliances | 57，762 | 8.3 | 64，327 | 8.1 | ＋ 11.4 |
| Information Equipment | 101，391 | 14.6 | 104，222 | 13.1 | ＋ 2.8 |
| Consumer／Information Products | 455，820 | 65.7 | 576，774 | 72.5 | ＋ 26.5 |
| LSIs＊ | 46，306 | 6.7 | 49，333 | 6.2 | ＋ 6.5 |
| LCDs | 231，717 | 33.4 | 254，928 | 32.0 | ＋ 10.0 |
| Other Electronic Components | 77，208 | 11.1 | 74，757 | 9.4 | － 3.2 |
| Electronic Components | 355，231 | 51.2 | 379，018 | 47.6 | ＋ 6.7 |
| Sub Total | 811，051 | 116.9 | 955，792 | 120.1 | ＋ 17.8 |
| Elimination | （ 117，331 ） | －16．9 | （ 159，782 ） | －20．1 | － |
| Total | 693，720 | 100.0 | 796，010 | 100.0 | ＋ 14.7 |

＊The LSI group＇s sales do not include internal sales to the LCD／Other Electronic Component group
（LSIs for LCDs，etc ：5，307 million yen for the three months ended June 30， 2006 and 7，610 million yen for the three months ended June 30，2007）．

〈Operating Income〉 Millions of Yen

|  | Three Months Ended June 30， 2006 |  | Three Months Ended June 30， 2007 |  | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |  |
| Audio－Visual and Communication Equipment | 9，576 | \％ | 12，722 | \％ | $\begin{array}{r}\% \\ +32.9 \\ \hline\end{array}$ |
| Home Appliances | 572 | 1.4 | 291 | 0.7 | － 49.1 |
| Information Equipment | 6，151 | 15.2 | 7，584 | 17.9 | ＋ 23.3 |
| Consumer／Information Products | 16，299 | 40.3 | 20，597 | 48.7 | ＋ 26.4 |
| LSIs | 1，639 | 4.1 | 723 | 1.7 | － 55.9 |
| LCDs | 16，141 | 39.9 | 17，278 | 40.9 | ＋ 7.0 |
| Other Electronic Components | 6，476 | 16.0 | 3，222 | 7.6 | － 50.2 |
| Electronic Components | 24，256 | 60.0 | 21，223 | 50.2 | － 12.5 |
| Sub Total | 40，555 | 100.3 | 41，820 | 98.9 | ＋ 3.1 |
| Elimination | （ 125） | － 0.3 | 435 | 1.1 | － |
| Total | 40，430 | 100.0 | 42，255 | 100.0 | ＋ 4.5 |

