## Consolidated Financial Results for the First Quarter Ended June 30, 2020

August 5, 2020

## **SHARP CORPORATION**

Stock exchange listings: Tokyo Code number: 6753

URL: https://corporate.jp.sharp/ (English: https://global.sharp/)

Representative: J.W. Tai, Chairman & Chief Executive Officer

Contact person: Satoshi Sakakibara, Senior Vice President, Head of Finance and

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Scheduled dividend payment date: -Supplementary material: Yes

Financial results meeting: Yes (targeted at institutional investors and analysts)

(Monetary amounts are rounded down to the nearest million yen.)

## 1. Results for the Three Months Ended June 30, 2020

## (1) Financial Results

(The percentage figures represent the percentage of increase or decrease against the same period of the previous year.) Millions of Yen

| <u> </u>                            | 1 1            |                   |                  |                   |                 |                   |
|-------------------------------------|----------------|-------------------|------------------|-------------------|-----------------|-------------------|
|                                     | Net Sales      | Percent<br>Change | Operating Profit | Percent<br>Change | Ordinary Profit | Percent<br>Change |
| Three Months Ended<br>June 30, 2020 | 514,468        | -0.0%             | <u>9,858</u>     | -25.4%            | 11,284          | <u>-5.8%</u>      |
| Three Months Ended<br>June 30, 2019 | <u>514,634</u> | <u>-3.6%</u>      | <u>13,213</u>    | <u>-46.7%</u>     | 11,980          | <u>-43.7%</u>     |

|                                     | Profit Attributable to<br>Owners of Parent | Percent<br>Change | Net Income per Share (Yen) | Fully Diluted Net Income<br>per Share (Yen) |
|-------------------------------------|--|-------------------|----------------------------|---|
| Three Months Ended<br>June 30, 2020 | <u>8,196</u>                               | <u>-6.5%</u>      | <u>13.42</u>               | -   |
| Three Months Ended<br>June 30, 2019 | <u>8,767</u>                               | <u>-54.3%</u>     | <u>14.35</u>               | <u>13.81</u>                                |

[Reference] Comprehensive income : June 30, 2020 ;  $\underline{17,147}$  million yen  $\underline{+143.7\%}$  June 30, 2019 ;  $\underline{7,035}$  million yen  $\underline{-70.4\%}$ 

Note1: Sharp completed the acquisition and cancellation of all 108,000 outstanding Class A shares as of June 21, 2019.

Figures for net income per share and fully diluted net income per share are calculated considering the effect of this transaction.

Note2: Fully diluted net income per share for the three months ended June 30, 2020, is not provided. Although Sharp has dilutive shares, the shares in question have no dilutive effect.

#### (2) Financial Position

Millions of Yen

|                         | Total Assets     | Net Assets | Equity Ratio |
|-------------------------|------------------|------------|--------------|
| As of June 30, 2020     | 1,823,247        | 276,509    | <u>14.4%</u> |
| As of<br>March 31, 2020 | <u>1,811,907</u> | 270,959    | <u>14.1%</u> |

[Reference] Equity: June 30, 2020 ; 262,241 million yen

March 31, 2020 ; 256,273 million yen

#### 2. Dividends

|   | Dividends per Share (Yen) |             |             |          |        |  |  |
|---|---------------------------|-------------|-------------|----------|--------|--|--|
|   | 1st Quarter               | 2nd Quarter | 3rd Quarter | Year-End | Annual |  |  |
| Year Ended<br>March 31, 2020                | -                         | 0.00        | -           | 18.00    | 18.00  |  |  |
| Year Ending<br>March 31, 2021               | -                         |             |             |          |        |  |  |
| Year Ending<br>March 31, 2021<br>(Forecast) |                           | -           | -           | -        | 1      |  |  |

Note1: Revisions to forecast of dividends in this quarter; None

Note2: The amount of dividend per share for the year ending March 31, 2021, has not been decided at the time of announcement.

