

Consolidated Financial Results for the First Quarter, Fiscal 2021

I. Consolidated Financial Results for the First Quarter, Fiscal 2021

II. Supplementary Data

SHARP CORPORATION
August 5, 2021

Forward-Looking Statements

This presentation contains certain statements about the future plans, strategies, and performance of Sharp Corporation and its consolidated subsidiaries ("the Company" or "Sharp"). Statements not based on historical or present facts are assumptions and estimates based on information available at the time. Future plans, strategies, and performance are subject to known and unknown risks, uncertainties, and other factors. Actual performance, business activities, and financial position may differ materially from the assumptions and estimates provided herein due to risks, uncertainties, and other factors. Sharp is under no obligation to update these forward-looking statements in light of new information, future events, or other factors. Risks, uncertainties, and other matters that could affect actual results include, but are not limited to, to the following factors:

- (1) The economic conditions in which Sharp operates
- (2) Sudden, rapid fluctuations in demand for Sharp products and services, as well as intensified price competition
- (3) Exchange rate fluctuations (particularly between the yen and the U.S. dollar, the euro, and other currencies)
- (4) Regulations, including trade restrictions with other countries
- (5) The progress of collaborations and alliances with other companies
- (6) Litigation and other legal proceedings against Sharp
- (7) Rapid technological changes in products and services, etc.

Smart Life: SL 8K Ecosystem: 8K ICT: ICT Display Device: DD Electronic Device: ED



^{*}Amounts less than 100 million yen shown in this presentation material have been rounded down.

^{*}Year-on-year change has been calculated based on 100 million yen units. Percentage change has been calculated based on actual figures.

^{*}Segment Name Abbreviations:

I. Consolidated Financial Results for the First Quarter, Fiscal 2021

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Consolidated Financial Results for the First Quarter, Fiscal 2021 (1)

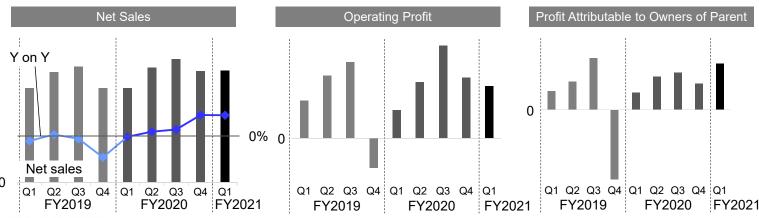
- In a severe business environment, including semiconductor bottlenecks, soaring raw materials prices, rising logistics costs, etc., our brand and device businesses continued firm performance.
 We recorded operating profit and bottom-line profit up significantly at 1.9 times and 2.6 times year on year, respectively.
- White goods and TVs continued strong performance in Japan and showed significant growth overseas, driven by advancements in highvalue-added features
- Our MFP business and Display Devices segment, which recorded declining performance in the year-ago period due to COVID-19, experienced a significant recovery.

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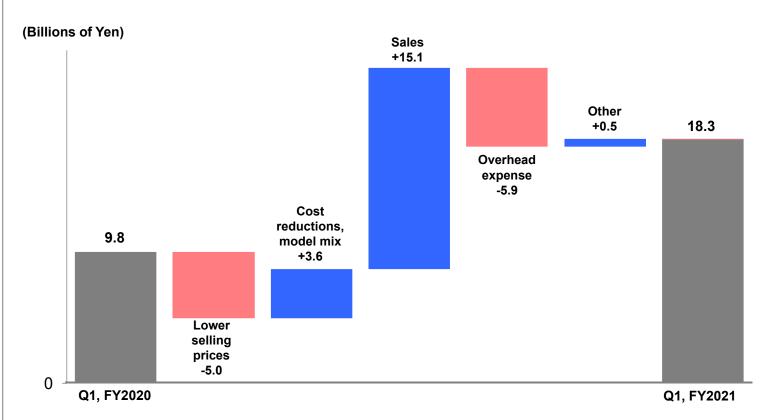
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Consolidated Financial Results for the First Quarter, Fiscal 2021 (2)

