## Consolidated Financial Results for the Third Quarter Ended December 31, 2008

February 6, 2009

## SHARP CORPORATION

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(Monetary amounts are rounded to the nearest million yen.)

## 1. Results for the Nine Months Ended December 31, 2008

## (1) Financial Results

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.)
Millions of Yen

|  | Net Sales | Percent Change | Operating Income | Percent Change |
| :---: | :---: | :---: | :---: | :---: |
| Nine Months Ended <br> December 31, 2008 | $2,297,581$ | - | 34,895 | - |
| Nine Months Ended <br> December 31, 2007 | $2,562,076$ | $+12.1 \%$ | 131,047 | $-6.0 \%$ |


|  | Net Income (Loss) | Percent Change | Net Income (Loss) <br> per Share (Yen) | Fully Diluted Net Income <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| Nine Months Ended <br> December 31, 2008 | $(37,814)$ | - | $(34.36)$ | - |
| Nine Months Ended <br> December 31, 2007 | 72,906 | $-2.9 \%$ | 66.78 | 62.29 |

## (2) Financial Position

Millions of Yen

|  | Total Assets | Net Assets | Equity Ratio | Net Assets <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| As of <br> December 31, 2008 | $2,897,384$ | $1,139,332$ | $39.0 \%$ | $1,026.28$ |
| As of <br> March 31, 2008 | $3,073,207$ | $1,241,868$ | $40.1 \%$ | $1,119.09$ |


| [Reference] Equity: December 31, 2008 ; | $1,129,417$ million yen |
| :---: | :---: |
| March 31, 2008 ; | $1,231,586$ million yen |

2. Dividends

|  | Dividends per Share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Date of Record) | 1st Quarter | 2nd Quarter | 3rd Quarter | Year-End | Annual |
| Year Ended <br> March 31, 2008 | - | 14.00 | - | 14.00 | 28.00 |
| Year Ending <br> March 31, 2009 | - | 14.00 | - |  |  |
| Year Ending <br> March 31, 2009 <br> (Forecast) |  |  |  |  | 21.00 |

Note: Revisions to forecast of dividends in this quarter; Yes

## 3. Forecast of Financial Results for the Year Ending March 31, 2009

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.) Millions of Yen

|  | Net Sales | Percent <br> Change | Operating Income <br> (Loss) | Percent <br> Change | Net Income <br> (Loss) | Percent <br> Change | Net Income (Loss) <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year Ending <br> March 31, 2009 | $2,900,000$ | $-15.1 \%$ | $(30,000)$ | - | $(100,000)$ | - | $\left(\begin{array}{c}90.87) \\ \hline\end{array}\right.$ |

Note: Revisions to forecast of financial results in this quarter; Yes

## 4. Other Information

(1) Changes in significant consolidated subsidiaries
(Changes in specified subsidiaries involving changes in scope of consolidation) None
(2) Simplified accounting methods and adoption of special accounting methods for preparation of quarterly financial statements

Yes
Note: For detailed information, please refer to "4. Other Information" of [Qualitative Information and Financial Statements] on page 4.
(3) Changes in accounting principles, procedures and presentation methods for preparation of quarterly financial statements

1. Changes arising from revision of accounting standards: Yes
2. Changes arising from other factors: Yes

Note: For detailed information, please refer to "4. Other Information" of [Qualitative Information and Financial Statements] on page 4.
(4) Number of shares outstanding (ordinary shares)

| Number of shares outstanding (including treasury stock) as of December 31, 2008 ; | 1,110,699,887 shares |
| :---: | :---: |
| as of March 31, 2008 ; | 1,110,699,887 shares |
| 2. Number of shares of treasury stock as of December 31, 2008 ; | 10,208,543 shares |
| as of March 31, 2008 ; | 10,174,616 shares |
| 3. Average number of shares outstanding during the nine months ended December 31, 2008 ; | 1,100,499,845 shares |
| uring the nine months ended December 31, 200 | 1,091,706,777 shares |

Notes:

