

Consolidated Financial Results for the First Quarter Ended June 30, 2013

August 1, 2013

SHARP CORPORATION

Stock exchange listings: Tokyo
 Code number: 6753
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Scheduled dividend payment date: -
 Supplementary material: Yes
 Financial results meeting: Yes (targeted at institutional investors and analysts)

(Monetary amounts are rounded to the nearest million yen.)

1. Results for the Three Months Ended June 30, 2013

(1) Financial Results

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.) Millions of Yen

	Net Sales	Percent Change	Operating Income (Loss)	Percent Change	Net Loss	Percent Change
Three Months Ended June 30, 2013	607,913	+32.6%	3,012	-	(17,977)	-
Three Months Ended June 30, 2012	458,604	-28.4%	(94,133)	-	(138,400)	-

[Reference] Comprehensive income: June 30, 2013 ; (7,197) million yen — %
 June 30, 2012 ; (149,698) million yen — %

	Net Loss per Share (Yen)	Fully Diluted Net Income per Share (Yen)
Three Months Ended June 30, 2013	(15.36)	-
Three Months Ended June 30, 2012	(125.78)	-

(2) Financial Position

Millions of Yen

	Total Assets	Net Assets	Equity Ratio
As of June 30, 2013	2,052,296	133,076	6.0%
As of March 31, 2013	2,087,763	134,837	6.0%

[Reference] Equity: June 30, 2013 ; 122,506 million yen
 March 31, 2013 ; 124,671 million yen

2. Dividends

	Dividends per Share (Yen)				
	1st Quarter	2nd Quarter	3rd Quarter	Year-End	Annual
Year Ended March 31, 2013	-	0.00	-	0.00	0.00
Year Ending March 31, 2014	-	/	/	/	/
Year Ending March 31, 2014 (Forecast)	/	0.00	-	0.00	0.00

Note: Revisions to forecast of dividends in this quarter; None

3. Forecast of Financial Results for the Year Ending March 31, 2014

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.)

Millions of Yen

	Net Sales	Percent Change	Operating Income	Percent Change	Net Income (Loss)	Percent Change	Net Income (Loss) per Share (Yen)
Six Months Ending September 30, 2013	1,270,000	+15.0%	15,000	-	(20,000)	-	(17.03)
Year Ending March 31, 2014	2,700,000	+8.9%	80,000	-	5,000	-	4.25

Note: Revisions to forecast of financial results in this quarter; None

4. Other Information

(1) Changes in significant consolidated subsidiaries (Changes in specified subsidiaries involving changes in scope of consolidation): None

(2) Adoption of special accounting methods for preparation of quarterly financial statements: None

(3) Changes in accounting policies and accounting estimates, and restatement

1. Changes in accounting policies arising from revision of accounting standards: None
2. Changes arising from other factors: None
3. Changes in accounting estimates: None
4. Restatement: None

(4) Number of shares outstanding (ordinary shares)

1. Number of shares outstanding (including treasury stock) as of June 30, 2013 ; 1,188,491,887 shares
as of March 31, 2013 ; 1,176,623,887 shares
2. Number of shares of treasury stock as of June 30, 2013 ; 10,408,099 shares
as of March 31, 2013 ; 10,399,220 shares
3. Average number of shares outstanding during the three months ended June 30, 2013 ; 1,170,174,582 shares
during the three months ended June 30, 2012 ; 1,100,321,240 shares

Notes:

1. This financial release is not subject to audit procedures based on the Financial Instruments and Exchange Law in Japan. At the time of disclosure, audit procedures of financial statements based on the Financial Instruments and Exchange Law have not been completed.
2. This financial release contains certain statements about the future, which are based on information available and deemed reasonable to the Sharp Group at the time of announcement and are not the commitments made by the Sharp Group. Actual operating results may differ materially from the forecast due to various factors. For the assumptions and other related matters concerning financial results forecast, please refer to "(3) Qualitative Information Regarding Forecast of Consolidated Financial Results" of "1. Qualitative Information Regarding the First Quarter Financial Results" on page 4.
3. Sharp will hold a financial results meeting on August 1, 2013. Financial materials distributed at the meeting will be posted on its website immediately after the meeting.
4. Sharp Corporation issued 11,868,000 ordinary shares by third party allotment with the subscription payment date on June 24, 2013. The net income per share in the Forecast of Financial Results for the Year Ending March 31, 2014, was recalculated based on number of shares including newly issued shares.
5. The accompanying consolidated financial statements are a translation of the consolidated financial statements of the Sharp Group, which were prepared in accordance with accounting principles and practices generally accepted in Japan. In preparing the accompanying consolidated financial statements, certain reclassifications have been made in the consolidated financial statements issued domestically, in order to present them in a form which is more familiar to readers outside Japan.

