

## April 27, 2012

# SUPPLEMENTARY DATA [CONSOLIDATED]

#### 1. Financial Highlights

. Financial Highlights						(Millions of yen)
	Year ended March 31, 2012			Forecast for year ending March 31, 2013		
	Amount	Ratio	Change	Amount	Ratio	Change
Net Sales	2,455,850	100.0%	-18.7%	2,700,000	100.0%	+9.9%
Domestic	1,181,168	48.1%	-25.8%	1,080,000	40.0%	-8.6%
Overseas	1,274,682	51.9%	-10.8%	1,620,000	60.0%	+27.1%
Operating Income	-37,552	-1.5%	-	20,000	0.7%	-
Net Income	-376,076	-15.3%	-	-30,000	-1.1%	-
Net Income per Share	-341.78 yen			-27.26 yen		

#### 2. Sales by Product Group

		Year ende	Year ended March 31, 2012 Forecast for year ending Mar				March 31, 2013	
		Amount	Ratio	Change	Amount	Ratio	Change	
Audio-Visual and	Domestic	649,315	26.4%	-37.0%	474,000	17.6%	-27.0%	
Communication	Overseas	411,455	16.8%	+3.9%	446,000	16.5%	+8.4%	
Equipment	Total	1,060,770	43.2%	-25.6%	920,000	34.1%	-13.3%	
Health and	Domestic	189,665	7.7%	+9.6%	203,000	7.5%	+7.0%	
Environmental	Overseas	102,559	4.2%	+5.9%	117,000	4.3%	+14.1%	
Equipment	Total	292,224	11.9%	+8.3%	320,000	11.8%	+9.5%	
	Domestic	119,326	4.9%	+1.5%	127,000	4.7%	+6.4%	
Information Equipment	Overseas	158,235	6.4%	+1.2%	183,000	6.8%	+15.7%	
Equipment	Total	277,561	11.3%	+1.3%	310,000	11.5%	+11.7%	
Consumer/	Domestic	958,306	39.0%	-27.5%	804,000	29.8%	-16.1%	
Information	Overseas	672,249	27.4%	+3.6%	746,000	27.6%	+11.0%	
Products	Total	1,630,555	66.4%	-17.2%	1,550,000	57.4%	-4.9%	
	Domestic	54,702	2.2%	-39.9%	44,000	1.6%	-19.6%	
LCDs	Overseas	365,524	14.9%	-30.2%	626,000	23.2%	+71.3%	
	Total	420,226	17.1%	-31.6%	670,000	24.8%	+59.4%	
	Domestic	120,348	4.9%	-2.5%	185,000	6.8%	+53.7%	
Solar Cells	Overseas	103,521	4.2%	-27.1%	75,000	2.8%	-27.6%	
	Total	223,869	9.1%	-15.7%	260,000	9.6%	+16.1%	
	Domestic	47,812	2.0%	-17.0%	47,000	1.8%	-1.7%	
Other Electronic Devices	Overseas	133,388	5.4%	+16.5%	173,000	6.4%	+29.7%	
Devices	Total	181,200	7.4%	+5.3%	220,000	8.2%	+21.4%	
	Domestic	222,862	9.1%	-18.1%	276,000	10.2%	+23.8%	
Electronic Components	Overseas	602,433	24.5%	-22.8%	874,000	32.4%	+45.1%	
	Total	825,295	33.6%	-21.5%	1,150,000	42.6%	+39.3%	
	Domestic	1,181,168	48.1%	-25.8%	1,080,000	40.0%	-8.6%	
Total	Overseas	1,274,682	51.9%	-10.8%	1,620,000	60.0%	+27.1%	
	Total	2,455,850	100.0%	-18.7%	2,700,000	100.0%	+9.9%	

#### 3. Overseas Sales by Region

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(Millions of yen)
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	Year ended March 31, 2012			Forecast for year ending March 31, 2013		
	Amount	Ratio	Change	Amount	Ratio	Change
The Americas	288,380	22.6%	-4.5%	332,000	20.5%	+15.1%
Europe	282,606	22.2%	-23.2%	264,000	16.3%	-6.6%
China	483,298	37.9%	-6.5%	750,000	46.3%	+55.2%
Other	220,398	17.3%	-9.0%	274,000	16.9%	+24.3%
Total	1,274,682	100.0%	-10.8%	1,620,000	100.0%	+27.1%

#### 4. Information by Product Group

[Sales of each product group include internal sales between segments (Consumer/Information Products and Electronic Components).]  $\langle Net Sales \rangle$ 