1. For the assumptions and other related matters concerning financial results forecast, please refer to "3. Qualitative Information regarding Forecast of Consolidated Financial Results" of [Qualitative Information and Financial Statements] on page 4.
2. Starting from the year ending March 31, 2009, Sharp Corporation ("the Company") and its domestic consolidated subsidiaries have applied the "Accounting Standard for Quarterly Financial Statements" (Accounting Standards Board of Japan (ASBJ) Statement No.12, issued by the ASBJ on March 14, 2007) and the "Implementation Guideline for Accounting Standards for Quarterly Financial Statements" (ASBJ Guidance No.14, issued by the ASBJ on March 14, 2007). The current quarterly financial statements were prepared in accordance with Quarterly Consolidated Financial Statement Regulations (2007 Cabinet Office Ordinance No.64).
3. Published figures have not been subjected to an accounting audit by an auditing firm.
4. The accompanying consolidated financial statements are a translation of the consolidated financial statements of the Sharp Group, which were prepared in accordance with accounting principles and practices generally accepted in Japan. In preparing the accompanying consolidated financial statements, certain reclassifications have been made in the consolidated financial statements issued domestically, in order to present them in a form which is more familiar to readers outside Japan.

## [Qualitative Information and Financial Statements]

## 1. Qualitative Information regarding Consolidated Financial Results

During the nine months ended December 31, 2008, the Japanese economy has experienced a steep recession, resulting from rapid appreciation of the yen, a sharp plunge in the stock market and a decline in production and corporate investment, caused by a worsening global financial crisis. Meanwhile, in addition to the slowdown in the U.S. and Europe, the economy showed a decelerating trend in emerging countries, resulting in further global recession.

Under these circumstances, the Sharp Group took assertive initiatives through the introduction of one-of-akind products and through the development of proprietary devices which support the creation of these products. We also made efforts to expand business in a growth field, including a start of operations at new thin-film solar cell production lines at the Katsuragi Plant. Additionally, we worked on a company-wide cost reduction with strict inventory control, promotion of value engineering and strategic procurement, while at the same time launching structural reform, including reorganization of LCD plants.

As for financial results, net sales for the nine months were $2,297.5$ billion yen, down $10.3 \%$ and operating income was 34.8 billion yen, down $73.4 \%$ from the same period last year. This was due mainly to sluggish private consumption, the appreciation of the yen and intensified price competition.

Net loss was 37.8 billion yen, reflecting a loss on impairment of investments in securities of 43.3 billion yen, a loss on valuation of inventory of 7.6 billion yen in conjunction with revisions to Japanese accounting standards, restructuring charges of 22.7 billion yen arising from reorganization of LCD plants and other measures, and a loss on violation of the antitrust law of 12.0 billion yen, despite posting a gain on sales of stocks of subsidiaries and affiliates of 18.5 billion yen resulting from a transfer of stock in Sharp Finance Corporation.

Operating results by product group are as follows:

## Consumer/Information Products

Sales of Audio-Visual and Communication Equipment were 1,060.6 billion yen, down $15.3 \%$ over the same period last year. Unit sales of LCD color TVs increased, however, the sales amount decreased owing to severe price declines and the appreciation of the yen. For mobile phones, sales declined significantly due to a sluggish domestic market.

Sales of Health and Environmental Equipment were 169.7 billion yen, down 10.1\%. Though sales of refrigerators were strong, sales declined for air conditioners.

Sales of Information Equipment were 264.4 billion yen, down 13.3\%. Sales of facsimiles decreased.

## Electronic Components

Sales of LCDs were 489.0 billion yen, up $1.6 \%$ from the same period last year. Though sales decreased for small- and medium-size LCDs mainly for mobile phones, sales increased for large-size LCDs for TVs.

Sales of Solar Cells were 130.9 billion yen, up $30.5 \%$, reflecting overseas sales growth.
Sales of Other Electronic Devices were 182.8 billion yen, down 22.1\%. Sales of CCD/CMOS imagers decreased due to a sluggish mobile phone market.

## 2. Qualitative Information regarding Consolidated Financial Position

Total assets as of December 31, 2008 were 2,897.3 billion yen, down 175.8 billion yen from March 31, 2008. This was due mainly to the impact of an exclusion of Sharp Finance Corporation from the scope of consolidation, while there was an increase of assets resulting from investment in LCDs. Total liabilities were $1,758.0$ billion yen, down 73.2 billion yen. This was due mainly to the impact of an exclusion of Sharp Finance Corporation from the scope of consolidation, while there was an increase in commercial papers. Total net assets were $1,139.3$ billion yen, down 102.5 billion yen. This was due mainly to a decrease in retained earnings and valuation and translation adjustments.