		(Billi	ons of Yen)			
		FY202	.0		FY2021	
	Q1	Q2	Q3	Q4	Q1	Y on Y
Net Sales	514.4	628.9	673.4	609.0	611.5	+18.9%
Operating Profit	9.8	19.7	32.3	21.1	18.3	+86.3%
	(1.9%)	(3.1%)	(4.8%)	(3.5%)	(3.0%)	
Ordinary Profit	11.2	18.5	13.9	19.3	25.6	2.3-fold
	(2.2%)	(3.0%)	(2.1%)	(3.2%)	(4.2%)	
Profit Attributable to	8.1	15.5	17.3	12.1	21.6	2.6-fold
Owners of Parent	(1.6%)	(2.5%)	(2.6%)	(2.0%)	(3.5%)	
Avg. Exchange Rate						
USD/JPY	106.62	105.22	103.51	104.90	108.49	
Euro/JPY	116.97	122.61	123.03	126.18	130.45	



Operating Profit Analysis: Y on Y Change Factors for the First Quarter, Fiscal 2021

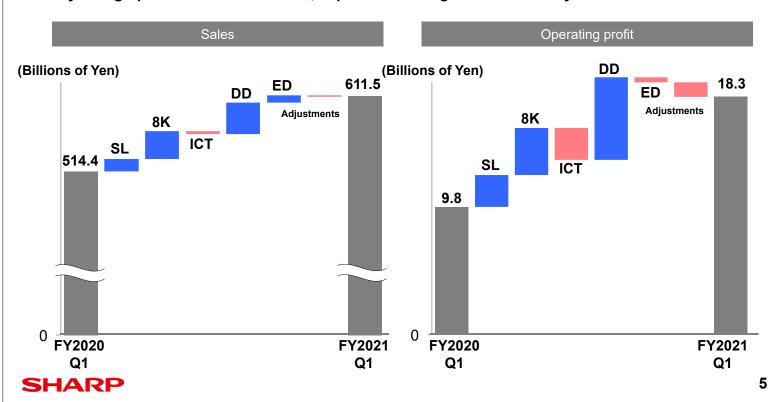




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Sales and Operating Profit Analysis: Y on Y Change by Segment for the First Quarter, Fiscal 2021

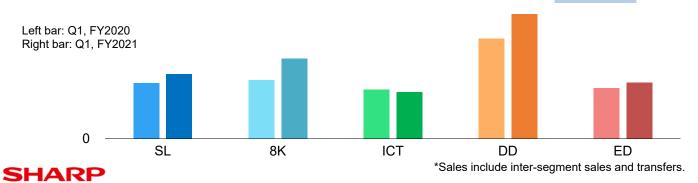
- White goods and TVs showed significant growth, driven by advancements in high-value-added features
- •Our MFP business and Display Devices segment, which recorded declining performance in the year-ago period due to COVID-19, experienced a significant recovery.



Sales by Segment

(Billions of Yen)

		FY2	FY2	021		
	Q1	Q2	Q3	Q4	Q1	Y on Y
Smart Life	95.3	116.7	117.6	125.7	111.0	+16.4%
8K Ecosystem	100.5	127.4	127.4	137.6	137.5	+36.8%
ICT	84.5	77.9	83.1	97.7	80.2	-5.1%
Brand Businesses	280.4	322.1	328.2	361.2	328.7	+17.2%
Display Device	171.8	231.4	215.6	193.7	213.3	+24.1%
Electronic Device	86.6	107.5	157.1	77.2	96.5	+11.4%
Device Businesses	258.5	339.0	372.8	270.9	309.8	+19.8%
Subtotal	539.0	661.1	701.0	632.1	638.6	+18.5%
Adjustments	-24.5	-32.1	-27.6	-23.1	-27.0	-
Total	514.4	628.9	673.4	609.0	611.5	+18.9%