Note3: Dividends noted above are on common shares. As for the status of dividends for Class Shares (unlisted) with different rights from those of common shares of Sharp Corporation, please see "(Reference) Dividends on Class Shares."

## 3. Forecast of Financial Results for the Fiscal Year Ending March 31, 2021

(The percentage figures represent the percentage of increase or decrease against the previous year.)

Millions of Yen

|                               | Net Sales | Percent<br>Change | Operating<br>Profit | Percent<br>Change | Ordinary<br>Profit | Percent<br>Change | Profit Attributable to Owners of Parent | Percent<br>Change | Net Income<br>per Share (Yen) |
|-------------------------------|-----------|-------------------|---------------------|-------------------|--------------------|-------------------|---|-------------------|-------------------------------|
| Year Ending<br>March 31, 2021 | 2,350,000 | +3.9%             | 82,000              | +59.3%            | 70,000             | +39.5%            | 50,000                                  | +264.3%           | 81.85                         |

Note1: Revisions to forecast of financial results in this quarter; Yes

## 4. Other Information

(1) Changes in significant consolidated subsidiaries (Changes in specified subsidiaries involving changes in scope of consolidation): None

Newly added : - company Excluded : - company

- (2) Adoption of special accounting methods for preparation of quarterly financial statements: None
- (3) Changes in accounting policies and accounting estimates, and restatement
  - 1. Changes in accounting policies arising from revision of accounting standards: None
  - 2. Changes arising from other factors: None
  - 3. Changes in accounting estimates: None
  - 4. Restatement: None
- (4) Number of shares outstanding (common shares)

| 1. Number of shares outstanding (including treasury stock) as of June 30, 2020;      | 532,416,558 shares |
|--|--------------------|
| as of March 31, 2020;  | 532,416,558 shares |
| 2. Number of shares of treasury stock as of June 30, 2020;                           | 1,109,355 shares   |
| as of March 31, 2020;  | 1,109,127 shares   |
| 3. Average number of shares outstanding during the three months ended June 30, 2020; | 531,307,306 shares |
| during the three months ended June 30, 2019;   | 531,311,220 shares |

#### Notes:

- 1. This financial release is not subject to audit.
- 2. This financial release contains certain statements about the future, which are based on information available and deemed reasonable to the Sharp Group at the time of announcement and are not the commitments made by Sharp. Actual operating results may differ materially from the forecast due to various factors.
- 3. Sharp will hold a financial results meeting on August 5, 2020. Financial materials distributed at the meeting will be posted on its website immediately after the meeting.
- 4. The accompanying consolidated financial statements are a translation of the consolidated financial statements of Sharp, which were prepared in accordance with accounting principles and practices generally accepted in Japan.

## (Reference) Dividends on Class Shares

The following shows breakdown of dividends per share on Class Shares with different rights from those of common shares.

| Class C Shares                              | Dividends per Share (Yen) |             |             |          |          |  |  |
|---|---------------------------|-------------|-------------|----------|----------|--|--|
| Class C Shares                              | 1st Quarter               | 2nd Quarter | 3rd Quarter | Year-End | Annual   |  |  |
| Year Ended<br>March 31, 2020                | -                         | 0.00        | -           | 1,800.00 | 1,800.00 |  |  |
| Year Ending<br>March 31, 2021               | -                         |             |             |          |          |  |  |
| Year Ending<br>March 31, 2021<br>(Forecast) |                           | -           | -           | -        | -        |  |  |

## Notes:

- 1 Dividend priority of Class C Shares is equal to common shares. In accordance to the dividend clause defined in the Company's Articles of Incorporation, the amount of dividend per Class C Share is equal to the amount of dividend for 100 common shares.
- 2 The amount of dividend per Class C share for the year ending March 31, 2021, has not been decided at the time of announcement.