Regarding cash flows, net cash provided by operating activities was 61.7 billion yen, while net cash used in investing activities was 219.9 billion yen. Net cash provided by financing activities was 120.8 billion yen. As a result, cash and cash equivalents at the end of the period were 293.7 billion yen, a decrease of 45.5 billion yen from March 31, 2008.

## 3. Qualitative Information regarding Forecast of Consolidated Financial Results

We have made revisions to the forecast of financial results for the year ending March 31, 2009, announced on October 6, 2008.

For detailed information regarding the forecast, please refer to "Notice of Revision of Financial Results Forecast and Dividend Forecast, and Reduction of Remuneration to Directors," announced on February 6, 2009.

Note: The estimates of financial results are based on certain assumptions that the Company deemed reasonable at the time they were prepared, and actual operating results may differ significantly from these estimates. The factors that may influence the figures for final reported business results include, but are not limited to:

- The economic situation in which the Sharp Group operates
- Sudden, rapid fluctuations in demand for products and services, as well as intense price competition
- Changes in exchange rates (particularly between the yen and the U.S. dollar, the euro and other currencies)
- The Sharp Group's ability to respond to rapid technological changes and changing consumer preferences with timely and cost-effective introductions of new products and services
- Regulations such as trade restrictions in other countries
- Litigation and other legal proceedings against the Sharp Group, etc.


## 4. Other Information

(1) Changes in significant consolidated subsidiaries (Changes in specified subsidiaries involving changes in scope of consolidation)

None
(2) Simplified accounting methods and adoption of special accounting methods for preparation of quarterly financial statements

## 1. Simplified accounting methods

- Inventory valuation methods

Regarding calculating the value of inventory as of December 31, 2008, no physical inventory count is taken. Instead, an inventory valuation is computed using a reasonable method based on the physical inventory taken to calculate the value of inventory as of September 30, 2008.

- Cost variance apportionment methods

When cost variances occur due to the adoption of predetermined costs, said cost variances are apportioned to inventories and cost of sales in a simplified manner compared to preparation of annual financial statements.

- Noncurrent asset depreciation calculation methods

When the declining-balance method is adopted as the method of calculating depreciation, depreciation for the fiscal years is computed by dividing the amount proportionately over the period.

- Income tax calculation methods

When computing the amount to be paid as income taxes, taxable addition and subtraction items and/or tax credits to be included are limited to important items.

## 2. Adoption of special accounting methods for preparation of quarterly financial statements

None
(3) Changes in accounting principles, procedures and presentation methods for preparation of quarterly financial statements

1. Starting from the year ending March 31, 2009, the Company and its domestic consolidated subsidiaries have applied the "Accounting Standard for Quarterly Financial Statements" (Accounting Standards Board of Japan (ASBJ) Statement No.12, issued by the ASBJ on March 14, 2007) and the "Implementation Guideline for Accounting Standards for Quarterly Financial Statements" (ASBJ Guidance No.14, issued by the ASBJ on March 14, 2007). The current quarterly financial statements were prepared in accordance with Quarterly Consolidated Financial Statement Regulations (2007 Cabinet Office Ordinance No.64).
2. Starting from the three months ended June 30, 2008, the Company and its domestic consolidated subsidiaries have applied the "Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9 , issued by the ASBJ on July 5,2006 ) and have adopted the cost method (for the book value of inventory on the balance sheets, by writing inventory down based on its decrease in profitability of assets) as a measurement standard. As a result, for the nine months ended December 31, 2008, operating income decreased 2,023 million yen and loss before income taxes and minority interests increased 9,668 million yen, compared to amounts calculated by the previous method.