1. Qualitative Information Regarding the First Quarter Financial Results

(1) Qualitative Information Regarding Consolidated Financial Results

During the three months ended June 30, 2013, the Japanese economy experienced an improvement in corporate earnings and consumer spending supported by the economic policy and monetary measures under the Abe administration, bringing heightened sense of expectation for a recovery.

Overseas, economies remained deeply uncertain with a European financial crisis and a slowdown in the growth of China and emerging countries, although the U.S. economy continued to be in a moderate recovery phase.

Amid these circumstances, the Sharp Group has worked to create and strengthen sales of distinctive devices and original products that meet our customers' needs. Efforts include reinforcing the lineup of smartphones such as models equipped with IGZO^{*1} LCDs, enhancing sales of solar cells primarily for the booming market in Japan, and increasing sales of the high-performance camera modules for mobile devices. We have also taken various measures on a company-wide basis to improve our business foundations, including radical reductions in total costs and fixed costs centering on labor costs, as well as minimizing capital investment.

As a result, consolidated financial results for the three months recorded net sales of 607.9 billion yen, an increase of 32.6% compared to the same period in the previous year, operating income of 3.0 billion yen, achieving surplus for three consecutive quarters from the third quarter in the year ended March 31, 2013, and net loss of 17.9 billion yen.

As for the 360.0 billion yen syndicated loan due in June 2013, thanks to continuous support from financial institutions, we secured an agreement for an extension with our main banks, Mizuho Corporate Bank, Ltd.^{*2} and The Bank of Tokyo-Mitsubishi UFJ, Ltd., as well as other participating banks. In addition, we have made an agreement with two main banks on an additional borrowing facility of 150.0 billion yen to prepare for the redemption of the 20th unsecured convertible bonds with subscription rights to shares, due in September 2013.

Operating results by product group^{*3} are as follows:

Product Business

Sales of Digital Information Equipment for the three months ended June 30, 2013, were 158.9 billion yen, up 18.5% compared to the same period in the previous year. Sales of LCD TVs exceeded last year's figure in Japan, China, emerging countries, although sales in the Americas and Europe were sluggish. Sales of mobile phones also increased, due mainly to sales growth in smartphones incorporating IGZO LCDs.

Sales of Health and Environmental Equipment were 82.2 billion yen, up 5.2%, due mainly to increased sales of air conditioners and air purifiers.

Sales of Solar Cells were 84.3 billion yen, an around twofold increase. This was due mainly to a sales increase in Japan centering on residential use, as well as industrial use, such as mega-solar power generation projects.

Sales of Business Solutions were 77.6 billion yen, up 20.1% compared to the previous year. This was due mainly to robust sales of color MFPs in Japan and overseas as well as information displays in the U.S.

As a result, sales of these four product groups comprising Product Business were 403.2 billion yen, up 26.4%.

Device Business

Sales of LCDs were 152.9 billion yen, up 54.8% from the previous year. This was due mainly to increased sales of small- and medium-size LCDs for smartphones and tablet terminals, as well as healthy sales of large-size LCDs.

Sales of Electronic Devices were 51.7 billion yen, up 26.7%. This was due mainly to a sales increase in LEDs and in camera modules.

As a result, sales of these two product groups comprising Device Business were 204.6 billion yen, up 46.6%.

