

Consolidated Financial Results for the Fiscal Year Ended March 31, 2018

- I. Consolidated Financial Results for Fiscal 2017
- I. Consolidated Financial Results Forecast for Fiscal 2018
- II. Supplementary Data

SHARP CORPORATION April 26, 2018

Forward-Looking Statements

This presentation contains certain statements about the future plans, strategies, and performance of Sharp Corporation and its consolidated subsidiaries ("the Company" or "Sharp"). Statements not based on historical or present facts are assumptions and estimates based on information available at the time. Future plans, strategies, and performance are subject to known and unknown risks, uncertainties, and other factors. Actual performance, business activities, and financial position may differ materially from the assumptions and estimates provided herein due to risks, uncertainties, and other factors. Sharp is under no obligation to update these forward-looking statements in light of new information, future events, or other factors. Risks, uncertainties, and other matters that could affect actual results include, but are not limited to, to the following factors:

- (1) The economic conditions in which Sharp operates
- (2) Sudden, rapid fluctuations in demand for Sharp products and services, as well as intensified price competition
- (3) Exchange rate fluctuations (particularly between the yen and the U.S. dollar, the euro, and other currencies)
- (4) Regulations, including trade restrictions with other countries
- (5) The progress of collaborations and alliances with other companies
- (6) Litigation and other legal proceedings against Sharp
- (7) Rapid technological changes in products and services, etc.

^{*}Amounts less than 100 million yen shown in this presentation material have been rounded down. *Year-on-year change has been calculated based on 100 million yen units. Percentage change has been calculated based on actual figures.



I. Consolidated Financial Results for Fiscal 2017

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Consolidated Financial Results for Fiscal 2017 (1)

Fiscal 2017 earnings improved significantly year on year

- Net sales increased 18% vs. prior year, with all segments reporting revenue growth
- Profits improved steadily throughout the year as the company • recorded profits for four consecutive quarters in a single fiscal year for the first time since 2007, prior to the Lehman shock
 - Considering our earnings, financial condition, and future business growth, Sharp has decided to pay dividends for the first time in six years

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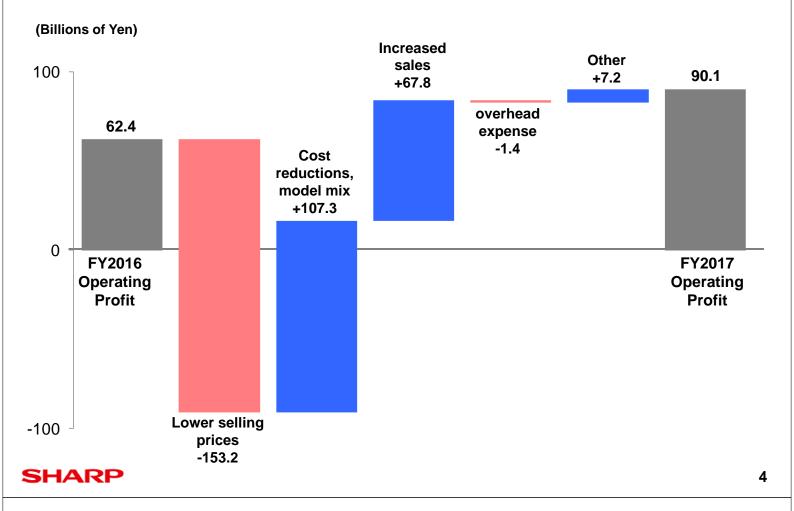
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(Billions of Yen) FY2016 FY2017 FY2017 Fiscal Year **Fiscal Year Fiscal Year First Half** Second Half Y on Y vs. Forecast Forecast 2,050.6 1,115.1 1,312.1 2,427.2 +18.4% -82.8 2,510.0 **Net Sales** 62.4 40.5 49.5 +44.3% **Operating Profit** 90.1 -2.9 93.0 41.1 **Ordinary Profit** 25.0 48.1 89.3 3.6-fold +2.387.0 Profit Attributable to -24.834.7 35.4 70.2 +1.269.0 **Owners of Parent** Avg. Exchange Rate 109.86 USD/JPY 107.39 110.07 109.64 117.29 124.79 131.62 128.20 Euro/JPY Net Sales: Segment Contribution **Operating Profit: Segment Contribution** 2.427.2 Advance Display 90.1 Systems Smart Smart Adjustments Homes Homes Adjustments 2,050.6 62.4 Advance IoT Smart Electronics Display **Business** Smart Systems Devices Solutions **Business** ΙοΤ Solutions Electronics Devices FY2016 FY2017 FY2017 FY2016 SHARP 3