Also, valuation methods for raw materials and work in process had previously been based on the last invoice method. However, starting from the three months ended June 30, 2008, the Company and its domestic consolidated subsidiaries have adopted the moving average method in order to properly reflect the impact of fluctuations in raw material prices on financial statements, and to achieve more appropriate periodic accounting of profit and loss. This change had an immaterial impact on financial statements.
3. Starting from the three months ended June 30, 2008, the Company has applied the "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (ASBJ PITF No.18, issued by the ASBJ on May 17, 2006) and made revisions required for consolidated accounting. As a result, for the nine months ended December 31, 2008, operating income decreased 1,909 million yen and loss before income taxes and minority interests increased 1,569 million yen, compared to amounts calculated by the previous method.
4. Previously, lease payments under finance leases that do not transfer ownership of the leased property to the lessee had been recognized as expenses. However, in accordance with the "Accounting Standard for Lease Transactions" (ASBJ Statement No.13, revised on March 30, 2007 (originally issued by the $1^{\text {st }}$ committee of the Business Accounting Council on June 17, 1993)) and the "Guidance on Accounting Standard for Lease Transactions" (ASBJ Guidance No.16, revised on March 30, 2007 (originally issued by the Auditing Standards Committee of the Japanese Institute of Certified Public Accountants on January 18, 1994)) becoming applicable beginning with quarterly financial statements for consolidated fiscal years beginning on or after April 1, 2008, the Company and its domestic consolidated subsidiaries have applied these accounting standards, etc., starting from the three months ended June 30, 2008, and are following accounting procedures for normal sales transactions. In addition, regarding methods for deprecation of lease assets for finance leases that do not transfer ownership, the Company and its domestic consolidated subsidiaries have adopted the straight-line method that takes the lease period as the depreciable life and the residual value as zero. Further, regarding finance leases that do not transfer ownership for which the starting date for the lease transaction is prior to the initial fiscal year in which these new accounting standards apply, the Company and its domestic consolidated subsidiaries have continued to recognize lease payments as expenses. This change had an immaterial impact on financial statements.

SHARP CORPORATION
CONSOLIDATED BALANCE SHEETS


## SHARP CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME

For the Nine Months Ended December 31, 2008
Millions of Yen

|  | Nine Months Ended December 31, 2008 |  |
| :---: | :---: | :---: |
| Net Sales |  | 2,297,581 |
| Cost of Sales |  | 1,868,178 |
| Gross profit |  | 429,403 |
| Selling, General and Administrative Expenses |  | 394,508 |
| Operating income |  | 34,895 |
| Other Income (Expenses) |  |  |
| Interest income |  | 4,500 |
| Rent income on noncurrent assets |  | 9,431 |
| Gain on sales of stocks of subsidiaries and affiliates |  | 18,521 |
| Interest expense | ( | 5,278) |
| Interest on commercial papers | ( | 1,648) |
| Rent expense on noncurrent assets | ( | 7,493 ) |
| Loss on impairment of investments in securities | ( | 43,345 ) |
| Restructuring charges | ( | 22,759 ) |
| Loss on violation of the antitrust law | ( | 12,004 ) |
| Other, net | ( | 24,177 ) |
|  | ( | 84,252 ) |
| Loss before income taxes and minority interests | ( | 49,357 ) |
| Income Taxes |  |  |
| Current |  | 614 |
| Deferred | ( | 12,711 ) |
| Minority Interests in Income of Consolidated Subsidiaries | ( | 554 ) |
| Net loss | ( | 37,814 ) |

For the Three Months Ended December 31, 2008 Millions of Yen

|  | Three Months Ended December 31, 2008 |  |
| :---: | :---: | :---: |
| Net Sales |  | 735,154 |
| Cost of Sales |  | 627,864 |
| Gross profit |  | 107,290 |
| Selling, General and Administrative Expenses |  | 123,154 |
| Operating loss | ( | 15,864 ) |
| Other Income (Expenses) |  |  |
| Interest income |  | 1,433 |
| Rent income on noncurrent assets |  | 3,310 |
| Foreign exchange gain |  | 5,659 |
| Interest expense | ( | 1,749 ) |
| Interest on commercial papers | ( | 625 ) |
| Rent expense on noncurrent assets | ( | 2,510 ) |
| Loss on impairment of investments in securities | ( | 43,345 ) |
| Restructuring charges | ( | 21,771 ) |
| Loss on violation of the antitrust law | ( | 12,004 ) |
| Other, net | ( | 6,139 ) |
|  | ( | 77,741 ) |
| Loss before income taxes and minority interests | ( | 93,605 ) |
| Income Taxes |  |  |
| Current | ( | 14,117 ) |
| Deferred | ( | 13,742 ) |
| Minority Interests in Income of Consolidated Subsidiaries | ( | 79 ) |
| Net loss | ( | 65,825 ) |

