

SHARP

Consolidated Financial Results for the First Quarter Fiscal 2013

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SHARP CORPORATION

August 1, 2013

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- (2) Sudden, rapid fluctuations in demand for Sharp's products and services, as well as intense price competition
- (3) Changes in exchange rates (particularly between the yen and the U.S. dollar, the euro and other currencies)
- (4) Regulations such as trade restrictions in other countries
- (5) The progress of collaborations and alliances with other companies
- (6) Litigation and other legal proceedings against Sharp
- (7) Rapid technological changes in products and services, etc.

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I . Financial Results for the First Quarter Fiscal 2013

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Thank you all for attending our press meeting regarding our financial results announcement.

I will explain the outline of financial results for 1Q FY2013 with this presentation.

Financial Results for the First Quarter

- *Net sales in 1Q improved 32.6% Y on Y*
- *Achieved positive operating income for three consecutive quarters from 3Q FY2012*
- *Net sales, operating income, and net income exceeded original forecast*

(Billions of Yen)

	FY2012	FY2013		
	1Q	1Q	Change	Difference
Net Sales	458.6	607.9	+32.6%	+149.3
Operating Income (vs. sales)	-94.1 (-20.5%)	3.0 (0.5%)	-	+97.1
Net Income (vs. sales)	-138.4 (-30.2%)	-17.9 (-3.0%)	-	+120.4

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This slide outlines the consolidated financial results for 1Q FY2013 (April to June 2013).

We recorded consolidated sales of 607.9 billion yen, up 32.6% compared to the same period last year, with an approx. 150 billion yen increase.

In addition, there was a considerable improvement in profit, resulting in operating income of 3 billion yen and net loss of 17.9 billion yen.

In our previous announcement of financial results for FY2012, we stated a financial results forecast for FY2013 with estimated 1Q sales of approx. 550 billion yen and operating loss of approx. 10 billion yen.

The actual results of 1Q FY2013 exceeded the amount of our previous forecast, accomplishing positive results for operating income for three consecutive quarters from Q3 FY2012.

Sales by Product Group

Sales in all the product groups increased Y on Y

(Billions of Yen)

	FY2012	FY2013		
	1Q	1Q	Change	Difference
Digital Information Equipment	134.1	158.9	+18.5%	+24.8
Health and Environmental Equipment	78.2	82.3	+5.2%	+4.0
Solar Cells	41.9	84.3	+101.1%	+42.3
Business Solutions	64.7	77.6	+20.0%	+12.9
Product Business	319.0	403.3	+26.4%	+84.2
LCDs	145.9	193.8	+32.8%	+47.8
Electronic Devices	47.4	61.2	+29.0%	+13.7
Device Business	193.4	255.0	+31.9%	+61.6
Sub Total	512.4	658.3	+28.5%	+145.8
Adjustments	-53.8	-50.4	-	+3.4
Total	458.6	607.9	+32.6%	+149.3

*Sales of each product group include internal sales between segments (Product Business / Device Business)

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This slide shows 1Q FY2013 sales by product group.

There was a considerable improvement in Digital Information Equipment, Solar Cells, and LCDs compared to 1Q FY2012. This increase of sales in all product groups resulted in a 149.3 billion yen total sales increase in 1Q FY2013.

The information of each product group and major product will be explained later.

Operating Income by Product Group

- All the product groups excluding Health and Environmental Equipment improved Y on Y
- Due to negative impact of the yen's rapid depreciation, operating income in Health and Environmental Equipment decreased

(Billions of Yen)

	FY2012		FY2013		Difference
	1Q		1Q		
Digital Information Equipment	-20.2	(-15.1%)	-1.3	(-0.9%)	+18.8
Health and Environmental Equipment	8.2	(10.5%)	6.4	(7.8%)	-1.8
Solar Cells	-6.9	(-16.5%)	6.8	(8.1%)	+13.7
Business Solutions	2.3	(3.6%)	7.5	(9.8%)	+5.2
Product Business	-16.5	(-5.2%)	19.4	(4.8%)	+36.0
LCDs	-63.4	(-43.5%)	-9.5	(-4.9%)	+53.9
Electronic Devices	-5.0	(-10.6%)	0.1	(0.2%)	+5.1
Device Business	-68.5	(-35.4%)	-9.3	(-3.7%)	+59.1
Sub Total	-85.1	(-16.6%)	10.0	(1.5%)	+95.2
Adjustments	-9.0		-7.0		+1.9
Total	-94.1	(-20.5%)	3.0	(0.5%)	+97.1