Operating Profit by Segment

	*Figures	20.2				
	9	(Billions of Yen)				
		FY2021				
	Q1	Q2	Q3	Q4	Q1	Y on Y
Smart Life	10.1	13.3	16.8	18.5	12.6	+23.9%
Siliait Lile	(10.7%)	(11.5%)	(14.3%)	(14.7%)	(11.4%)	
8K Ecosystem	0.5	6.8	5.1	3.0	4.1	8.3-fold
	(0.5%)	(5.4%)	(4.1%)	(2.2%)	(3.0%)	
ICT	4.5	2.7	3.7	4.3	2.1	-53.4%
101	(5.4%)	(3.5%)	(4.5%)	(4.5%)	(2.7%)	
Prond Businesses	15.2	22.9	25.7	25.8	18.9	+24.0%
rand Businesses	(5.4%)	(7.1%)	(7.8%)	(7.2%)	(5.8%)	
Diamley Davies	-3.0	-0.4	2.2	3.1	3.3	
Display Device	(-1.8%)	(-0.2%)	(1.1%)	(1.6%)	(1.6%)	
Electronic Device	1.4	3.2	9.7	-1.8	1.0	-26.1%
Electronic Device	(1.7%)	(3.1%)	(6.2%)	(-2.3%)	(1.1%)	
Saulas Businessas	-1.5	2.8	12.0	1.2	4.3	
Device Businesses	(-0.6%)	(0.8%)	(3.2%)	(0.5%)	(1.4%)	
Dubtatal	13.6	25.7	37.7	27.1	23.3	+70.5%
Subtotal	(2.5%)	(3.9%)	(5.4%)	(4.3%)	(3.7%)	
Adjustments	-3.8	-5.9	-5.4	-6.0	-4.9	
Total	9.8	19.7	32.3	21.1	18.3	+86.3%
Total	(1.9%)	(3.1%)	(4.8%)	(3.5%)	(3.0%)	

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Smart Life

•Overseas, white goods experienced significant growth, while in Japan, refrigerator performance was strong and Plasmacluster performance was firm





(Incr.) Strong performance for high-value-added models in Japan and overseas

(Incr.) Significant growth in built-in ranges and other cooking appliances in North America

(Incr.) Effective sales promotions and other factors resulted in white goods growth in Asia

(Incr.) In Japan, strong performance of refrigerators and other major appliances, firm PCI* performance

(Incr.) Increase in EPC business sales in Japan



(Incr.) Increase in sales

(Incr.) Improved cost performance in each business

(Incr.) Incorporated added value into white goods

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*Plasmacluster

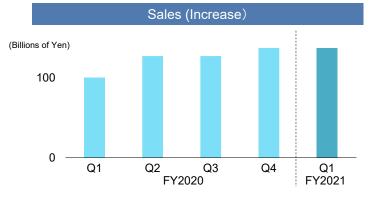
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Brand Businesses

8K Ecosystem

 Significant recovery in Business Solution business; TV sales rose significantly in Japan and overseas

(Billions of Yen)		FY2	FY2021			
	Q1	Q2	Q3	Q4	Q1	Y on Y
Sales	100.5	127.4	127.4	137.6	137.5	+36.8%
Operating	0.5	6.8	5.1	3.0	4.1	8.3-fold
Profit	(0.5%)	(5.4%)	(4.1%)	(2.2%)	(3.0%)	



- (Incr.) Increase in MFP print volume in BS*1 business
- (Incr.) TV sales rose significantly in Japan and overseas as we continued to offer more high-value-added features

(Incr.) Impact of SNDS*2 consolidation



- (Incr.) BS business recovery
- (Incr.) Increase in TV sales
- (Dec.) Rising component prices, increased logistics costs

*2 Sharp NEC Display Solutions, Ltd.

^{*1} Business Solution

ICT

 Despite the impact of component bottlenecks and market changes, mobile communications and PC businesses continued to record profits

(Billions of Yen)		FY2	FY2	021		
	Q1	Q2	Q3	Q4	Q1	Y on Y
Sales	84.5	77.9	83.1	97.7	80.2	-5.1%
Operating	4.5	2.7	3.7	4.3	2.1	-53.4%
Profit	(5.4%)	(3.5%)	(4.5%)	(4.5%)	(2.7%)	



(Dec.) Impact of component bottlenecks

(Dec.) Increase in sales ratio of mid-range smartphone models

(Incr.) Growth in educational PCs in Europe



(Dec.) Decrease in sales

(Dec.) Rising prices for semiconductors, etc.