## SHARP CORPORATION

## CONSOLIDATED STATEMENT OF CASH FLOWS

Millions of Yen

|  | Nine Months Ended December 31, 2008 |  |
| :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |
| Loss before income taxes and minority interests | ( | 49,357 ) |
| Adjustments to reconcile loss before income taxes and minority interests to net cash provided by operating activities - |  |  |
| Depreciation and amortization of properties and intangibles |  | 225,654 |
| Interest and dividend income | ( | 6,094 ) |
| Interest expenses paid on loans and commercial papers |  | 6,926 |
| Loss on sales and retirement of noncurrent assets |  | 4,027 |
| Gain on sales of stocks of subsidiaries and affiliates | ( | 18,521 ) |
| Loss on impairment of investments in securities |  | 43,345 |
| Loss on violation of the antitrust law |  | 12,004 |
| Increase in notes and accounts receivable | ( | 13,820 ) |
| Increase in inventories | ( | 94,909 ) |
| Decrease in payables | ( | 3,743 ) |
| Other, net | ( | 13,978) |
| Total |  | 91,534 |
| Interest and dividends received |  | 7,669 |
| Interest paid | ( | 7,053 ) |
| Income taxes paid | ( | 30,422 ) |
| Net cash provided by operating activities |  | 61,728 |
| Cash Flows from Investing Activities: |  |  |
| Purchase of time deposits | ( | 74,001 ) |
| Proceeds from redemption of time deposits |  | 89,029 |
| Proceeds from sales of investments in subsidiaries and affiliates resulting in change in scope of consolidation |  | 28,278 |
| Acquisitions of plant and equipment | ( | 215,771 ) |
| Proceeds from sales of plant and equipment |  | 860 |
| Loans made | ( | 253,102 ) |
| Proceeds from collection of loans |  | 255,152 |
| Other, net | ( | 50,377 ) |
| Net cash used in investing activities | ( | 219,932 ) |
| Cash Flows from Financing Activities: |  |  |
| Increase in short-term borrowings, net |  | 140,596 |
| Proceeds from long-term debt |  | 38,335 |
| Repayments of long-term debt | ( | 29,056 ) |
| Purchase of treasury stock | ( | 159 ) |
| Dividends paid | ( | 28,977 ) |
| Other, net |  | 125 |
| Net cash provided by financing activities |  | 120,864 |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | ( | 8,819) |
| Net Decrease in Cash and Cash Equivalents | ( | 46,159) |
| Cash and Cash Equivalents at Beginning of Year |  | 339,266 |
| Cash and Cash Equivalents of Newly Consolidated Subsidiaries |  | 540 |
| Cash and Cash Equivalents Increased by Merger |  | 108 |
| Cash and Cash Equivalents at End of Period |  | 293,755 |

## SHARP CORPORATION

## SEGMENT INFORMATION

For the Three Months Ended December 31, 2008
Millions of Yen

|  | Three Months Ended December 31, 2007 | Three Months Ended December 31, 2008 |
| :---: | :---: | :---: |
| Net Sales |  |  |
| Consumer/Information Products |  |  |
| Customers | 614,862 | 501,534 |
| Intersegment | 629 | 2,322 |
| Total | 615,491 | 503,856 |
| Electronic Components |  |  |
| Customers | 306,338 | 233,620 |
| Intersegment | 129,019 | 119,318 |
| Total | 435,357 | 352,938 |
| Elimination | ( 129,648) | ( 121,640 ) |
| Consolidated | 921,200 | 735,154 |
| Operating Income |  |  |
| Consumer/Information Products | 22,095 | ( 18,592 ) |
| Electronic Components | 29,537 | 1,506 |
| Elimination | 358 | 1,222 |
| Consolidated | 51,990 | ( 15,864) |

For the Nine Months Ended December 31, 2008
Millions of Yen
\(\left.$$
\begin{array}{|l|r|r|}\hline & \begin{array}{r}\text { Nine Months Ended } \\
\text { December 31, 2007 }\end{array} & \begin{array}{r}\text { Nine Months Ended } \\
\text { December 31, 2008 }\end{array}
$$ <br>
\hline Net Sales \& \& <br>
Consumer/Information Products \& \& <br>
Customers \& 1,745,691 <br>

Intersegment \& 4,478\end{array}\right]\)| $1,494,831$ |
| :--- |
| Total |
| Electronic Components |
| Customers |
| Intersegment |
| Total |
| Elimination |
| Consolidated |
|  |
| Operating Income |
| Consumer/Information Products |
| Electronic Components |
| Elimination |

[^0]Notes:

1. Starting from the year ending March 31, 2009, the Company and its domestic consolidated subsidiaries have applied the "Accounting Standard for Quarterly Financial Statements" (Accounting Standards Board of Japan (ASBJ) Statement No.12, issued by the ASBJ on March 14, 2007), and the "Implementation Guideline for Accounting Standards for Quarterly Financial Statements" (ASBJ Guidance No.14, issued by the ASBJ on March 14, 2007). The current quarterly financial statements were prepared in accordance with Quarterly Consolidated Financial Statement Regulations (2007 Cabinet Office Ordinance No.64).
2. There was no concurrence of an event or situation which might create any doubts about the going concern during the nine months ended December 31, 2008.
3. There were no significant changes in owners' equity during the nine months ended December 31, 2008.