(2) Qualitative Information Regarding Consolidated Financial Position

Total assets as of June 30, 2013 were 2,052.2 billion yen, down 35.4 billion yen from March 31, 2013. This was due mainly to a decrease in cash and deposits resulting from an increase in inventories of small- and medium-size LCDs and others to be prepared for growing demand for smartphones and tablet terminals from the second quarter. Total liabilities were 1,919.2 billion yen, down 33.7 billion yen. This was due mainly to a decrease in accrued expenses in other current liabilities. Total net assets were 133.0 billion yen, down 1.7 billion yen. This was due mainly to a decrease stemming from recording of net loss, which was partially offset by an issuance of new shares by the third party allotment and foreign currency translation adjustments. In order to cover the loss of retained earnings carried forward recorded at the end of the last fiscal year, and to prepare for mobile and

flexible implementation of future capital policy, common stock, capital reserve and legal reserve were reduced and the surpluses were appropriated.

Regarding cash flows, net cash used in operating activities was 17.3 billion yen, and net cash used in investing activities was 20.6 billion yen. Net cash used in financing activities was 17.9 billion yen. As a result, cash and cash equivalents at the end of period were 143.3 billion yen, a decrease of 44.4 billion yen from March 31, 2013.

(3) Qualitative Information Regarding Forecast of Consolidated Financial Results

As for the future outlook, we expect the Japanese economy to be on a mild recovery path, with growth of corporate earnings and increased personal income, supported by various measures following the Upper House election. Nevertheless, the overseas business environment is anticipated to remain unpredictable, with concerns including a possible resurgence of European debt problem as well as a slowdown in the growth in China and emerging countries.

To respond to such situation, Sharp will push ahead with the Medium-Term Management Plan, aiming to become a new Sharp that achieves stable growth in profits and steady cash generation.

As for the “Products Business Group,” in Digital Information Equipment, we will make a vigorous effort to launch high-value-added LCD TVs such as large-size and high-definition 4K2K^{*4} models as well as internet-enabled smart TVs. We will also boost sales of LCD TVs in strategic regions, including emerging countries. In mobile phones, we intend to regain our market share in Japan primarily by increasing lineup of models incorporating IGZO LCDs. In Health and Environmental Equipment, we will expand overseas business operations focusing on ASEAN as a key business region. In Solar Cells, we will handle booming demand in the Japanese market, particularly for mega-solar power generation projects and for residential use. Concurrently, we will reinforce the business in a broad supply chain that encompasses system design, construction, power generation and maintenance. In Business Solutions, we will work hard to strengthen solution offering and services with a core of our distinctive products such as MFPs and display equipments.

As for the “Device Business Group,” in LCDs, we will strengthen large-size LCD business with outside customers and also strive for increased order for small- and medium-size LCDs centering on IGZO LCDs designed for smartphones, tablet terminals and note PCs. At the same time, we will aim to secure stable plant operation by reinforcing the relationship with our business partners. In Electronic Devices, we will enhance sales of distinctive devices such as high-performance camera modules, touchscreen system, and sensors.

While further implementing company-wide structural reform and measures to reinforce business foundation, we will strive to improve our financial position through the efforts such as optimizing inventories and paring down noncurrent assets in order to achieve a turnaround at the net level in fiscal 2013.

The following is the forecast of financial results for the year ending March 31, 2014, unchanged from the previously announced figure on May 14, 2013.

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.)

Billions of Yen

	Six months ending September 31, 2013	Increase Decrease	Six months ending March 31, 2014	Increase Decrease	Year ending March 31, 2014	Increase Decrease
Net sales	1,270.0	+15.0%	1,430.0	+4.0%	2,700.0	+8.9%
Operating income	15.0	-	65.0	+187.2%	80.0	-
Net income	-20.0	-	25.0	-	5.0	-

Note: The above estimates of financial results are based on information available and deemed reasonable to the Sharp Group at the time of announcement and are not the commitments made by the Sharp Group. Actual operating results may differ materially from the forecast due to various factors. The factors that may influence the figures for final reported business results include, but are not limited to:

- The economic situation in which the Sharp Group operates
- Sudden, rapid fluctuations in demand for products and services, as well as intense price competition
- Changes in exchange rates (particularly between the yen and the U.S. dollar, the euro and other currencies)
- Regulations such as trade restrictions in other countries
- The progress of collaborations and alliances with other companies
- Litigation and other legal proceedings against the Sharp Group
- Rapid technological changes in products and services, etc.