Net Sales		<u> </u>				(Millions of ye
	Year end	ed March 31, 2012	2	Forecast for year ending March 31, 2013		
	Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	1,061,092	43.2%	-25.6%	920,000	34.1%	-13.3%
Health and Environmental Equipment	292,303	11.9%	+8.3%	320,000	11.8%	+9.5%
Information Equipment	277,604	11.3%	+1.3%	310,000	11.5%	+11.7%
Consumer/Information Products	1,630,999	66.4%	-17.2%	1,550,000	57.4%	-5.0%
LCDs	720,978	29.4%	-29.8%	930,000	34.5%	+29.0%
Solar Cells	223,916	9.1%	-15.7%	260,000	9.6%	+16.1%
Other Electronic Devices	238,114	9.7%	-8.9%	260,000	9.6%	+9.2%
Electronic Components	1,183,008	48.2%	-23.9%	1,450,000	53.7%	+22.6%
Sub Total	2,814,007	114.6%	-20.2%	3,000,000	111.1%	+6.6%
Adjustments	-358,157	-14.6%	-	-300,000	-11.1%	-
Total	2,455,850	100.0%	-18.7%	2,700,000	100.0%	+9.9%

 $\langle \text{Operating Income} \rangle$ 

(Millions of yen)

	Year end	ded March 31, 201	2	Forecast for year ending March 31, 2013		
	Amount	Ratio	Change	Amount	Ratio	Change
Audio-Visual and Communication Equipment	-6,194	-	-	-5,000	-25.0%	-
Health and Environmental Equipment	29,460	-	+47.6%	32,000	160.0%	+8.6%
Information Equipment	27,742	-	+49.5%	31,000	155.0%	+11.7%
Consumer/Information Products	51,008	-	-35.6%	58,000	290.0%	+13.7%
LCDs	-42,236	-	-	-10,000	-50.0%	-
Solar Cells	-21,982	-	-	-10,000	-50.0%	-
Other Electronic Devices	9,519	-	-17.5%	12,000	60.0%	+26.1%
Electronic Components	-54,699	-	-	-8,000	-40.0%	-
Sub Total	-3,691	-	-	50,000	250.0%	-
Adjustments	-33,861	-	-	-30,000	-150.0%	-
Total	-37,552	-	-	20,000	100.0%	-

#### 5. Overseas Production

#### (Millions of yen) Year ended March 31, 2012 Ratio to Amount Change Net Sales **Overseas Production** 1,677,031 68.3% -2.9%

#### 6. Capital Investment

(Millions of yen)

	Year ended March 31, 201	12	Forecast for year ending March 31, 2013		
	Amount	Change	Amount	Change	
Capital Investment	118,899	-31.1%	100,000	-15.9%	
For LCDs*	75,126	-24.7%	56,000	-25.5%	

\* Sharp Corporation and LCD panel plant in Sakai (Sharp Display Products Corporation)

#### 7. Depreciation and Amortization

Depreciation and Amortization (Millions of year)								
Year ended March 31, 2012			Forecast for year ending March 31, 2013					
	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change		
Depreciation and Amortization	238,913	9.7%	-6.0%	230,000	8.5%	-3.7%		

#### 8. R&D Expenditures

R&D Expenditures				_		(Millions of yen)
	Year ended March 31, 2012			Forecast for year ending March 31, 2013		
	Amount	Ratio to Net Sales	Change	Amount	Ratio to Net Sales	Change
R&D Expenditures	154,798	6.3%	-11.0%	150,000	5.6%	-3.1%

#### 9. Number of Employees

	As of March 31, 2011	As of March 31, 2012
Number of Employees*	55,580	56,756
Domestic	29,895	29,387
Overseas	25,685	27,369

\* Sharp Corporation and Consolidated Subsidiaries

### 10. Exchange Rates

. Exchange Rates		(Yen)
	Year ended March 31, 2012 Forecast for year	
US\$	78.09	78.00
EURO	107.48	102.00

#### 11. Sales of Main Products

Sales of Main Products			_	(Billions of yen)
	Year ended March 31,	2012	Forecast for year ending Marc	ch 31, 2013
	Amount	Change	Amount	Change
LCD Color TVs (Over 10 inches)	581.3	-27.7%	500.0	-14.0%
Unit (millions of units)	12.29	-17.1%	10.00	-18.7%
Mobile Phones	305.8	-26.0%	280.0	-8.5%
Unit (millions of units)	7.70	-20.9%	7.70	0.0%
BD Players / Recorders	53.3	-25.3%	35.0	-34.4%
Refrigerators	83.1	+4.4%	89.0	+7.0%
Air Conditioners	53.5	-6.6%	58.0	+8.2%
Copiers / Printers	114.2	-3.9%	120.0	+5.0%

#### 12. Sales of Main Electronic Components

Sales of Main Electronic Components (Billions of yea)								
		Year ended March 31, 2012		Forecast for year ending March 31, 2013				
		Amount	Change	Amount	Change			
LCDs		720.9	-29.8%	930.0	+29.0%			
CCD/C	CMOS Imagers	97.5	+24.4%	110.0	+12.8%			
Solar C	Cells	223.9	-15.7%	260.0	+16.1%			
	Volume (MW)	1,073	-13.6%	1,400	+30.4%			

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