## SHARP CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME

For the Nine Months Ended December 31, 2007
Millions of Yen


For the Three Months Ended December 31, 2007
Millions of Yen


## CONSOLIDATED STATEMENT OF CASH FLOWS

Millions of Yen

|  | Nine Months Ended December 31, 2007 |  |
| :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |
| Income before income taxes and minority interests |  | 118,068 |
| Adjustments to reconcile income before income taxes and minority interests to net cash provided by operating activities - |  |  |
| Depreciation and amortization of properties and intangibles |  | 184,382 |
| Increase in notes and accounts receivable | ( | 72,385 ) |
| Increase in inventories | ( | 36,958 ) |
| Increase in payables |  | 14,746 |
| Other, net | ( | 68,321 ) |
| Net cash provided by operating activities |  | 139,532 |
| Cash Flows from Investing Activities: |  |  |
| Acquisitions of plant and equipment | ( | 284,740 ) |
| Other, net |  | 3,828 |
| Net cash used in investing activities | ( | 280,912 ) |
| Cash Flows from Financing Activities: |  |  |
| Increase in short-term borrowings, net |  | 195,009 |
| Proceeds from long-term debt |  | 71,651 |
| Repayments of long-term debt |  | 110,097 ) |
| Dividends paid |  | 29,065 ) |
| Other, net |  | 18,495 |
| Net cash provided by financing activities |  | 145,993 |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | ( | 1,487 ) |
| Net Increase in Cash and Cash Equivalents |  | 3,126 |
| Cash and Cash Equivalents at Beginning of Year |  | 329,286 |
| Cash and Cash Equivalents of Newly Consolidated Subsidiaries |  | 1,439 |
| Cash and Cash Equivalents Increased by Merger |  | 152 |
| Cash and Cash Equivalents at End of Period |  | 334,003 |

## SHARP CORPORATION

CONSOLIDATED SALES BY PRODUCT GROUP

For the Three Months Ended December 31, 2008

|  | Three Months Ended December 31, 2007 |  | Three Months Ended December 31, 2008 |  | Increase Decrease | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |  |  |
| Audio - Visual and Communication Equipment | 454,857 | \% 49.4 | 373,205 | \% 50.8 | -81,652 | \% -18.0 |
| Health and Environmental Equipment | 59,510 | 6.4 | 48,862 | 6.6 | -10,648 | -17.9 |
| Information Equipment | 100,495 | 10.9 | 79,467 | 10.8 | -21,028 | -20.9 |
| Consumer/Information Products | 614,862 | 66.7 | 501,534 | 68.2 | -113,328 | -18.4 |
| LCDs | 195,476 | 21.2 | 145,472 | 19.8 | -50,004 | -25.6 |
| Solar Cells | 32,022 | 3.5 | 37,807 | 5.1 | +5,785 | +18.1 |
| Other Electronic Devices | 78,840 | 8.6 | 50,341 | 6.9 | -28,499 | -36.1 |
| Electronic Components | 306,338 | 33.3 | 233,620 | 31.8 | -72,718 | -23.7 |
| Total | 921,200 | 100.0 | 735,154 | 100.0 | -186,046 | -20.2 |
| Domestic | 417,874 | 45.4 | 341,414 | 46.4 | -76,460 | -18.3 |
| Overseas | 503,326 | 54.6 | 393,740 | 53.6 | -109,586 | -21.8 |