*The percentage figures noted in brackets show the income ratio

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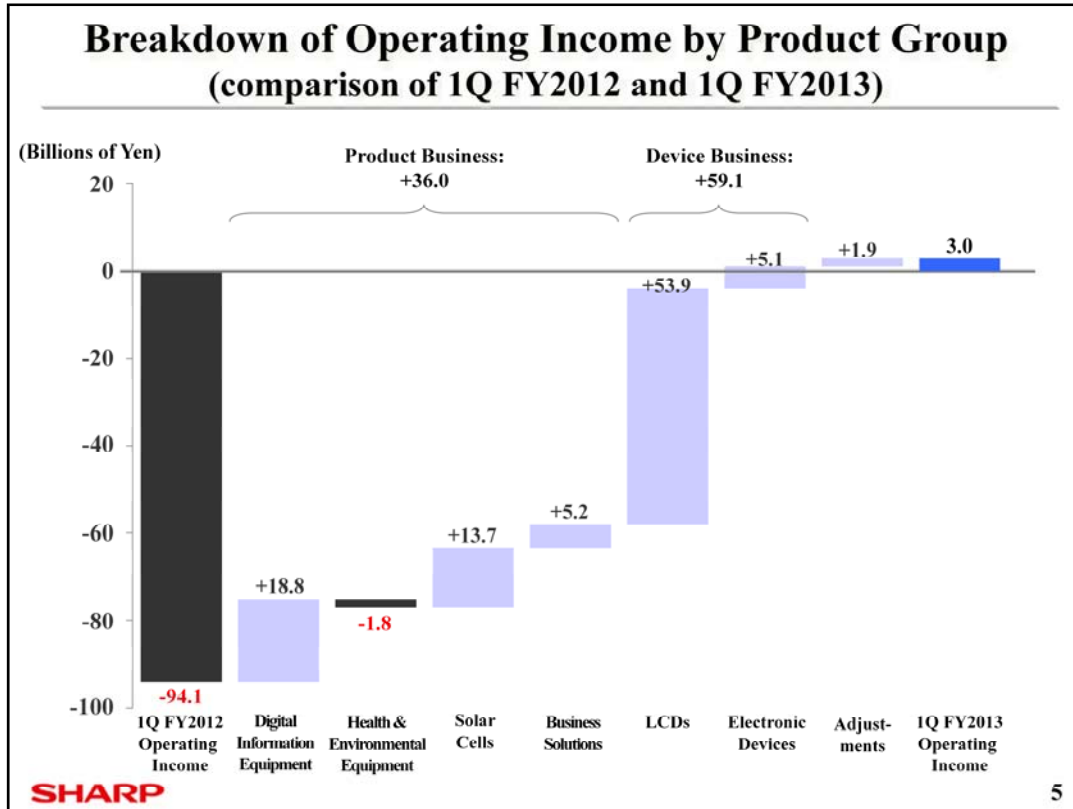
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This slide shows 1Q FY2013 operating income by product group.

Following the positive result in sales, there was a considerable improvement of operating income in Digital Information Equipment, Solar Cells, and LCDs compared to 1Q FY2012.

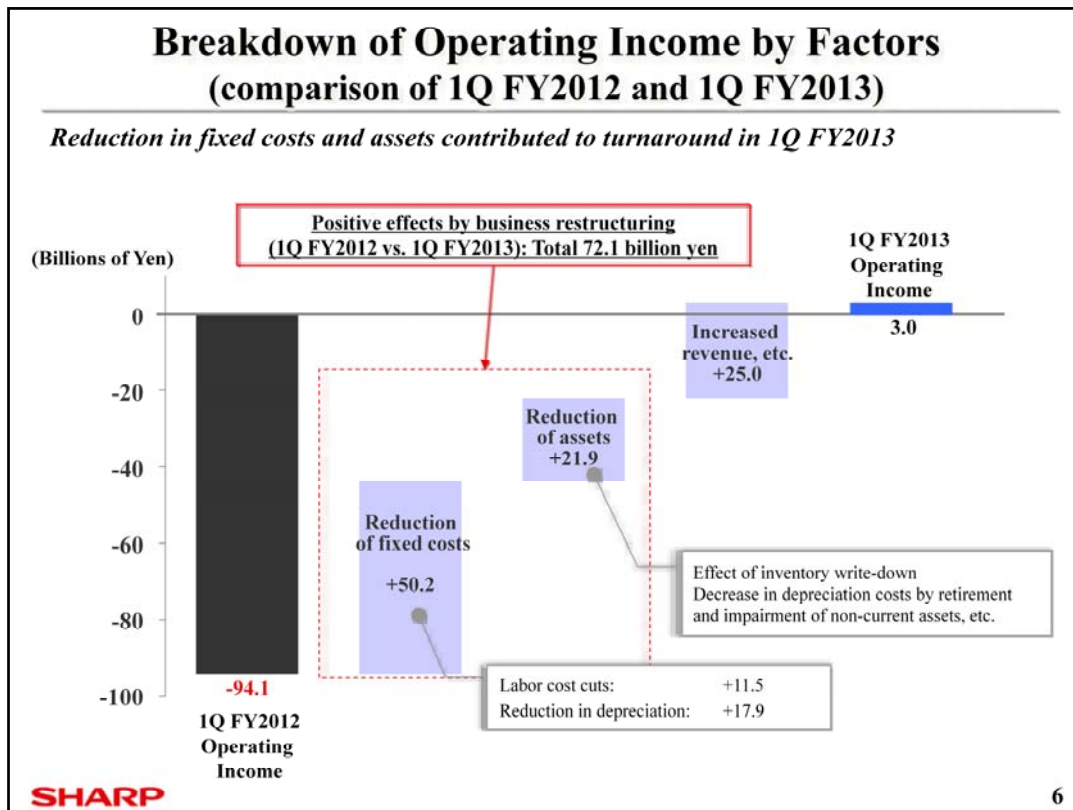
There was an improvement in operating income in all product groups, with the exception of Health and Environmental Equipment, where the profit declined in imported products for the domestic market due to the yen's rapid depreciation.