(Dec.) Change in smartphone model mix

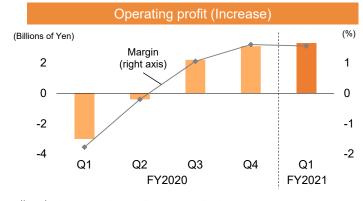


Display Device

•Despite the impact of semiconductor bottlenecks, we saw growth in medium-size panels and a significant recovery year on year

(Billions of Yen)		FY2	FY2	2021		
	Q1	Q2	Q3	Q4	Q1	Y on Y
Sales	171.8	231.4	215.6	193.7	213.3	+24.1%
Operating	-3.0	-0.4	2.2	3.1	3.3	-
Profit	(-1.8%)	(-0.2%)	(1.1%)	(1.6%)	(1.6%)	





- (Incr.) Growth in displays for automotive
- (Incr.) Firm performance for PCs and tablets
- (Dec.) Decrease in displays for smartphones
- (Dec.) Impact of semiconductor bottlenecks

(Incr.) Increase in medium-size displays

(Dec.) Rise in prices for semiconductors, etc.

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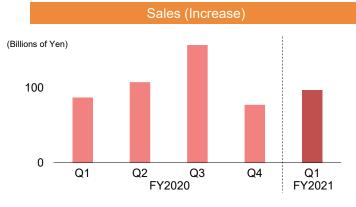
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Device Businesses

Electronic Device

Steadily captured firm customer demand

(Billions of Yen)		FY2		FY2	021	
	Q1	Q2	Q3	Q4	Q1	Y on Y
Sales	86.6	107.5	157.1	77.2	96.5	+11.4%
Operating	1.4	3.2	9.7	-1.8	1.0	-26.1%
Profit	(1.7%)	(3.1%)	(6.2%)	(-2.3%)	(1.1%)	



(Billions of Yen)

8

Margin
(right axis)

4

0

-4

Q1

Q2

Q3

Q4

Q1

FY2020

Q1

FY2021

(Incr.) Steadily captured firm customer demand

(Dec.) Rising raw materials prices

Non-Operating Income (Expenses) / Extraordinary Income (Losses)

(Billions of Yen)

		FY20)20		FY2021	
	Q1	Q2	Q3	Q4	Q1	Difference (Y on Y)
Operating Profit	9.8	19.7	32.3	21.1	18.3	+8.5
Non-operating Income (Expenses)	+1.4	-1.1	-18.3	-1.7	+7.2	+5.8
Interest expense	-1.2	-1.5	-1.3	-1.3	-1.3	-0.1
Foreign exchange gain (loss)	+2.2	+1.3	+0.8	+1.0	+3.2	+1.0
Share of profit (loss) of entities accounted for using equity method	-0.6	-2.8	-15.3	+2.1	+4.3	+4.9
Ordinary Profit	11.2	18.5	13.9	19.3	25.6	+14.4
Extraordinary Income (Losses)	-0.2	-0.1	+8.6	-4.9	+0.7	+0.9
Gain (loss) on sale of non-current assets	+2.8	-	+2.6	+0.1	+0.1	-2.7
Gain on receipt of donated non-current assets	-	-	+6.1	+0.5	+0.7	+0.7
Impairment loss	-0.8	-0.1	-0.1	-5.2	-	+0.8
Loss on valuation of investment securities	-2.0	-	-	-	-	+2.0
Pretax Income	11.0	18.4	22.5	14.3	26.3	+15.3
Income Taxes, etc.	-2.8	-2.8	-5.1	-2.2	-4.6	-1.8
Profit Attributable to Owners of Parent	8.1	15.5	17.3	12.1	21.6	+13.5

Consolidated Balance Sheets

- •Cash and deposits amounted to 266.0 billion yen, while net assets amounted to 368.3 billion yen, and our equity ratio was 18.5%.
 - We posted a bottom-line profit of 21.6 billion yen, 2.6 times the year-ago period
 - We reduced approx. 50 billion yen in interest-bearing debt in conjunction with improved financial conditions
 - We paid dividends and built inventory levels in preparation for demand in Q2 and later

(Billions of Yen)