Consolidated Financial Results for Fiscal 2017 (2)

Operating Profit Analysis: Y on Y Change Factors, FY2017

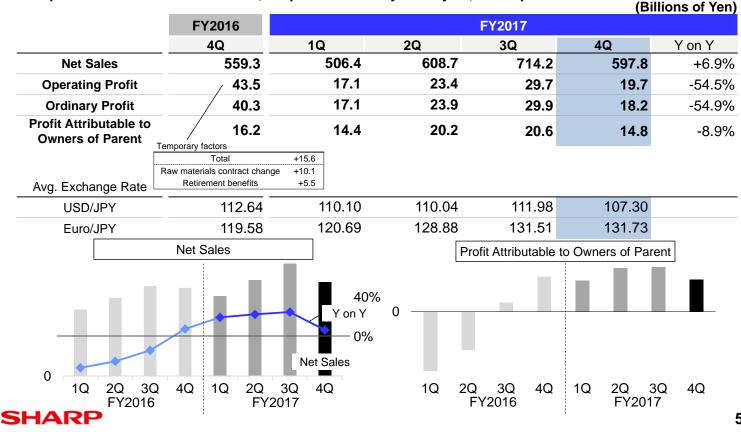


Consolidated Financial Results for the Fourth Quarter, Fiscal 2017

• Q4 net sales for fiscal 2017 continued to show strength, outperforming the same period in the prior fiscal year Operating profit and ordinary profit were essentially level when excluding 15.6 billion yen in temporary factors

in the prior year, etc.

Despite the factors discussed above, net profit was level year on year, due in part to structural reforms



Sales by Segment

(Billions of Yen	Billio	ns c	of Ye	n)
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						•	
	FY2016			FY20)17		
	Fiscal Year	First Half	3Q	4Q	Second Half	Fiscal Year	Y on Y
(a) Smart Homes	550.6	290.6	148.9	168.3	317.3	607.9	+10.4%
(b) Smart Business Solutions	317.7	162.7	80.1	88.2	168.4	331.1	+4.2%
(c) IoT Electronics Devices	413.6	192.2	189.3	109.8	299.2	491.5	+18.8%
(d) Advance Display Systems	842.0	521.6	314.6	250.2	564.9	1,086.5	+29.0%
Subtotal	2,124.0	1,167.2	733.2	616.7	1,349.9	2,517.2	+18.5%
Adjustments	-73.4	-52.0	-18.9	-18.9	-37.8	-89.9	
Total	2,050.6	1,115.1	714.2	597.8	1,312.1	2,427.2	+18.4%
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(a)

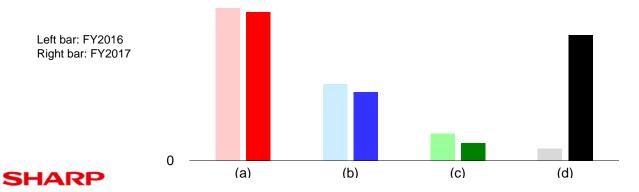
Operating Profit by Segment

(c)

(d) *Sales include inter-segment sales and transfers.

(b)

		*Figures within parentheses indicate operating margin. (Billions of Yen							
	FY2016			FY20	17				
	Fiscal Year	First Half	3Q	4Q	Second Half	Fiscal Year	Y on Y		
(a) Smart Hamaa	48.4	20.4	10.6	12.5	23.2	43.7	-9.7%		
(a) Smart Homes	(8.8%)	(7.0%)	(7.2%)	(7.5%)	(7.3%)	(7.2%)			
(b) Smart Business Solutions	22.5	8.9	3.6	7.6	11.2	20.1	-10.6%		
	(7.1%)	(5.5%)	(4.5%)	(8.6%)	(6.7%)	(6.1%)			
	8.0	3.6	5.1	-3.5	1.5	5.1	-35.9%		
(c) IoT Electronics Devices	(1.9%)	(1.9%)	(2.7%)	(-3.2%)	(0.5%)	(1.0%)			
(d) Advence Display Systems	3.5	16.3	13.1	7.4	20.6	37.0	10.4-fold		
(d)Advance Display Systems	(0.4%)	(3.1%)	(4.2%)	(3.0%)	(3.7%)	(3.4%)			
	82.5	49.3	32.6	24.0	56.7	106.0	+28.5%		
Subtotal	(3.9%)	(4.2%)	(4.4%)	(3.9%)	(4.2%)	(4.2%)			
Adjustments	-20.1	-8.7	-2.8	-4.3	-7.1	-15.9	-		
Total	62.4	40.5	29.7	19.7	49.5	90.1	+44.3%		
Iotai	(3.0%)	(3.6%)	(4.2%)	(3.3%)	(3.8%)	(3.7%)			