The total operating income has improved by 97.1 billion yen.



This slide graphically illustrates a breakdown of operating income by product group in comparison between 1Q FY2012 and 1Q FY2013.

Significant improvement of operating income in LCDs has contributed to improvement of operating income in total.



This slide shows a breakdown of operating income by factors in comparison between 1Q FY2012 and 1Q FY2013.

As part of business restructuring efforts, the cutback on fixed costs centering on labor cost and depreciation cost, inventory reduction, and decrease of fixed assets, contributed largely to improvement in profitability for positive operating income in 1Q FY2013.

Other Income (Expenses)

- Completion of recording majority of costs for business restructuring in FY2012 contributed to significant improvement in other income (expenses), despite an increase of interest expense in 1Q FY2013

(Billions of Yen)

	FY2012	FY2013	
	1Q	1Q	Difference
Operating Income	-94.1	3.0	+97.1
Other Income (Expenses)	-42.1	-16.8	+25.2
Interest expense	-2.0	-4.2	-2.2
Loss on sales and retirement of noncurrent assets	-1.2	-0.1	+1.1
Loss on valuation of investment securities	-1.1	0.0	+1.1
Restructuring charges	-14.2	0.0	+14.2
Settlement package	-15.8	0.0	+15.8
Provision for loss on litigation	0.0	-1.0	-1.0
Others	-7.5	-11.4	-3.8
Income Taxes, etc.	-2.1	-4.1	-1.9
Net Income	-138.4	-17.9	+120.4

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This slide shows other income (expenses).

Despite the increase of interest expense in 1Q FY2013, the completion of the majority of costs for business restructuring in FY2012 contributed to significant improvement in other income (expenses).

Consolidated Balance Sheets

Equity ratio remained 6.0% at the same level as end Mar. 2013

(Billions of Yen)

		FY2012		FY2013			FY2012		FY2013
		End of Jun. 2012	End of Mar. 2013	End of Jun. 2013			End of Jun. 2012	End of Mar. 2013	End of Jun. 2013
Assets	Cash, time deposits, and short-term investments	217.6	191.9	154.6		Commercial paper	362.4	0.0	0.0
	Notes and accounts receivable	377.5	558.2	516.0		Short-term borrowings	718.8	924.1	740.4
	Inventories	513.7	310.7	356.2		Notes and accounts payable	397.6	405.6	425.4
	Other current assets	272.0	160.9	172.7		Other current liabilities	355.2	337.7	287.9
	Current Assets	1,381.0	1,221.8	1,199.6		Current Liabilities	1,471.7	1,667.5	1,453.7
	Plant and Equipment	861.9	563.6	554.2		Long-term Liabilities	569.9	285.3	465.4
	Investments and Other Assets	275.6	301.6	298.0		Liabilities	2,041.6	1,952.9	1,919.2
	Deferred Assets	1.8	0.6	0.3		Net Assets	478.8	134.8	133.0
	Total assets	2,520.5	2,087.7	2,052.2		Total liabilities and net assets	2,520.5	2,087.7	2,052.2
					Equity Ratio	18.7%	6.0%	6.0%	

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This slide shows the transition of consolidated balance sheets.

Significant change from the end of March 2013 has been made with approx. 180 billion yen short-term borrowings transferred to long-term liabilities, due to the renewal of the syndicated loan.

The decrease of net assets balance halted with a 1.7 billion yen decline compared to the end of March 2013, resulting from Qualcomm's second third party allotment capital increase and foreign currency translation adjustments, despite the negative impact of the net loss of 1Q FY2013.

Consequently, the equity ratio has remained at 6.0%, the same level as the end of March 2013.

Implementation of the Medium-Term Management Plan (April-June 2013)

<Exit Closed Innovation and Aggressively Utilize Alliances >

- The implementation of the second third party allotment capital increase to Qualcomm according to the agreement concerning the development of MEMS displays. (Sharp has received 5.9 billion yen for the second issuance of new shares, 10.8 billion yen in sum total.)
- The execution of the agreement with China Electronics Corporation (CEC) for LCD panel production project in China.
 - Sharp to provide its technologies of high-definition TFT LCD panel and module to CEC, and to take part in a joint venture for producing LCD panels and modules using 8.5th generation glass substrates.

<Reducing Fixed Costs by Reformation of Cost Structure>

- The reduction in fix costs under progress as planned: 50.2 billion yen (vs. FY2012)
 - Labor cost cuts: 11.5 billion yen
 - Reduction in depreciation: 17.9 billion yen

<Improving Financial Position>

- Stable funding through the renewal of the syndicated loan of 360 billion yen, and the arrangement for additional borrowing facility of 150 billion yen in preparation for redemption of convertible bonds.

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This slide shows the status of implementation of the Medium-Term Management Plan.