For the Nine Months Ended December 31, 2008

|  | Nine Months Ended <br> December 31, 2007 |  | Nine Months Ended December 31, 2008 |  | Increase <br> Decrease | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |  |  |
| Audio - Visual and Communication Equipment | 1,251,830 | \% 48.8 | 1,060,603 | \% 46.2 | -191,227 | \% -15.3 |
| Health and Environmental Equipment | 188,866 | 7.4 | 169,756 | 7.4 | -19,110 | -10.1 |
| Information Equipment | 304,995 | 11.9 | 264,472 | 11.5 | -40,523 | -13.3 |
| Consumer/Information Products | 1,745,691 | 68.1 | 1,494,831 | 65.1 | -250,860 | -14.4 |
| LCDs | 481,334 | 18.8 | 489,000 | 21.3 | +7,666 | +1.6 |
| Solar Cells | 100,274 | 3.9 | 130,906 | 5.7 | +30,632 | +30.5 |
| Other Electronic Devices | 234,777 | 9.2 | 182,844 | 7.9 | -51,933 | -22.1 |
| Electronic Components | 816,385 | 31.9 | 802,750 | 34.9 | -13,635 | -1.7 |
| Total | 2,562,076 | 100.0 | 2,297,581 | 100.0 | -264,495 | -10.3 |
| Domestic | 1,202,103 | 46.9 | 1,020,247 | 44.4 | -181,856 | -15.1 |
| Overseas | 1,359,973 | 53.1 | 1,277,334 | 55.6 | -82,639 | -6.1 |

Notes:

1. The above figures indicate sales to outside customers.
2. Starting from the three months ended June 30 , 2008, product groupings have been recategorized and changed as above, from the previous groupings of Audio-Visual and Communication Equipment, Home Appliances, Information Equipment, LSIs, LCDs and Other Electronic Components. Also, starting from the three months ended December 31, 2008, some items previously included in Audio-Visual and Communication Equipment, and some in Information Equipment, have been recategorized and are now included in the other product grouping. Accordingly, results for the three months ended December 31, 2007 and the nine months ended December 31, 2007 have been restated to conform with the current product groupings.

## SUPPLEMENTARY DATA

## Information by Product Group

［ Sales of each product group include internal sales between segments（Consumer／Information Products and Electronic Components）． Starting from the three months ended June 30，2008，product groupings have been recategorized and changed as below，from the previous groupings of Audio－Visual and Communication Equipment，Home Appliances，Information Equipment，LSIs，LCDs and Other Electronic Components．Also，starting from the three months ended December 31，2008，some items previously included in Audio－Visual and Communication Equipment，and some in Information Equipment，have been recategorized and are now included in the other product grouping．Accordingly，results for the three months ended December 31， 2007 and the nine months ended December 31， 2007 have been restated to conform with the current product groupings．］

For the Three Months Ended December 31， 2008

| 〈Net Sales〉 |  |  | Millions of Yen |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended <br> December 31， 2007 |  | Three Months Ended December 31， 2008 |  | Percent <br> Change |
|  | Amount | Ratio | Amount | Ratio |  |
| Audio－Visual and Communication Equipment | 455，033 | $\begin{array}{r} \hline \% \\ 49.4 \end{array}$ | 373，241 | $\begin{array}{r} \hline \% \\ 50.8 \end{array}$ | $\begin{array}{r}\text { \％} \\ -18.0 \\ \hline\end{array}$ |
| Health and Environmental Equipment | 59，516 | 6.5 | 49，065 | 6.6 | －17．6 |
| Information Equipment | 100，942 | 10.9 | 81，550 | 11.1 | －19．2 |
| Consumer／Information Products | 615，491 | 66.8 | 503，856 | 68.5 | －18．1 |
| LCDs | 306，667 | 33.3 | 242，645 | 33.0 | －20．9 |
| Solar Cells | 32，031 | 3.5 | 37，828 | 5.1 | ＋18．1 |
| Other Electronic Devices＊ | 96，659 | 10.5 | 72，465 | 9.9 | －25．0 |
| Electronic Components | 435，357 | 47.3 | 352，938 | 48.0 | －18．9 |
| Sub Total | 1，050，848 | 114.1 | 856，794 | 116.5 | －18．5 |
| Elimination | （ 129，648） | －14．1 | （ 121，640 ） | －16．5 | － |
| Total | 921，200 | 100.0 | 735，154 | 100.0 | －20．2 |

＊The Other Electronic Device group＇s sales do not include internal sales to the LCD／Solar Cell group （LSIs for LCDs，etc ：9，068 million yen for the three months ended December 31， 2007 and 8，099 million yen for the three months ended December 31，2008）．