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Non-operating Income (Expenses) / Extraordinary Income (Losses)

						(Billio	ns of Yen)
	FY2016			FY2	017		
	Fiscal Year	First Half	3Q	4Q	Second Half	Fiscal Year	Difference (Y on Y)
Operating Profit	62.4	40.5	29.7	19.7	49.5	90.1	+27.7
Non-operating Income (Expenses)	-37.3	+0.5	+0.2	-1.5	-1.3	-0.8	+36.5
Foreign exchange gains	-3.3	+5.7	+1.5	-0.7	+0.7	+6.4	+9.7
Interest expense	-6.3	-2.4	-1.1	-1.1	-2.3	-4.8	+1.5
Share of profit (loss) of entities accounted for using equity method	-18.6	+0.9	+1.2	-2.0	-0.7	+0.1	+18.7
Ordinary Profit	25.0	41.1	29.9	18.2	48.1	89.3	+64.3
Extraordinary Income (Losses)	-25.6	-0.6	-0.3	+1.1	+0.7	0.0	+25.6
Gain on sales of investment securities	+3.2	-	-	+0.7	+0.7	+0.7	-2.5
Gain (loss) on step acquisitions	-	-1.4	-0.4	+0.3	-0.1	-1.5	-1.5
Impairment loss	-34.6	-	-0.9	-0.9	-1.9	-1.9	+32.7
Pretax Income	-0.5	40.4	29.6	19.3	48.9	89.4	+89.9
Income Taxes, etc.	-24.2	-5.6	-8.9	-4.5	-13.4	-19.1	+5.1
Profit Attributable to Owners of Parent	-24.8	34.7	20.6	14.8	35.4	70.2	+95.0

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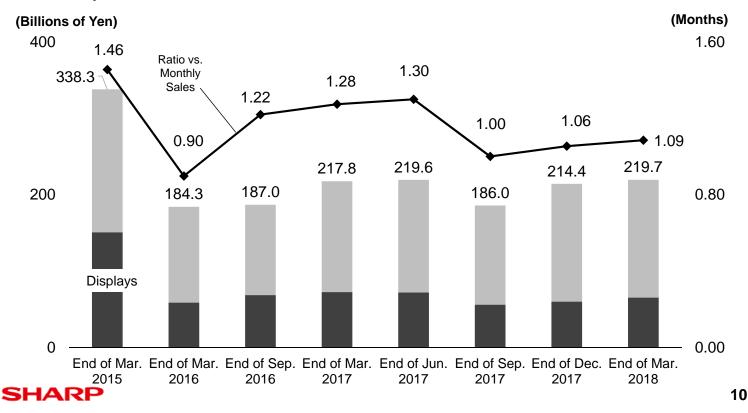
Consolidated Balance Sheets

- Net assets as of March 31, 2018 increased to 401.7 billion yen, compared to 389.5 billion yen as of December 31, 2017
- Equity ratio improved to 19.8%