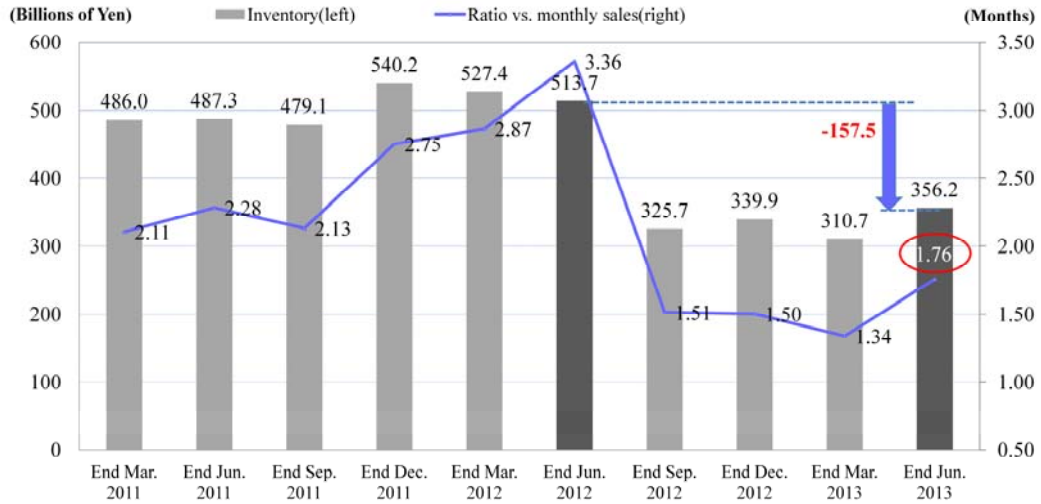
To “Exit closed innovation and aggressively utilize alliances”, we have implemented the second third party allotment capital increase from Qualcomm, according to the agreement concerning the development of MEMS display, and signed an agreement with China Electronics Corporation for the LCD panel production project in China to establish 8.5 generation LCD panel and module plant in China.

In “Reducing fixed costs by reformation of cost structure”, there was a decrease in fixed costs as planned, with reduction in labor cost and depreciation cost.

In “Improving financial position” for stable funding, we have secured an agreement for the renewal of the syndicated loan of 360 billion yen, and for an additional borrowing facility of 150 billion yen to prepare for the redemption of convertible bonds.

“Asset Light” Approach [Transition of Inventory]

- Inventory reduced by 157.5 billion yen compared to end Jun. 2012
 - Inventory increased by 45.5 billion yen compared to end Mar. 2013, due to increased inventories of small- and medium-size LCDs, Solar Cells, etc. for strong demand in and after 2Q, and the inflated yen equivalent of inventories by yen depreciation



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This slide shows the transition of inventory by each quarter.

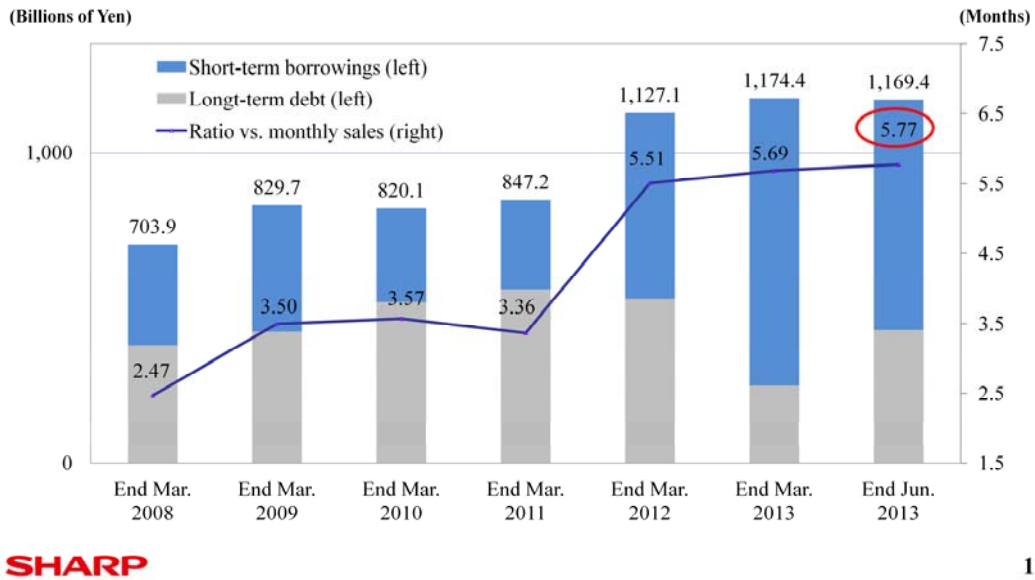
The inventory at the end of June 2013 was 356.2 billion yen, an increase of 45.5 billion yen compared to 310.7 billion yen at the end of March 2013, and the ratio vs. monthly sales was 1.76 month, an increase of 0.42 months.

Compared to the end of June 2012, we accomplished a 157.5 billion yen reduction of inventory.

The increase of inventory from the end of March 2013 was due mainly to increased inventories of small- to medium-size LCDs for the expected demand growth after July onward, and the impact of a weakened yen at the end of June 2013 on calculation of overseas inventories.

Transition of Interest-bearing Debt

As of end Jun. 2013, interest-bearing debt remained the same level of end Mar. 2013



This slide shows the transition of the interest-bearing debt.

The interest-bearing debt at the end of June was 1,169.4 billion yen, a decrease of 4.9 billion yen from the end of March 2013.

As explained in the previous slide, the portion of short-term borrowings decreased as long-term debt increased.

We will strive for further reduction of the interest-bearing debt by improving cash flows.