# **Consolidated Financial Statements**

## (1) Consolidated Balance Sheets

|  | A CM 1 21 2020       | (Millions of ye               |
|--|----------------------|-------------------------------|
|  | As of March 31, 2020 | As of June 30, 2020           |
| ssets  |                      |                               |
| Current assets                                       | 227.040              | 22647                         |
| Cash and deposits                                    | 225,049              | 236,178                       |
| Notes and accounts receivable - trade                | 423,618              | 408,59                        |
| Inventories  | <u>292,840</u>       | 302,49                        |
| Other  | <u>142,268</u>       | <u>150,77</u>                 |
| Allowance for doubtful accounts                      | (2,629)              | (2,44)                        |
| Total current assets                                 | 1,081,148            | <u>1,095,59</u>               |
| Non-current assets                                   |                      |                               |
| Property, plant and equipment                        |                      |                               |
| Buildings and structures                             | 647,929              | 640,72                        |
| Machinery, equipment and vehicles                    | <u>1,151,621</u>     | <u>1,140,29</u>               |
| Tools, furniture and fixtures                        | <u>188,295</u>       | <u>186,43</u>                 |
| Other  | <u>162,479</u>       | <u>152,16</u>                 |
| Accumulated depreciation                             | (1,749,377)          | (1,723,44                     |
| Total property, plant and equipment                  | 400,948              | 396,16                        |
| Intangible assets                                    | 45,292               | 45,60                         |
| Investments and other assets                         |                      |                               |
| Investment securities                                | <u>187,542</u>       | <u>189,13</u>                 |
| Other  | <u>96,975</u>        | 96,73                         |
| Total investments and other assets                   | 284,518              | 285,87                        |
| Total non-current assets                             | 730,759              | 727,64                        |
| Total assets   | <u>1,811,907</u>     | <u>1,823,24</u>               |
| <u>iabilities</u>                                    |                      |                               |
| Current liabilities                                  |                      |                               |
| Notes and accounts payable - trade                   | 311,999              | 304,61                        |
| Electronically recorded obligations - operating      | 36,331               | 30,72                         |
| Short-term borrowings                                | 237,726              | 285,99                        |
| Provision for bonuses                                | 18,634               | 11,97                         |
| Provision for product warranties                     | 15,967               | 15,58                         |
| Valuation reserve for inventory purchase commitments | 17,133               |                               |
| Other provisions                                     | 13,979               | 14,03                         |
| Other  | 212,810              | 210,63                        |
| Total current liabilities                            | 864,583              | 873,56                        |
| Non-current liabilities                              |                      |                               |
| Long-term borrowings                                 | 538,744              | 536,80                        |
| Provisions   | 2,454                | 2,42                          |
| Retirement benefit liability                         | 103,217              | 101,56                        |
| Other  | 31,948               | 32,38                         |
| Total non-current liabilities                        | 676,365              | <u>52,36</u><br><u>673,17</u> |
| Total liabilities                                    | <u>1,540,948</u>     | 1,546,73                      |

|   |                      | ()                  |
|---|----------------------|---------------------|
|   | As of March 31, 2020 | As of June 30, 2020 |
| Net assets  |                      |                     |
| Shareholders' equity                                  |                      |                     |
| Share capital   | 5,000                | 5,000               |
| Capital surplus                                       | 108,853              | 108,851             |
| Retained earnings                                     | <u>247,283</u>       | <u>244,485</u>      |
| Treasury shares                                       | (13,993)             | (13,991)            |
| Total shareholders' equity                            | 347,143              | <u>344,345</u>      |
| Accumulated other comprehensive income                |                      |                     |
| Valuation difference on available-for-sale securities | <u>8,048</u>         | 10,752              |
| Deferred gains or losses on hedges                    | 846                  | (260)               |
| Foreign currency translation adjustment               | <u>(56,118)</u>      | (52,180)            |
| Remeasurements of defined benefit plans               | (43,646)             | (40,415)            |
| Total accumulated other comprehensive income          | (90,870)             | (82,103)            |
| Share acquisition rights                              | 293                  | 304                 |
| Non-controlling interests                             | <u>14,392</u>        | <u>13,964</u>       |
| Total net assets                                      | 270,959              | 276,509             |
| Total liabilities and net assets                      | 1,811,907            | 1,823,247           |