	FY2016	FY2	017
	End of Mar.	End of Dec.	End of Mar.
Cash and deposits	482.1	397.6	422.3
Notes and accounts receivable - trade	375.5	578.8	471.5
Inventories	217.8	214.4	219.7
Other current assets	118.1	123.6	110.1
Current Assets	1,193.7	1,314.7	1,223.7
Property, plant and equipment	349.6	419.0	428.5
Intangible assets	42.3	43.5	44.7
Investments and other assets	187.9	220.6	211.5
Non-current Assets	579.9	683.2	684.9
Deferred Assets	0.0	0.0	0.0
Total Assets	1,773.6	1,997.9	1,908.6
Exchange Rate, End of Period			
USD/JPY	111.20	112.05	105.27
Euro/JPY	118.28	133.45	129.08
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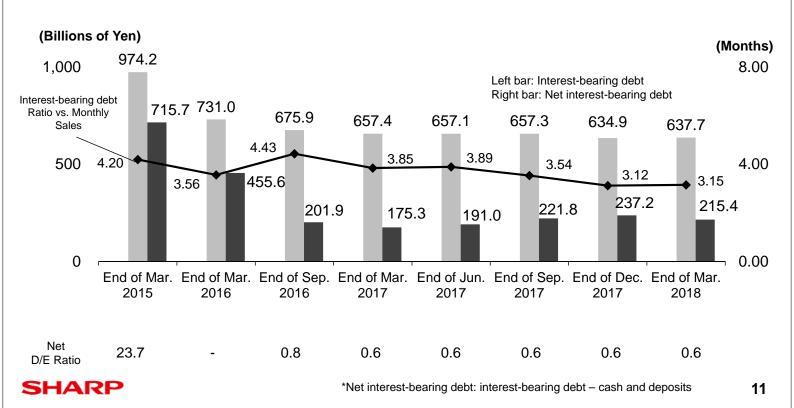
		(Billions of Yen)						
	FY2016	FY2	.017					
	End of Mar.	End of Dec.	End of Mar.					
Notes and accounts payable - trade	350.5	510.4	429.4					
Short-term loans payable	113.5	79.2	81.2					
Current portion of bonds payable	0.0	0.0	10.0					
Other current liabilities	337.5	334.0	313.2					
Current Liabilities	801.6	923.7	833.9					
Bonds payable	40.0	40.0	30.0					
Long-term loans payable	490.3	505.2	507.0					
Other non-current liabilities	133.9	139.5	135.9					
Non-current Liabilities	664.2	684.7	673.0					
Net Assets	307.8	389.5	401.7					
Total Liabilities and Net Assets	1,773.6	1,997.9	1,908.6					
Equity Ratio	16.6%	18.7%	19.8%					

- Inventory amounted to 219.7 billion yen, compared to a balance of 214.4 billion yen as of December 31, 2017
- The company intends to maintain appropriate inventory levels reflecting future sales plans



Interest-Bearing Debt Trends

- Interest-bearing debt as of March 2018 was 637.7 billion yen, nearly level with the balance as of December 2017.
- Interest-bearing debt to monthly sales ratio changed from 3.12 months to 3.15 months
- Net interest-bearing debt* amounted to 215.4 billion yen, down from 237.2 billion yen



I. Consolidated Financial Results Forecast for Fiscal 2018

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- Medium-term management plan progress
- FY2018 net sales and profits expected to outperform FY2017
- Considering the market, we have selected a more conservative foreign exchange rate projections than set in our medium-term management plan Medium-term plan: USD1=JPY110 ⇒ New rate: USD1=JPY102
- Even given the assumptions above, we still expect to achieve our medium-term projections for FY2018

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Consolidated Financial Results Forecast for Fiscal 2018 (2)

						(Billi	ons of Yen)	
		FY2017		FY2018				
	First Half	Second Half	Fiscal Year	First Half Forecast	Second Half Forecast	Fiscal Year Forecast	Y on Y	
Net Sales	1,115.1	1,312.1	2,427.2	1,300.0	1,590.0	2,890.0	+19.1%	
Operating Profit	40.5	49.5	90.1	46.0	64.0	110.0	+22.1%	
(margin)	(3.6%)	(3.8%)	(3.7%)	(3.5%)	(4.0%)	(3.8%)		
Ordinary Profit	41.1	48.1	89.3	43.0	57.0	100.0	+12.0%	
(margin)	(3.7%)	(3.7%)	(3.7%)	(3.3%)	(3.6%)	(3.5%)		
Profit Attributable to Owners of Parent	34.7	35.4	70.2	36.0	44.0	80.0	+13.9%	
(margin)	(3.1%)	(2.7%)	(2.9%)	(2.8%)	(2.8%)	(2.8%)		
Avg. Exchange Rate								
USD/JPY	110.07	7 109.64	109.86			102.00		
Euro/JPY	124.79) 131.62	128.20			126.00		