*1 An oxide comprising indium, gallium, and zinc. A thin-film transistor using this material has been developed by Sharp in collaboration with Semiconductor Energy Laboratory Co., Ltd. (a company based in Kanagawa, Japan, and led by President Shunpei Yamazaki).

*2 As of June 25, 2013. Its trade name was changed to Mizuho Bank, Ltd. due to a merger of Mizuho Bank, Ltd. and Mizuho Corporate Bank, Ltd. as of July 1, 2013.

*3 Due to a reform of organization on April 1, 2013, the name of Consumer/Information Products has been changed to Product Business and Electronic Components to Device Business. Solar Cells which had been previously included in Electronic Components has been reclassified and included in Product Business.

The name of Audio-Visual and Communication Equipment has been changed to Digital Information Equipment, Information Equipment to Business Solutions, and Other Electronic Devices to Electronic Devices.

*4 4K×2K resolution (3,840×2,160 pixels), four times that of full HD (1,920×1,080 pixels).

2. Summary Information

(1) Changes in significant consolidated subsidiaries

(Changes in specified subsidiaries involving changes in scope of consolidation)

None

(2) Adoption of special accounting methods for preparation of quarterly financial statements

None

(3) Changes in accounting policies and accounting estimates, and restatement

None

3. Outline of Material Events Relating to Assumed Going Concern

The consolidated financial results for the three months ended June 30, 2013, recorded 32.6% increase in net sales compared to the same period in the previous year, and the operating income for three consecutive quarters from the third quarter in the year ended March 31, 2013. This was due to our efforts such as creation and reinforced sales activities of distinctive devices and original products that meet our customers' needs. To be specific, we reinforced the lineup of smartphones such as models equipped with IGZO LCDs, enhanced sales of solar cells primarily for the booming market in Japan, and increased sales of the high-performance camera modules for mobile devices. We have also taken various measures on a company-wide basis to improve our business foundations, including radical reductions in total costs and fixed costs centering on labor costs, as well as minimizing capital investment.

Continuing from the previous fiscal year, consolidated financial performance for the three months ended June 30, 2013, resulted in a net loss, as well as negative cash flows from operating activities. In addition, concerns have been expressed that Sharp might face difficulties in redemption of the 20th unsecured convertible bonds with subscription rights to shares, due on September 30, 2013. However, due to implementation of various measures as described below, we believe that these conditions will not cast a material uncertainty about Sharp's ability to continue as a going concern and no further disclosure under the "(4) Going Concern Assumption" on page 11 is necessary.

As for the 360.0 billion yen syndicated loan due in June 2013, thanks to continuous support from financial institutions, we secured an agreement for an extension with our main banks, Mizuho Corporate Bank, Ltd. and The Bank of Tokyo-Mitsubishi UFJ, Ltd., as well as other participating banks. In addition, we have made an agreement with two main banks on an additional borrowing facility of 150.0 billion yen to prepare for the redemption of 20th unsecured convertible bonds with subscription rights to shares, due in September 2013. Accordingly, there is no problem with the redemption of the bond above.

As a corporate strategy for "recovery and growth," Sharp has developed the Medium-Term Management Plan incorporating five strategic measures:

- Restructuring Business Portfolio
- Improving Profitability of LCD Business
- Expanding Overseas Businesses Focusing on the ASEAN Market
- Reducing Fixed Costs by Reforming Cost Structure
- Improving Financial Position

Through steady implementation of the Medium-Term Management Plan with an all-out effort, we aim to become a new Sharp that achieves stable growth in profits and steady cash generation.