# (2) Consolidated Statements of Income / Consolidated Statements of Comprehensive Income

## - Consolidated Statements of Income

|   |                    | (Millions of yen)  |
|---|--------------------|--------------------|
|   | Three months ended | Three months ended |
|   | June 30, 2019      | June 30, 2020      |
| Net sales   | <u>514,634</u>     | 514,468            |
| Cost of sales   | 414,338            | 428,572            |
| Gross profit  | 100,296            | <u>85,896</u>      |
| Selling, general and administrative expenses                | <u>87,082</u>      | <u>76,037</u>      |
| Operating profit  | <u>13,213</u>      | <u>9,858</u>       |
| Non-operating income  |                    |                    |
| Interest income   | 762                | 639                |
| Dividend income   | 747                | 712                |
| Rental income from non-current assets                       | 800                | 927                |
| Foreign exchange gains                                      | <u>228</u>         | <u>2,286</u>       |
| Other   | <u>2,046</u>       | <u>3,529</u>       |
| Total non-operating income                                  | 4,585              | 8,095              |
| Non-operating expenses                                      |                    |                    |
| Interest expenses   | <u>1,245</u>       | 1,264              |
| Share of loss of entities accounted for using equity method | <u>1,254</u>       | 647                |
| Other   | <u>3,319</u>       | <u>4,757</u>       |
| Total non-operating expenses                                | <u>5,819</u>       | <u>6,670</u>       |
| Ordinary profit   | <u>11,980</u>      | <u>11,284</u>      |
| Extraordinary income  |                    |                    |
| Gain on sales of non-current assets                         | 113                | <u>2,832</u>       |
| Total extraordinary income                                  | 113                | 2,832              |
| Extraordinary losses  |                    |                    |
| Loss on sales and retirement of non-current assets          | 78                 | <u>201</u>         |
| Impairment loss   | <u>183</u>         | <u>871</u>         |
| Loss on valuation of investment securities                  | <u></u>            | <u>2,034</u>       |
| Total extraordinary losses                                  | <u>261</u>         | <u>3,107</u>       |
| Profit before income taxes                                  | <u>11,831</u>      | <u>11,009</u>      |
| Income taxes - current                                      | 3,516              | <u>3,585</u>       |
| Income taxes - deferred                                     | (531)              | <u>(704)</u>       |
| Total income taxes  | <u>2,984</u>       | <u>2,880</u>       |
| Profit  | <u>8,847</u>       | <u>8,128</u>       |
| Profit (loss) attributable to non-controlling interests     | <u>80</u>          | <u>(67)</u>        |
| Profit attributable to owners of parent                     | <u>8,767</u>       | <u>8,196</u>       |
|   |                    |                    |

## - Consolidated Statements of Comprehensive Income

|   |                    | (Millions of yen)  |
|---|--------------------|--------------------|
|   | Three months ended | Three months ended |
|   | June 30, 2019      | June 30, 2020      |
| Profit  | <u>8,847</u>       | <u>8,128</u>       |
| Other comprehensive income  |                    |                    |
| Valuation difference on available-for-sale securities                             | (1,008)            | <u>2,704</u>       |
| Deferred gains or losses on hedges  | (1,313)            | (1,135)            |
| Foreign currency translation adjustment   | <u>(6,316)</u>     | <u>4,517</u>       |
| Remeasurements of defined benefit plans, net of tax                               | 7,283              | 3,225              |
| Share of other comprehensive income of entities accounted for using equity method | (456)              | (293)              |
| Total other comprehensive income  | (1,812)            | <u>9,018</u>       |
| Comprehensive income  | <u>7,035</u>       | <u>17,147</u>      |
| Comprehensive income attributable to  |                    |                    |
| Comprehensive income attributable to owners of parent                             | <u>7,218</u>       | <u>16,963</u>      |
| Comprehensive income attributable to non-controlling interests                    | <u>(182)</u>       | <u>184</u>         |