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III. Supplementary Data

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		FY2016		FY2017			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	
Net Sales	919.6	1,130.9	2,050.6	1,115.1	1,312.1	2,427.2	
Operating Profit	0.0	62.3	62.4	40.5	49.5	90.1	
(margin)	(0.0%)	(5.5%)	(3.0%)	(3.6%)	(3.8%)	(3.7%)	
Ordinary Profit	-32.0	57.1	25.0	41.1	48.1	89.3	
(margin)	(-3.5%)	(5.1%)	(1.2%)	(3.7%)	(3.7%)	(3.7%)	
Profit Attributable to Owners of Parent	-45.4	20.5	-24.8	34.7	35.4	70.2	
(margin)	(-4.9%)	(1.8%)	(-1.2%)	(3.1%)	(2.7%)	(2.9%)	

(Billions of Yen)

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Consolidated Quarterly Financial Results

(Billions of Yen) FY2016 FY2017 1Q 4Q 2Q 2Q 3Q 1Q 3Q 4Q **Net Sales** 423.3 496.2 571.5 559.3 506.4 608.7 714.2 597.8 **Operating Profit** 2.5 17.1 23.4 -2.5 18.8 43.5 29.7 19.7 (-0.6%) (margin) (0.5%) (3.3%) (7.8%) (3.4%) (3.9%) (4.2%) (3.3%)**Ordinary Profit** 17.1 -22.3 -9.7 16.7 40.3 23.9 29.9 18.2 (margin) (-5.3%) (-2.0%) (2.9%) (7.2%) (3.4%)(3.9%)(4.2%) (3.0%) **Profit Attributable to** 20.2 -27.4 -17.9 4.2 16.2 14.4 20.6 14.8 **Owners of Parent** (margin) (-6.5%) (-3.6%) (0.7%) (2.9%) (2.9%)(3.3%) (2.9%) (2.5%)



Sales by Segment

	(
		FY2016			FY2017			
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year		
Smart Homes	263.6	286.9	550.6	290.6	317.3	607.9		
Smart Business Solutions	159.6	158.0	317.7	162.7	168.4	331.1		
IoT Electronics Devices	177.1	236.4	413.6	192.2	299.2	491.5		
Advance Display Systems	357.5	484.5	842.0	521.6	564.9	1,086.5		
Subtotal	958.0	1,166.0	2,124.0	1,167.2	1,349.9	2,517.2		
Adjustments	-38.3	-35.0	-73.4	-52.0	-37.8	-89.9		
Total	919.6	1,130.9	2,050.6	1,115.1	1,312.1	2,427.2		

*Sales include inter-segment sales and transfers.

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(Billions of Yen)

Operating Profit by Segment

					(Bi	illions of Yen)
		FY2016			FY2017	
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year
	14.4	33.9	48.4	20.4	23.2	43.7
Smart Homes	(5.5%)	(11.8%)	(8.8%)	(7.0%)	(7.3%)	(7.2%)
Creater Ducing and Calutions	11.2	11.2	22.5	8.9	11.2	20.1
Smart Business Solutions	(7.0%)	(7.1%)	(7.1%)	(5.5%)	(6.7%)	(6.1%)
	-1.5	9.5	8.0	3.6	1.5	5.1
IoT Electronics Devices	(-0.9%)	(4.1%)	(1.9%)	(1.9%)	(0.5%)	(1.0%)
	-14.6	18.2	3.5	16.3	20.6	37.0
Advance Display Systems	(-4.1%)	(3.8%)	(0.4%)	(3.1%)	(3.7%)	(3.4%)
	9.5	73.0	82.5	49.3	56.7	106.0
Subtotal	(1.0%)	(6.3%)	(3.9%)	(4.2%)	(4.2%)	(4.2%)
Adjustments	-9.4	-10.6	-20.1	-8.7	-7.1	-15.9
Tatal	0.0	62.3	62.4	40.5	49.5	90.1
Total	(0.0%)	(5.5%)	(3.0%)	(3.6%)	(3.8%)	(3.7%)

*Figures within parentheses indicate operating margin.