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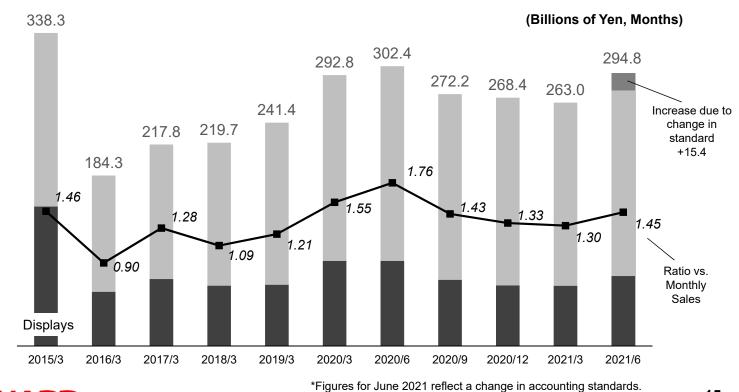
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	FY2	020	FY2021		FY2	020	FY2021
	End of Dec.	End of Mar.	End of Jun.		End of Dec.	End of Mar.	End of Jun.
Cash and deposits	259.0	341.9	266.0	Notes and accounts payable – trade, etc.	420.3	396.4	416.2
Notes and accounts receivable – trade, etc.	505.7	457.6	502.4	Short-term loans payable	195.2	163.0	116.1
Inventories	268.4	263.0	294.8	Current portion of bonds payable	0.0	0.0	0.0
Other current assets	157.4	126.1	113.3	Other current liabilities	318.3	326.1	340.7
Current Assets	1,190.6	1,188.7	1,176.6	Current Liabilities	933.9	885.5	873.1
Property, plant and Equipment	444.6	438.4	440.0	Bonds payable	0.0	0.0	0.0
Intangible assets	45.3	45.1	45.0	Long-term loans payable	560.3	561.8	558.4
Investments and other Assets	257.1	254.8	250.9	Other non-current liabilities	131.9	115.6	112.6
Non-current Assets	747.2	738.4	736.0	Non-current Liabilities	692.3	677.5	671.1
Total Assets	1,937.8	1,927.2	1,912.6	Net Assets	311.5	364.1	368.3
				Total Liabilities and Net Assets	1,937.8	1,927.2	1,912.6
Exchange Rate, End of F	Period						
USD/JPY	102.52	109.72	109.61	Equity Ratio	15.3%	18.2%	18.5%
Euro/JPY	125.49	128.26	130.13	Equity	297.3	350.3	354.7
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Inventory Trends

- Inventories as of the end of June 2021 amounted to 294.8 billion yen, which was a 16.3 billion yen increase compared to the end March 2021 when excluding the impact of changes in accounting standards
- •We will maintain appropriate inventory levels in consideration of demand in Q2 and later

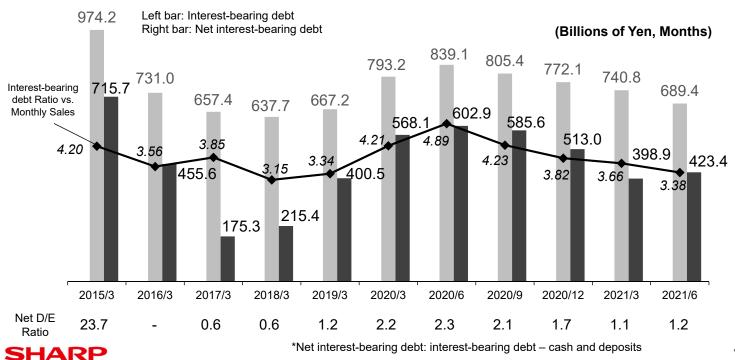


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Interest-Bearing Debt Trends

- Interest-bearing debt was 689.4 billion yen, compared to a balance of 740.8 billion yen as of March 31, 2021. Interest-bearing debt to monthly sales ratio was 3.38 months, compared to 3.66 months as of March 31, 2021.
- •Net interest-bearing debt* amounted to 423.4 billion yen, due in part to dividend payments and other special factors during Q1



Fiscal 2021 Consolidated Financial Results Forecast and New Market Classification

- Fiscal 2021 Financial Results Forecast

In addition to semiconductor bottlenecks, soaring raw materials prices, and increased logistics costs, we are seeing the impact of the reemergence of COVID-19. However, our financial performance is progressing nearly in line with expectations, and we have left our previous forecasts unchanged.