〈Operating Income〉
Millions of Yen

|  | Three Months Ended December 31， 2007 |  | Three Months Ended December 31， 2008 |  |  | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio |  | Amount | Ratio |  |
| Audio－Visual and Communication Equipment | 13，068 | $\begin{array}{r} \hline \% \\ 25.1 \end{array}$ |  | 22，347 ） | \％ | \％ |
| Health and Environmental Equipment | 724 | 1.4 |  | 527 | － | －27．2 |
| Information Equipment | 8，303 | 16.0 |  | 3，228 | － | －61．1 |
| Consumer／Information Products | 22，095 | 42.5 |  | 18，592 ） | － | － |
| LCDs | 24，432 | 47.0 |  | 5，521 | － | －77．4 |
| Solar Cells | （ 1，998） | －3．8 | （ | 3，554 ） | － | － |
| Other Electronic Devices | 7，103 | 13.6 | （ | 461 ） | － | － |
| Electronic Components | 29，537 | 56.8 |  | 1，506 | － | －94．9 |
| Sub Total | 51，632 | 99.3 | （ | 17，086 ） | － | － |
| Elimination | 358 | 0.7 |  | 1，222 | － | － |
| Total | 51，990 | 100.0 | （ | 15，864 ） | － | － |

For the Nine Months Ended December 31， 2008

| 〈Net Sales〉 |  |  | Millions of Yen |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended December 31， 2007 |  | Nine Months Ended December 31， 2008 |  | Percent Change |
|  | Amount | Ratio | Amount | Ratio |  |
| Audio－Visual and Communication Equipment | 1，252，435 | $\begin{array}{r} \hline \text { \% } \\ 48.9 \\ \hline \end{array}$ | 1，060，830 | \％ 46.2 | $\begin{array}{r}\text { \％} \\ -15.3 \\ \hline\end{array}$ |
| Health and Environmental Equipment | 188，886 | 7.4 | 170，357 | 7.4 | －9．8 |
| Information Equipment | 308，848 | 12.0 | 269，924 | 11.7 | －12．6 |
| Consumer／Information Products | 1，750，169 | 68.3 | 1，501，111 | 65.3 | －14．2 |
| LCDs | 856，511 | 33.4 | 878，425 | 38.3 | $+2.6$ |
| Solar Cells | 100，288 | 3.9 | 130，947 | 5.7 | ＋30．6 |
| Other Electronic Devices＊ | 289，380 | 11.3 | 255，550 | 11.1 | －11．7 |
| Electronic Components | 1，246，179 | 48.6 | 1，264，922 | 55.1 | ＋1．5 |
| Sub Total | 2，996，348 | 116.9 | 2，766，033 | 120.4 | －7．7 |
| Elimination | （ 434，272） | －16．9 | （ 468，452 ） | －20．4 | － |
| Total | 2，562，076 | 100.0 | 2，297，581 | 100.0 | －10．3 |

＊The Other Electronic Device group＇s sales do not include internal sales to the LCD／Solar Cell group （LSIs for LCDs，etc ：25，616 million yen for the nine months ended December 31， 2007 and 28，953 million yen for the nine months ended December 31，2008）．

| 〈Operating Income〉 |  |  | Millions of Yen |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended December 31， 2007 |  | Nine Months Ended December 31， 2008 |  | Percent |
|  | Amount | Ratio | Amount | Ratio |  |
| Audio－Visual and Communication Equipment | 31，221 | $\begin{array}{r} \hline \% \\ 23.8 \end{array}$ | （ 18，448） | $\begin{array}{r} \% \\ -52.9 \end{array}$ | \％ |
| Health and Environmental Equipment | 1，392 | 1.1 | 2，609 | 7.5 | ＋87．4 |
| Information Equipment | 22，626 | 17.3 | 16，490 | 47.3 | －27．1 |
| Consumer／Information Products | 55，239 | 42.2 | 651 | 1.9 | －98．8 |
| LCDs | 61，628 | 47.0 | 31，925 | 91.5 | －48．2 |
| Solar Cells | （ 7，015 ） | －5．3 | （ 1，315 ） | －3．8 | － |
| Other Electronic Devices | 18，061 | 13.8 | 3，476 | 10.0 | －80．8 |
| Electronic Components | 72，674 | 55.5 | 34，086 | 97.7 | －53．1 |
| Sub Total | 127，913 | 97.7 | 34，737 | 99.6 | －72．8 |
| Elimination | 3，134 | 2.3 | 158 | 0.4 | － |
| Total | 131，047 | 100.0 | 34，895 | 100.0 | －73．4 |


[^0]:    Note: Segmentation of business areas is based on commonality in manufacturing and marketing methods of products.