II. Information by Product Group

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The following slides show our financial results by product group and major products.

We keep our original forecast of total sales and operating income unchanged as previously announced, as it has passed only three months from the beginning of fiscal year.

On the other hand, we revised each forecast of Digital Information Equipment and Solar Cells, which will be explained later.

Digital Information Equipment

(Billions of Yen / Million Unit)

	FY2012		FY2013				FY2013		
	1Q	Full Year	1Q	Change (Y on Y)	Revised Full Year Forecast	Change (Y on Y)	Previous Full Year Forecast	Change (Y on Y)	
Sales	134.1	732.6	158.9	+18.5%	730.0	-0.4%	760.0	+3.7%	
LCD TVs	Amt	77.7	388.4	80.3	+3.4%	400.0	+3.0%	400.0	+3.0%
	Unit	1.67	8.03	1.56	-6.2%	8.00	-0.4%	8.00	-0.4%
Mobile Phones	Amt	29.2	229.6	50.2	+71.8%	210.0	-8.5%	240.0	+4.5%
	Unit	0.78	6.11	1.31	+69.1%	5.50	-10.0%	6.80	+11.3%
Operating Income (vs. sales)	-20.2 (-15.1%)	-9.8 (-1.3%)	-1.3 (-0.9%)	-	5.0 (0.7%)	-	12.0 (1.6%)	-	

* Sales of product group including internal sales between segments (Product Business / Device Business)

[1Q]

➢ Sales and operating income improved, compared to 1Q FY2012 with slow sales due to mainly to demand decrease in Japanese market of LCD TV and lack of procurement of major components for mobile phones.

[Onward Actions]

➢ Revise full year forecast of sales and operating income based on sales prospect of mobile phones from 2Q onward

➢ Aim to achieve positive annual operating income in FY2013

(LCD TVs)

- Shift to large-screen models over 60 inches (up to 90 inches) and enhance product lineup
- Introduce locally adapted products into significant markets such as emerging countries

(Mobile Phones)

- Win back market share in Japan by enhancing the lineup centering on new products equipped with IGZO LCDs that feature high definition and low power consumption

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In 1Q FY2012, Digital Information Equipment recorded an operating loss of 20.2 billion yen due mainly to demand decrease in Japanese market of LCD TV and lack of procurement of major components for mobile phones. On the other hand, In 1Q FY2013, the group recorded sales of 158.9 billion yen, an increase of 18.5%, and operating loss of 1.3 billion yen, improved by 18.8 billion yen compared to 1Q FY2012.

The sales amount of LCD TV, a main product in this group, recorded 80.3 billion yen increased by 3.4% from 1Q FY2012, with sales quantity of 1.56 million units decreased by 6.2% from 1Q FY2012. In overseas markets, sales were slow in the U.S. and Europe. In Japan, the sales quantity was 98%, the same level as 1Q FY2012, as the decrease in sales quantity has bottomed, and the sales amount recorded 30% increase from 1Q of previous year, as a progress in shifting to large-screen models of higher average-price. We will continue to strive for improving profitability by enhancing the product lineup of models 60 inches and larger, strengthening sales in significant markets such as emerging countries, and developing new products such as 4K models.

The sales of mobile phones recorded 50.2 billion yen and 1.31 million units, increased by 71.8% and 69.1% respectively, compared to 1Q FY2012, due mainly to introduction of models equipped with IGZO LCDs into markets. We expect a severe ongoing environment, such as fierce competition with domestic and overseas brands. We will strive to win back market share in Japan by enhancing our lineup of models equipped with IGZO LCDs that feature high definition and low power consumption.

We revised our forecast of Digital Information Equipment, as we revised our sales forecast of mobile phones, considering the recent severe business environment.

Health and Environmental Equipment

(Billions of Yen)

	FY2012		FY2013				FY2013	
	1Q	Full Year	1Q	Change (Y on Y)	Revised Full Year Forecast	Change (Y on Y)	Previous	Change (Y on Y)
							Full Year Forecast	
Sales	78.2	309.6	82.3	+5.2%	320.0	+3.3%	320.0	+3.3%
Operating Income (vs. sales)	8.2 (10.5%)	32.2 (10.4%)	6.4 (7.8%)	-22.1%	20.0 (6.3%)	-37.9%	20.0 (6.3%)	-37.9%

* Sales of product group including internal sales between segments (Product Business / Device Business)

[1Q]

- Sales of air conditioners and air purifiers were strong
- The profitability of imported products for Japanese market became worse due to the rapid yen depreciation

[Onward Actions]

- Expand overseas business centering on ASEAN region
- Minimize the influence of exchange rate fluctuations by promoting local production for local consumption

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In 1Q FY2013, Health and Environmental Equipment recorded sales of 82.3 billion yen, an increase of 5.2% from 1Q FY2012.

As the group has high percentages of overseas production, there was a 22.1% decrease in operating income compared to 1Q 2012 to 6.4 billion yen, due to the negative impact of a weakening yen on profit in Japanese market.

We expect a severe environment in securing profitability due to rapid changes in terms of trade. We will strive to improve financial results by promoting local production for local consumption, and by expanding overseas business centering on the ASEAN region.