4. Consolidated Financial Statements

(1) Consolidated Balance Sheets

Millions of Yen

	As of March 31, 2013	As of June 30, 2013
ASSETS		
Current Assets:		
Cash, time deposits, and short-term investments	191,941	154,679
Notes and accounts receivable, less allowance for doubtful receivables	558,229	516,026
Inventories	310,709	356,236
Other current assets	160,956	172,700
Total current assets	1,221,835	1,199,641
Plant and Equipment, Less Accumulated Depreciation	563,699	554,203
Investments and Other Assets	301,619	298,053
Deferred Assets	610	399
Total assets	2,087,763	2,052,296
LIABILITIES		
Current Liabilities:		
Short-term borrowings, including current portion of long-term debt	924,113	740,434
Notes and accounts payable	405,624	425,400
Other current liabilities	337,796	287,910
Total current liabilities	1,667,533	1,453,744
Long-term Liabilities	285,393	465,476
Total liabilities	1,952,926	1,919,220
NET ASSETS		
Owners' Equity:		
Common stock	212,337	52,979
Capital surplus	276,179	27,045
Retained earnings	(290,912)	105,559
Less cost of treasury stock	(13,872)	(13,875)
Total owners' equity	183,732	171,708
Accumulated Other Comprehensive Income:		
Net unrealized holding gains (losses) on securities	6,062	7,081
Deferred gains (losses) on hedges	(25)	(261)
Foreign currency translation adjustments	(61,467)	(52,210)
Pension liability adjustment of foreign subsidiaries	(3,631)	(3,812)
Total accumulated other comprehensive income	(59,061)	(49,202)
Minority Interests	10,166	10,570
Total net assets	134,837	133,076
Total liabilities and net assets	2,087,763	2,052,296

(2) Consolidated Statements of Income / Consolidated Statements of Comprehensive Income
- Consolidated Statements of Income

Millions of Yen

	Three Months Ended June 30, 2012	Three Months Ended June 30, 2013
Net Sales	458,604	607,913
Cost of Sales	452,836	506,958
Gross profit	5,768	100,955
Selling, General and Administrative Expenses	99,901	97,943
Operating income (loss)	(94,133)	3,012
Other Income (Expenses)		
Interest income	230	265
Rent income on noncurrent assets	1,511	985
Gain on sales of noncurrent assets	117	50
Gain on sales of investment securities	0	64
Interest expense	(2,037)	(4,275)
Interest on commercial papers	(141)	0
Loss on sales and retirement of noncurrent assets	(1,270)	(105)
Loss on valuation of investment securities	(1,149)	0
Restructuring charges	(14,272)	0
Settlement package	(15,857)	0
Provision for loss on litigation	0	(1,063)
Other, net	(9,243)	(12,770)
	(42,111)	(16,849)
Loss before income taxes and minority interests	(136,244)	(13,837)
Income Taxes		
Current	4,309	5,100
Deferred	(2,599)	(1,278)
	1,710	3,822
Loss before minority interests	(137,954)	(17,659)
Minority Interests in Income of Consolidated Subsidiaries	(446)	(318)
Net loss	(138,400)	(17,977)

- Consolidated Statements of Comprehensive Income

Millions of Yen

	Three Months Ended June 30, 2012	Three Months Ended June 30, 2013
Loss before Minority Interests	(137,954)	(17,659)
Other Comprehensive Income:		
Net unrealized holding gains (losses) on securities	(5,052)	1,018
Deferred gains (losses) on hedges	5,564	(256)
Foreign currency translation adjustments	(11,994)	9,754
Pension liability adjustment of foreign subsidiaries	101	(181)
Share of other comprehensive income of affiliates accounted for using equity method	(363)	127
Total other comprehensive income	(11,744)	10,462
Comprehensive Income	(149,698)	(7,197)
Comprehensive income attributable to:		
Owners of the parent	(149,814)	(8,118)
Minority interests	116	921