Quarterly Sales by Segment

							(Billion	s of Yen)
		FY2016				FY2	017	
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Smart Homes	125.0	138.6	128.9	157.9	130.2	160.4	148.9	168.3
Smart Business Solutions	77.5	82.1	72.3	85.7	72.1	90.5	80.1	88.2
IoT Electronics Devices	75.0	102.1	140.5	95.9	83.2	109.0	189.3	109.8
Advance Display Systems	167.1	190.3	245.4	239.0	249.6	271.9	314.6	250.2
Subtotal	444.7	513.3	587.3	578.6	535.3	631.9	733.2	616.7
Adjustments	-21.3	-17.0	-15.7	-19.3	-28.8	-23.1	-18.9	-18.9
Total	423.3	496.2	571.5	559.3	506.4	608.7	714.2	597.8

*Sales include inter-segment sales and transfers.

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Quarterly Operating Profit by Segment

(Billions of Yen)

		FY2016 FY2017				FY2017			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
	2.3	12.1	2.9	30.9	9.9	10.5	10.6	12.5	
Smart Homes	(1.9%)	(8.8%)	(2.3%)	(19.6%)	(7.6%)	(6.6%)	(7.2%)	(7.5%)	
Creart Duciness Calutions	5.9	5.2	4.1	7.1	3.0	5.8	3.6	7.6	
Smart Business Solutions	(7.7%)	(6.4%)	(5.8%)	(8.3%)	(4.2%)	(6.5%)	(4.5%)	(8.6%)	
	0.5	-2.0	5.6	3.9	1.7	1.8	5.1	-3.5	
IoT Electronics Devices	(0.7%)	(-2.0%)	(4.0%)	(4.1%)	(2.1%)	(1.7%)	(2.7%)	(-3.2%)	
	-6.8	-7.8	11.0	7.1	6.7	9.6	13.1	7.4	
Advance Display Systems	(-4.1%)	(-4.1%)	(4.5%)	(3.0%)	(2.7%)	(3.5%)	(4.2%)	(3.0%)	
	1.9	7.6	23.8	49.1	21.4	27.8	32.6	24.0	
Subtotal	(0.4%)	(1.5%)	(4.1%)	(8.5%)	(4.0%)	(4.4%)	(4.4%)	(3.9%)	
Adjustments	-4.4	-5.0	-4.9	-5.6	-4.3	-4.4	-2.8	-4.3	
	-2.5	2.5	18.8	43.5	17.1	23.4	29.7	19.7	
Total	(-0.6%)	(0.5%)	(3.3%)	(7.8%)	(3.4%)	(3.9%)	(4.2%)	(3.3%)	

*Figures within parentheses indicate operating margin.



Capital Investment/Depreciation and Amortization, etc.

						(В	illions of Yen)
		FY2016			FY2018		
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Fiscal Year Forecast
Capital Investment	27.4	50.3	77.7	73.2	46.1	119.3	120.0
Displays	12.7	21.4	34.1	16.7	18.7	35.5	40.0
Depreciation and Amortization	27.4	32.3	59.7	28.8	39.6	68.4	88.0
R&D Expenditures	55.8	50.2	106.1	50.2	50.2	100.5	110.0
							(Yen)
Avg. Exchange Rate		FY2016			FY2018		
	First Half	Second Half	Fiscal Year	First Half	Second Half	Fiscal Year	Fiscal Year Forecast
US Dollar	104.30) 110.48	107.39	110.07	7 109.64	109.86	102.00
Euro	116.66	6 117.93	117.29	124.79) 131.62	128.20	126.00

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Quarterly Capital Investment and Depreciation, etc.

							(Billi	ons of Yen
		FY20	16		FY2017			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Capital								
Investment	10.2	17.2	35.4	14.8	18.8	54.4	33.7	12.3
Displays	5.6	7.0	14.1	7.2	3.2	13.5	11.0	7.7
Depreciation and Amortization	13.5	13.8	16.2	16.1	14.1	14.6	19.4	20.1
R&D Expenditures	29.7	26.1	29.3	20.8	28.7	21.5	30.8	19.3
								(Yen)
Avg. Exchange Rate	FY2016				FY2017			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
US Dollar	107.16	101.44	108.32	112.64	110.10	110.04	111.98	107.30
Euro	120.53	112.78	116.29	119.58	120.69	128.88	131.51	131.73