Solar Cells

(Billions of Yen)								
	FY2012		FY2013				FY2013	
	1Q	Full Year	1Q	Change (Y on Y)	Revised Full Year Forecast	Change (Y on Y)	Previous Full Year Forecast	Change (Y on Y)
Sales	41.9	259.9	84.3	+101.1%	310.0	+19.3%	280.0	+7.7%
Volume (MW)	253	1,319	343	+35.7%	1,800	+36.4%	1,600	+21.3%
Operating Income (vs. sales)	-6.9 (-16.5%)	-4.4 (-1.7%)	6.8 (8.1%)	-	13.0 (4.2%)	-	6.0 (2.1%)	-

* Sales of product group including internal sales between segments (Product Business / Device Business)

[1Q]

➢ Sales increased in Japan for residential and industrial use (e.g. mega-solar power generation plants)

[Onward Actions]

➢ Revise full year forecast upward based on the recent positive results

➢ Secure profitability by expanding sales in Japanese market with steady demand

<Residential use> - Expand product lineup to cover various shapes of roof and enhance sales and promotions
- Expand sales of systems integrating HEMS and storage battery

<Industrial use> - Complete construction through ensuring timely product supply and construction supports
- Secure mega-solar power generation projects by strengthening design and sales functions

<Overseas> - Expand solution and developer businesses

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In 1Q FY2013, Solar Cells recorded sales of 84.3 billion yen, almost double compared to 1Q FY2012, due to increased sales in Japan for residential and industrial use such as mega-solar power generation plants.

Expanded sales and reduction in fixed costs contributed to the improvement in profit, with operating income of 6.8 billion yen, improved by 13.7 billion yen from the operating loss of 6.9 billion yen in 1Q FY2012.

We will strive for improvement in profit through enhancing solution business and further expanding business in Japan.

As is shown in the slide, we revised our annual forecast, considering the recent positive results in the Japanese market.

Business Solutions

(Billions of Yen)

	FY2012		FY2013				FY2013	
	1Q	Full Year	1Q	Change (Y on Y)	Revised Full Year Forecast	Change (Y on Y)	Previous Full Year Forecast	Change (Y on Y)
Sales	64.7	296.9	77.6	+20.0%	310.0	+4.4%	310.0	+4.4%
Operating Income (vs. sales)	2.3 (3.6%)	24.3 (8.2%)	7.5 (9.8%)	+223.8%	22.0 (7.1%)	-9.6%	22.0 (7.1%)	-9.6%

* Sales of product group including internal sales between segments (Product Business / Device Business)

[1Q]

- Strong sales of color MFPs in both Japanese and overseas markets
- Sales of information displays increased overseas

[Onward Actions]

- Expand sales of high-speed MFPs in developed countries
- Promote shift to color MFPs in emerging countries
- Develop new customers by offering enhanced solutions and services through combination of MFPs and displays

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Business Solutions recorded sales of 77.6 billion yen and operating income of 7.5 billion yen, increased by 20% and approx. 3.2 times that of 1Q FY2012.

We will continue to strive to expand business by enhancing solution offering and services centering on our unique displays and MFPs.

LCDs

(Billions of Yen)

	FY2012		FY2013				FY2013	
	1Q	Full Year	1Q	Change (Y on Y)	Revised Full Year Forecast	Change (Y on Y)	Previous Full Year Forecast	Change (Y on Y)
Sales	145.9	846.8	193.8	+32.8%	970.0	+14.5%	970.0	+14.5%
Operating Income (vs. sales)	-63.4 (-43.5%)	-138.9 (-16.4%)	-9.5 (-4.9%)	-	30.0 (3.1%)	-	30.0 (3.1%)	-

* Sales of product group including internal sales between segments (Product Business / Device Business)

[1Q]

- In 1Q FY2012, huge loss recorded due to reduction of operation of the large-size LCD plants and postponed orders of small- and medium-size LCDs from major customers.
- In 1Q FY2013, strong sales recorded in large-size LCDs to external customers and in small- and medium-size LCDs due to increased demands of smartphone and tablet devices.
- Strategic partnership contributed to maintaining the utilization rate of Kameyama plant No.2 at the level as planned

[Onward Actions]

- Stabilize and expand business by promoting design-in activities with new major customers
- Shift to high value-added panels such IGZO LCDs (featuring high definition and low power consumption)
- Streamline and optimize production, sales and inventory of TV panels by closely monitoring supply and demand trend

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In 1Q FY2012, LCDs recorded a huge loss due to reduction in operation of the large-size LCD plants and postponed orders of small- and medium-size LCDs from major customers.

In 1Q FY2013, the group recorded sales of 193.8 billion yen, an increase of 32.8% compared to 1Q FY2012, due to steady sales of large-size LCDs and an increase in sales of small- and medium-size LCDs led by smartphone applications. Consequently, the group recorded an operating loss of 9.5 billion yen, significantly improved by 53.9 billion yen from operating loss of 63.4 billion yen in 1Q FY2012.

We will strive to improve profitability and stabilize business by steadily promoting design-in activities with major customers and expanding transactions, while monitoring supply and demand trends closely.