(3) Consolidated Statements of Cash Flows

Millions of Yen

	Three Months Ended June 30, 2012	Three Months Ended June 30, 2013
<u>Cash Flows from Operating Activities:</u>		
Loss before income taxes and minority interests	(136,244)	(13,837)
Adjustments to reconcile loss before income taxes and minority interests to net cash used in operating activities —		
Depreciation and amortization of properties and intangibles	52,775	32,128
Interest and dividend income	(879)	(856)
Interest expenses and interest on commercial papers	2,178	4,275
Loss on sales and retirement of noncurrent assets	1,270	105
Settlement package	15,857	0
Decrease in notes and accounts receivable-trade	33,752	19,053
(Increase) decrease in inventories	6,286	(39,724)
Increase (decrease) in payables	(12,420)	6,831
Other, net	(40,986)	(11,857)
Total	(78,411)	(3,882)
Interest and dividends received	1,012	936
Interest paid	(1,716)	(3,777)
Subsidy income received	10,000	0
Settlement package paid	0	(3,193)
Income taxes paid	(9,524)	(7,416)
Net cash used in operating activities	(78,639)	(17,332)
<u>Cash Flows from Investing Activities:</u>		
Purchase of time deposits	(3)	(20)
Proceeds from redemption of time deposits	1	3
Acquisitions of plant and equipment	(17,319)	(15,531)
Proceeds from sales of plant and equipment	491	197
Other, net	9,106	(5,294)
Net cash used in investing activities	(7,724)	(20,645)
<u>Cash Flows from Financing Activities:</u>		
(Decrease) increase in short-term borrowings, net	153,166	(185,706)
Proceeds from long-term debt	12,379	179,896
Repayments of long-term debt	(36,419)	(10,738)
Dividends paid	(4,720)	(30)
Other, net	(10,255)	(1,340)
Net cash (used in) provided by financing activities	114,151	(17,918)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	(4,690)	11,401
Net (Decrease) Increase in Cash and Cash Equivalents	23,098	(44,494)
Cash and Cash Equivalents at Beginning of Year	193,772	187,866
Cash and Cash Equivalents of Newly Consolidated Subsidiaries	4	0
Cash and Cash Equivalents at End of Period	216,874	143,372

(4) Going Concern Assumption

None

(5) Segment information

[Information by business segment]

I Three Months Ended June 30, 2012

1. Information regarding sales and income (loss) by reportable segment

Millions of Yen

	Three Months Ended June 30, 2012
Net Sales	
Product Business	
Customers	318,959
Intersegment	118
Total	319,077
Device Business	
Customers	139,645
Intersegment	53,768
Total	193,413
Adjustments	(53,886)
The amount presented in Consolidated Statements of Income	458,604
Segment Loss	
Product Business	(16,591)
Device Business	(68,529)
Adjustments*1	(9,013)
The amount presented in Consolidated Statements of Income*2	(94,133)

Notes: 1. Adjustments of segment loss of (9,013) million yen include elimination of intersegment transactions of 373 million yen and corporate expenses not allocated to each reportable segment of (9,585) million yen. Corporate expenses are mainly attributable to basic R&D expenses and expenses related to parent company's functional groups.
2. Adjustments were made to reconcile segment loss to operating loss presented in Consolidated Statements of Income.

II Three Months Ended June 30, 2013

1. Information regarding sales and income (loss) by reportable segment

Millions of Yen

	Three Months Ended June 30, 2013
Net Sales	
Product Business	
Customers	403,223
Intersegment	84
Total	403,307
Device Business	
Customers	204,690
Intersegment	50,387
Total	255,077
Adjustments	(50,471)
The amount presented in Consolidated Statements of Income	607,913
Segment Income (Loss)	
Product Business	19,487
Device Business	(9,396)
Adjustments*1	(7,079)
The amount presented in Consolidated Statements of Income*2	3,012

Notes: 1. Adjustments of segment income (loss) of (7,079) million yen include elimination of intersegment transactions of 243 million yen and corporate expenses not allocated to each reportable segment of (7,746) million yen. Corporate expenses are mainly attributable to basic R&D expenses and expenses related to parent company's functional groups.
2. Adjustments were made to reconcile segment income (loss) to operating income presented in Consolidated Statements of Income.

2. Change of reportable segment

The Sharp Group's reportable segment was Consumer/Information Products and Electronic Components in the year ended March 2013. Effective from the three months ended June 30, 2013, the name of Consumer/Information Products has been changed to Product Business and Electronic Components to Device Business, due to a reform of organization on April 1. Solar Cells which had been previously included in Electronic Components has been reclassified and included in Product Business.

Segment Information for the three months ended June 30, 2012 is based on a new segment classification.

(6) Significant Changes in Owners Equity

Sharp Corporation issued new shares by third party allotment with the subscription payment date on June 24, 2013. Based on a resolution of the General Meeting of Shareholders held on June 25, 2013, it reduced common stock, capital reserve, and legal reserve pursuant to the provisions of Article 447, Paragraph 1 and Article 448, Paragraph 1, of the Companies Act, and then appropriated the surpluses pursuant to the provision of Article 452 of the Companies Act, in order to cover the deficit.