(Billions of Yen)

	FY2020	FY20)21
	Fiscal Year	Fiscal Year Forecast	Y on Y
Net Sales	2,425.9	2,550.0	+5.1%
Operating Profit (margin)	83.1 (3.4%)	101.0 (4.0%)	+21.5%
Ordinary Profit (margin)	63.1 (2.6%)	91.0 (3.6%)	+44.0%
Profit Attributable to Owners of Parent	53.2	76.0	+42.7%
(margin)	(2.2%)	(3.0%)	
Avg. Exchange Rate			
USD/JPY	105.06	108.00	
Euro/JPY	122.20	126.00	

- New Market Classification

An initial assessment by the TSE confirmed that we meet the standard for maintaining a listing on the Prime Market. We have selected the Prime Market and will be submitting an application.



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II. Supplementary Data



Consolidated Financial Results

(Billions of Yen)

			FY2021	
	First Half	Second Half	Fiscal Year	Fiscal Year Forecast
Net Sales	1,143.4	1,282.4	2,425.9	2,550.0
Operating Profit	29.6	53.4	83.1	101.0
(margin)	(2.6%)	(4.2%)	(3.4%)	(4.0%)
Ordinary Profit	29.8	33.2	63.1	91.0
(margin)	(2.6%)	(2.6%)	(2.6%)	(3.6%)
Profit Attributable to Owners of Parent	23.7	29.4	53.2	76.0
(margin)	(2.1%)	(2.3%)	(2.2%)	(3.0%)



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Consolidated Quarterly Financial Results

					(Billions of Yen)		
		FY2020					
	Q1	Q2	Q3	Q4	Q1		
Net Sales	514.4	628.9	673.4	609.0	611.5		
Operating Profit	9.8	19.7	32.3	21.1	18.3		
(margin)	(1.9%)	(3.1%)	(4.8%)	(3.5%)	(3.0%)		
Ordinary Profit	11.2	18.5	13.9	19.3	25.6		
(margin)	(2.2%)	(3.0%)	(2.1%)	(3.2%)	(4.2%)		
Profit Attributable to Owners of Parent	8.1	15.5	17.3	12.1	21.6		
(margin)	(1.6%)	(2.5%)	(2.6%)	(2.0%)	(3.5%)		



Sales by Segment

(Billions of Yen)

	FY2020					
	First Half	Second Half	Fiscal Year			
Smart Life	212.0	243.4	455.5			
8K Ecosystem	227.9	265.0	493.0			
ICT	162.5	180.9	343.4			
Brand Businesses	602.6	689.4	1,292.0			
Display Device	403.3	409.4	812.7			
Electronic Device	194.2	234.3	428.5			
Device Businesses	597.6	643.7	1,241.3			
Subtotal	1,200.2	1,333.2	2,533.4			
Adjustments	-56.7	-50.8	-107.5			
Total	1,143.4	1,282.4	2,425.9			

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*Sales include inter-segment sales and transfers.

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Operating Profit by Segment

(Billions of Yen)

FY2020				
First Half	Second Half	Fiscal Year		
23.5	35.3	58.8		
(11.1%)	(14.5%)	(12.9%)		
7.3	8.1	15.5		
(3.2%)	(3.1%)	(3.1%)		
7.2	8.1	15.4		
(4.5%)	(4.5%)	(4.5%)		
38.1	51.6	89.8		
(6.3%)	(7.5%)	(7.0%)		
-3.5	5.3	1.8		
(-0.9%)	(1.3%)	(0.2%)		
4.7	7.9	12.6		
(2.4%)	(3.4%)	(3.0%)		
1.2	13.3	14.5		
(0.2%)	(2.1%)	(1.2%)		
39.4	64.9	104.3		
(3.3%)	(4.9%)	(4.1%)		
-9.7	-11.4	-21.2		
29.6	53.4	83.1		
(2.6%)	(4.2%)	(3.4%)		
	23.5 (11.1%) 7.3 (3.2%) 7.2 (4.5%) 38.1 (6.3%) -3.5 (-0.9%) 4.7 (2.4%) 1.2 (0.2%) 39.4 (3.3%) -9.7	First Half Second Half 23.5 35.3 (11.1%) (14.5%) 7.3 8.1 (3.2%) (3.1%) 7.2 8.1 (4.5%) (4.5%) 38.1 51.6 (6.3%) (7.5%) -3.5 5.3 (-0.9%) (1.3%) 4.7 7.9 (2.4%) (3.4%) 1.2 13.3 (0.2%) (2.1%) 39.4 64.9 (3.3%) (4.9%) -9.7 -11.4 29.6 53.4		

*Figures within parentheses indicate operating margin.