Electronic Devices

(Billions of Yen)

	FY2012		FY2013				FY2013	
	1Q	Full Year	1Q	Change (Y on Y)	Revised Full Year Forecast	Change (Y on Y)	Previous Full Year Forecast	Change (Y on Y)
Sales	47.4	270.6	61.2	+29.0%	320.0	+18.2%	320.0	+18.2%
Operating Income (vs. sales)	-5.0 (-10.6%)	-15.5 (-5.7%)	0.1 (0.2%)	-	12.0 (3.8%)	-	12.0 (3.8%)	-

* Sales of product group including internal sales between segments (Product Business / Device Business)

[1Q]

➤ Strong sales of camera modules for mobile devices

[Onward Actions]

- Expand sales of camera modules for mobile devices to develop new customers
- Enhance sales of sensor components to be applied in security, in-vehicle and medical fields
- Enhance sales of system devices such as touchscreen, optical sensor, and power devices
- Promote sales of lighting devices such as LED

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Electronic Devices recorded sales of 61.2 billion yen, an increase of 29.0% compared to 1Q FY2012, due mainly to steady sales of camera modules for mobile devices. The group recorded an operating income of 0.1 billion yen, an improvement of 5.1 billion yen compared to the operating loss of 5.0 billion yen in 1Q FY2012.

We will aim to bolster sales of our strong devices, such as high-performance camera modules for smartphones and tablet terminals, touchscreens, and sensors.

III. Financial Results Forecast for Fiscal 2013

The following slides show our financial results forecast for FY2013.

Consolidated Financial Results Forecast for Fiscal 2013

- Aim to achieve positive results of net income in FY2013
- Annual financial results forecast remains as planned, due to unpredictable business environment such as exchange fluctuations and global economic uncertainty, while the financial results in 1Q FY2013 exceeded original plan

(Billions of Yen)

	FY2013							
	1Q	Change (Y on Y)	1H Forecast	Change (Y on Y)	2H Forecast	Change (Y on Y)	Full Year Forecast	Change (Y on Y)
Net Sales	607.9	+32.6%	1,270.0	+15.0%	1,430.0	+4.0%	2,700.0	+8.9%
Domestic	258.8	+38.1%	500.0	+9.7%	520.0	-5.7%	1,020.0	+1.3%
Overseas	349.1	+28.7%	770.0	+18.7%	910.0	+10.6%	1,680.0	+14.2%
Operating Income	3.0	-	15.0	-	65.0	+187.2%	80.0	-
Net Income	-17.9	-	-20.0	-	25.0	-	5.0	-

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This slide shows our financial results forecast for FY2013.

As you can see, we are keeping our forecast unchanged for 1H and the full year of FY2013 in sales, operating and net income, as announced at our previous financial announcement on May 14, 2013.

Sales by Quarter (from 1Q FY2012 through 1Q FY2013)

- Product Business -

Revise full year forecast of Digital Information Equipment and Solar Cells

(Billions of Yen)

	FY2012					FY2013			FY2013	
	1Q	2Q	3Q	4Q	Full Year	1Q	Revised Full Year Forecast	Change (Y on Y)	Previous Full Year Forecast	Change (Y on Y)
Digital Information Equipment	134.1	204.4	202.3	191.6	732.6	158.9	730.0	-0.4%	760.0	+3.7%
Health and Environmental Equipment	78.2	76.7	74.8	79.8	309.6	82.3	320.0	+3.3%	320.0	+3.3%
Solar Cells	41.9	51.1	55.9	110.8	259.9	84.3	310.0	+19.3%	280.0	+7.7%
Business Solutions	64.7	74.2	69.6	88.3	296.9	77.6	310.0	+4.4%	310.0	+4.4%
Product Business	319.0	406.5	402.8	470.6	1,599.2	403.3	1,670.0	+4.4%	1,670.0	+4.4%

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The following 2 slides show the transition of quarterly sales and full year forecast of sales by product group.

As I have explained in the previous slides, we revised our full year sales forecast of Digital Information Equipment and Solar Cells.

Sales by Quarter (from 1Q FY2012 through 1Q FY2013)

- Device Business and TOTAL -

(Billions of Yen)

	FY2012					FY2013			FY2013	
	1Q	2Q	3Q	4Q	Full Year	1Q	Revised Full Year Forecast	Change (Y on Y)	Previous Full Year Forecast	Change (Y on Y)
LCDs	145.9	222.1	258.2	220.5	846.8	193.8	970.0	+14.5%	970.0	+14.5%
Electronic Devices	47.4	78.9	82.2	62.0	270.6	61.2	320.0	+18.2%	320.0	+18.2%
Device Business	193.4	301.0	340.4	282.6	1,117.5	255.0	1,290.0	+15.4%	1,290.0	+15.4%
Sub Total	512.4	707.6	743.3	753.2	2,716.7	658.3	2,960.0	+9.0%	2,960.0	+9.0%
Adjustments	-53.8	-62.0	-65.0	-57.1	-238.1	-50.4	-260.0	-	-260.0	-
Total	458.6	645.5	678.2	696.1	2,478.5	607.9	2,700.0	+8.9%	2,700.0	+8.9%

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Operating Income by Quarter (from 1Q Fiscal 2012 through 1Q Fiscal 2013)

- Product Business -

Revise full year forecast of Digital Information Equipment and Solar Cells

(Billions of Yen)