## (3) Consolidated Statements of Cash Flows

| (3) Consolidated Statements of Cash Flows  |                    | (Millions of yen)  |
|--|--------------------|--------------------|
|  | Three months ended | Three months ended |
|  | June 30, 2019      | June 30, 2020      |
| Cash flows from operating activities   |                    |                    |
| Profit before income taxes   | <u>11,831</u>      | <u>11,009</u>      |
| Depreciation   | <u>16,407</u>      | <u>17,414</u>      |
| Interest and dividend income   | (1,510)            | (1,352)            |
| Interest expenses  | <u>1,245</u>       | 1,264              |
| Share of loss (profit) of entities accounted for using equity method             | <u>1,254</u>       | 647                |
| Loss (gain) on sales and retirement of non-current assets                        | (34)               | (2,631)            |
| Impairment loss  | <u>183</u>         | <u>871</u>         |
| Loss (gain) on valuation of investment securities                                | <u> </u>           | <u>2,034</u>       |
| Decrease (increase) in trade receivables   | <u>31,412</u>      | <u>14,970</u>      |
| Decrease (increase) in accounts receivable - other                               | (11,021)           | <u>(7,350)</u>     |
| Decrease (increase) in inventories   | (33,497)           | (8,806)            |
| Increase (decrease) in trade payables  | (17,027)           | (12,264)           |
| Increase (decrease) in accrued expenses  | (1,366)            | <u>958</u>         |
| Increase (decrease) in provision for bonuses                                     | (8,219)            | (6,702)            |
| Increase (decrease) in valuation reserve for inventory purchase commitments      | 484                | (17,133)           |
| Other, net   | <u>358</u>         | (5,967)            |
| Subtotal   | (10,216)           | (13,036)           |
| Interest and dividends received  | 2,541              | 3,122              |
| Interest paid  | (1,256)            | (1,271)            |
| Income taxes (paid) refund   | 6,521              | (737)              |
| Net cash provided by (used in) operating activities                              | (15,452)           | (11,922)           |
| Cash flows from investing activities   |                    |                    |
| Payments into time deposits  | (26,471)           | (31,852)           |
| Proceeds from withdrawal of time deposits  | 13,867             | 28,919             |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | (138)              | -                  |
| Purchase of property, plant and equipment  | (13,363)           | (11,243)           |
| Proceeds from sales of property, plant and equipment                             | 1,017              | 6,340              |
| Purchase of intangible assets  | (4,718)            | (4,161)            |
| Purchase of investment securities  | (7,487)            | (3,613)            |
| Other, net   | 1,961              | 3,812              |
| Net cash provided by (used in) investing activities                              | (35,333)           | (11,799)           |

| (Millions of yen) |
|-------------------|
|-------------------|

|   |                    | (Millions of yer   |
|---|--------------------|--------------------|
|   | Three months ended | Three months ended |
|   | June 30, 2019      | June 30, 2020      |
| Cash flows from financing activities  |                    |                    |
| Net increase (decrease) in short-term borrowings  | 125,512            | 48,243             |
| Repayments of long-term borrowings  | (379)              | (2,099)            |
| Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation | -                  | (4,589)            |
| Purchase of treasury shares   | (97,073)           | (0)                |
| Dividends paid  | (13,660)           | (10,245            |
| Other, net  | (1,625)            | (1,659             |
| Net cash provided by (used in) financing activities   | 12,772             | 29,649             |
| Effect of exchange rate change on cash and cash equivalents   | (2,536)            | 2,305              |
| Net increase (decrease) in cash and cash equivalents  | (40,549)           | 8,232              |
| Cash and cash equivalents at beginning of period  | 228,798            | 170,323            |
| Cash and cash equivalents at end of period  | 188,248            | 178,555            |

(4) Notes to Consolidated Quarterly Financial Statements

(Notes Related to Going Concern Assumption)

No applicable matters to report.

(Notes Related to Significant Changes in Shareholders' Equity)

No applicable matters to report.