Quarterly Sales by Segment

(Billions of Yen)

		FY2020			
	Q1	Q2	Q3	Q4	Q1
Smart Life	95.3	116.7	117.6	125.7	111.0
8K Ecosystem	100.5	127.4	127.4	137.6	137.5
ICT	84.5	77.9	83.1	97.7	80.2
Brand Businesses	280.4	322.1	328.2	361.2	328.7
Display Device	171.8	231.4	215.6	193.7	213.3
Electronic Device	86.6	107.5	157.1	77.2	96.5
Device Businesses	258.5	339.0	372.8	270.9	309.8
Subtotal	539.0	661.1	701.0	632.1	638.6
Adjustments	-24.5	-32.1	-27.6	-23.1	-27.0
Total	514.4	628.9	673.4	609.0	611.5

*Sales include inter-segment sales and transfers.



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Quarterly Operating Profit by Segment

(Billions of Yen)

	FY2020				FY2021
	Q1	Q2	Q3	Q4	Q1
Smart Life	10.1	13.3	16.8	18.5	12.6
	(10.7%)	(11.5%)	(14.3%)	(14.7%)	(11.4%)
8K Ecosystem	0.5	6.8	5.1	3.0	4.1
	(0.5%)	(5.4%)	(4.1%)	(2.2%)	(3.0%)
ICT	4.5	2.7	3.7	4.3	2.1
ICT	(5.4%)	(3.5%)	(4.5%)	(4.5%)	(2.7%)
Brand Businessa	15.2	22.9	25.7	25.8	18.9
Brand Businesses	(5.4%)	(7.1%)	(7.8%)	(7.2%)	(5.8%)
Diamley Davies	-3.0	-0.4	2.2	3.1	3.3
Display Device	(-1.8%)	(-0.2%)	(1.1%)	(1.6%)	(1.6%)
Electronic Basis	1.4	3.2	9.7	-1.8	1.0
Electronic Device	(1.7%)	(3.1%)	(6.2%)	(-2.3%)	(1.1%)
Device Businesses	-1.5	2.8	12.0	1.2	4.3
	(-0.6%)	(0.8%)	(3.2%)	(0.5%)	(1.4%)
Subtotal	13.6	25.7	37.7	27.1	23.3
	(2.5%)	(3.9%)	(5.4%)	(4.3%)	(3.7%)
Adjustments	-3.8	-5.9	-5.4	-6.0	-4.9
Total	9.8	19.7	32.3	21.1	18.3
	(1.9%)	(3.1%)	(4.8%)	(3.5%)	(3.0%)

*Figures within parentheses indicate operating margin.



Capital Investment / Depreciation and Amortization

(Billions of Yen)

		FY2021		
	First Half	Second Half	Fiscal Year	Fiscal Year Forecast
Capital Investment	21.8	69.6	91.5	70.0
Displays	6.4	56.6	63.1	23.0
Depreciation and Amortization	29.6	33.9	63.5	80.0
R&D Expenditures	43.0	43.7	86.7	95.0
				(Yen)
Avg. Exchange Rate		FY2021		
	First Half	Second Half	Fiscal Year	Fiscal Year Forecast
US Dollar	105.92	104.20	105.06	108.00
Euro	119.79	124.61	122.20	126.00



S-8

Quarterly Capital Investment and Depreciation, etc.

(Billions of Yen)

					(Billions of Tell)
	FY2020				FY2021
	Q1	Q2	Q3	Q4	Q1
Capital Investment	10.1	11.6	60.7	8.9	13.4
Displays	4.4	2.0	51.9	4.7	7.4
Depreciation and Amortization	15.2	14.4	16.4	17.4	15.3
R&D Expenditures	20.3	22.6	21.9	21.7	19.6
					(Yen)
Avg. Exchange Rate	FY2020				FY2021
	Q1	Q2	Q3	Q4	Q1
US Dollar	106.62	105.22	103.51	104.90	108.49
Euro	116.97	122.61	123.03	126.18	130.45



SHARP

Be Original.