	FY2012					FY2013			FY2013	
	1Q	2Q	3Q	4Q	Full Year	1Q	Revised Full Year Forecast	Difference (Y on Y)	Previous Full Year Forecast	Difference (Y on Y)
Digital Information Equipment	-20.2 (-15.1%)	-0.9 (-0.5%)	5.3 (2.6%)	6.0 (3.1%)	-9.8 (-1.3%)	-1.3 (-0.9%)	5.0 (0.7%)	+14.8	12.0 (1.6%)	+21.8
Health and Environmental Equipment	8.2 (10.5%)	9.0 (11.9%)	7.4 (10.0%)	7.3 (9.3%)	32.2 (10.4%)	6.4 (7.8%)	20.0 (6.3%)	-12.2	20.0 (6.3%)	-12.2
Solar Cells	-6.9 (-16.5%)	-5.3 (-10.5%)	-1.9 (-3.4%)	9.7 (8.8%)	-4.4 (-1.7%)	6.8 (8.1%)	13.0 (4.2%)	+17.4	6.0 (2.1%)	+10.4
Business Solutions	2.3 (3.6%)	4.6 (6.2%)	6.3 (9.1%)	11.0 (12.5%)	24.3 (8.2%)	7.5 (9.8%)	22.0 (7.1%)	-2.3	22.0 (7.1%)	-2.3
Product Business	-16.5 (-5.2%)	7.3 (1.8%)	17.2 (4.3%)	34.1 (7.3%)	42.1 (2.6%)	19.4 (4.8%)	60.0 (3.6%)	+17.8	60.0 (3.6%)	+17.8

*The percentage figures noted in brackets show the income ratio

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The following 2 slides show the transition of quarterly operating income and full year forecast of operating income by product.

Just as sales forecast, we revised our full year forecast of operating income of Digital Information Equipment and Solar Cells.

Operating Income by Quarter (from 1Q FY2012 through 1Q FY2013)

- Device Business and TOTAL -

(Billions of Yen)

	FY2012					FY2013			FY2013	
	1Q	2Q	3Q	4Q	Full Year	1Q	Revised Full Year Forecast	Difference (Y on Y)	Previous Full Year Forecast	Difference (Y on Y)
LCDs	-63.4 (-43.5%)	-52.0 (-23.4%)	-11.7 (-4.6%)	-11.6 (-5.3%)	-138.9 (-16.4%)	-9.5 (-4.9%)	30.0 (3.1%)	+168.9	30.0 (3.1%)	+168.9
Electronic Devices	-5.0 (-10.6%)	-18.7 (-23.7%)	3.1 (3.9%)	5.0 (8.2%)	-15.5 (-5.7%)	0.1 (0.2%)	12.0 (3.8%)	+27.5	12.0 (3.8%)	+27.5
Device Business	-68.5 (-35.4%)	-70.7 (-23.5%)	-8.5 (-2.5%)	-6.6 (-2.3%)	-154.5 (-13.8%)	-9.3 (-3.7%)	42.0 (3.3%)	+196.5	42.0 (3.3%)	+196.5
Sub Total	-85.1 (-16.6%)	-63.3 (-9.0%)	8.6 (1.2%)	27.5 (3.7%)	-112.3 (-4.1%)	10.0 (1.5%)	102.0 (3.4%)	+214.3	102.0 (3.4%)	+214.3
Adjustments	-9.0	-11.3	-5.9	-7.5	-33.9	-7.0	-22.0	+11.9	-22.0	+11.9
Total	-94.1 (-20.5%)	-74.7 (-11.6%)	2.6 (0.4%)	19.9 (2.9%)	-146.2 (-5.9%)	3.0 (0.5%)	80.0 (3.0%)	+226.2	80.0 (3.0%)	+226.2

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*The percentage figures noted in brackets show the income ratio

Capital Investment, Depreciation and Amortization, R&D Expenditures and Exchange Rate

(Billions of Yen)

	FY2012					FY2013			
	1Q	2Q	3Q	4Q	Full Year	1Q	Change (Y on Y)	Full Year Forecast	Change (Y on Y)
Capital Investment	37.7	17.3	12.4	14.9	82.4	10.5	-72.1%	80.0	-3.0%
<Reference>LCDs*	31.0	5.9	3.9	5.0	46.0	3.5	-88.5%	27.0	-41.4%
Depreciation and Amortization	52.4	40.1	39.6	41.0	173.3	29.9	-42.9%	130.0	-25.0%
R&D Expenditure	41.4	32.8	38.4	25.1	137.9	35.4	-14.7%	160.0	+16.0%

Exchange Rate	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year Forecast
U.S. Dollar	¥79.21	¥77.64	¥80.18	¥91.43	¥82.11	¥97.76	¥95.00
Euro	¥101.41	¥96.88	¥103.76	¥120.55	¥105.65	¥127.46	¥125.00

* Sharp Corporation (Sharp Corporation and Sharp Display Products Corporation until 1Q FY2012)

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This slide shows capital investment, depreciation and amortization, R&D expenditures and exchange rate for 1Q and full year forecast of FY2013.

We are keeping our forecast unchanged as announced at our previous financial announcement on May 14.

The image shows the SHARP logo in a bold, red, sans-serif font, centered within a black rectangular border.

Although 1Q FY2013 has progressed with positive results exceeding our original plan, we are still facing a severe business and financial situation.

Without relaxing our reform efforts, we intend to speed up the business restructuring, targeting positive results in net income for FY2013.

Thank you.