Accordingly, the common stock at the end of June 30, 2013, was 52,979 million yen, a decrease of 159,358 million yen from the end of March 31, 2013, and the capital surplus was 27,045 million yen, a decrease of 249,134 million yen.

5. Supplementary Data

(1) Consolidated Sales by Product Group

Millions of Yen

	Three Months Ended June 30, 2012		Three Months Ended June 30, 2013		Increase Decrease	Percent Change
	Amount	Ratio	Amount	Ratio		
		%		%		%
Digital Information Equipment	134,126	29.2	158,950	26.1	+ 24,824	+18.5
Health and Environmental Equipment	78,209	17.1	82,288	13.5	+ 4,079	+5.2
Solar Cells	41,943	9.1	84,332	13.9	+ 42,389	+101.1
Business Solutions	64,681	14.1	77,653	12.8	+ 12,972	+20.1
Product Business	318,959	69.5	403,223	66.3	+ 84,264	+26.4
LCDs	98,827	21.6	152,967	25.2	+ 54,140	+54.8
Electronic Devices	40,818	8.9	51,723	8.5	+ 10,905	+26.7
Device Business	139,645	30.5	204,690	33.7	+ 65,045	+46.6
Total	458,604	100.0	607,913	100.0	+ 149,309	+32.6
Domestic	187,404	40.9	258,803	42.6	+ 71,399	+38.1
Overseas	271,200	59.1	349,110	57.4	+ 77,910	+28.7

Notes:

1. The above figures indicate sales to outside customers.
2. Effective from the three months ended June 30, 2013, the segment classification has been changed. In this regard, the Consolidated Sales by Product Group for the three months ended June 30, 2012, has been restated based on a new classification.

(2) Information by Product Group

The breakdown of the reportable segments, which consist of Product Business and Device Business, is presented for reference. Sales of each product group include internal sales between segments (Product Business and Device Business).

〈Net Sales〉

Millions of Yen

	Three Months Ended June 30, 2012		Three Months Ended June 30, 2013		Percent Change
	Amount	Ratio	Amount	Ratio	
Digital Information Equipment	134,162	29.3	158,992	26.1	+18.5
Health and Environmental Equipment	78,257	17.1	82,318	13.5	+5.2
Solar Cells	41,942	9.1	84,338	13.9	+101.1
Business Solutions	64,716	14.1	77,659	12.8	+20.0
Product Business	319,077	69.6	403,307	66.3	+26.4
LCDs	145,921	31.8	193,805	31.9	+32.8
Electronic Devices	47,492	10.4	61,272	10.1	+29.0
Device Business	193,413	42.2	255,077	42.0	+31.9
Sub Total	512,490	111.8	658,384	108.3	+28.5
Adjustments	(53,886)	-11.8	(50,471)	-8.3	-
Total	458,604	100.0	607,913	100.0	+32.6

〈Operating Income〉

Millions of Yen

	Three Months Ended June 30, 2012		Three Months Ended June 30, 2013		Percent Change
	Amount	Ratio	Amount	Ratio	
Digital Information Equipment	(20,250)	-	(1,356)	-45.0	-
Health and Environmental Equipment	8,240	-	6,423	213.3	-22.1
Solar Cells	(6,926)	-	6,826	226.6	-
Business Solutions	2,345	-	7,594	252.1	+223.8
Product Business	(16,591)	-	19,487	647.0	-
LCDs	(63,499)	-	(9,507)	-315.7	-
Electronic Devices	(5,030)	-	111	3.7	-
Device Business	(68,529)	-	(9,396)	-312.0	-
Sub Total	(85,120)	-	10,091	335.0	-
Adjustments	(9,013)	-	(7,079)	-235.0	-
Total	(94,133)	-	3,012	100.0	-

Note: Effective from the three months ended June 30, 2013, the segment classification has been changed. In this regard, the Information by Product Group for the three months ended June 30, 2012, has been restated based on a new classification.