# Consolidated Financial Results for the First Quarter, Fiscal 2021 

## I . Consolidated Financial Results for the First Quarter, Fiscal 2021

## II. Supplementary Data

## SHARP CORPORATION

August 5, 2021

## Forward-Looking Statements

This presentation contains certain statements about the future plans, strategies, and performance of Sharp Corporation and its consolidated subsidiaries ("the Company" or "Sharp"). Statements not based on historical or present facts are assumptions and estimates based on information available at the time. Future plans, strategies, and performance are subject to known and unknown risks, uncertainties, and other factors. Actual performance, business activities, and financial position may differ materially from the assumptions and estimates provided herein due to risks, uncertainties, and other factors. Sharp is under no obligation to update these forward-looking statements in light of new information, future events, or other factors. Risks, uncertainties, and other matters that could affect actual results include, but are not limited to, to the following factors:
(1) The economic conditions in which Sharp operates
(2) Sudden, rapid fluctuations in demand for Sharp products and services, as well as intensified price competition
(3) Exchange rate fluctuations (particularly between the yen and the U.S. dollar, the euro, and other currencies)
(4) Regulations, including trade restrictions with other countries
(5) The progress of collaborations and alliances with other companies
(6) Litigation and other legal proceedings against Sharp
(7) Rapid technological changes in products and services, etc.

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# I . Consolidated Financial Results for the First Quarter, Fiscal 2021 

## Consolidated Financial Results for the First Quarter, Fiscal 2021

- In a severe business environment, including semiconductor bottlenecks, soaring raw materials prices, rising logistics costs, etc., our brand and device businesses continued firm performance. We recorded operating profit and bottom-line profit up significantly at 1.9 times and 2.6 times year on year, respectively.
- White goods and TVs continued strong performance in Japan and showed significant growth overseas, driven by advancements in high-value-added features
- Our MFP business and Display Devices segment, which recorded declining performance in the year-ago period due to COVID-19, experienced a significant recovery.

Consolidated Financial Results for the First Quarter, Fiscal 2021 (2)


## Operating Profit Analysis :

## Y on Y Change Factors for the First Quarter, Fiscal 2021



## Sales and Operating Profit Analysis:

 Y on Y Change by Segment for the First Quarter, Fiscal 2021-White goods and TVs showed significant growth, driven by advancements in high-value-added features

- Our MFP business and Display Devices segment, which recorded declining performance in the year-ago period due to COVID-19, experienced a significant recovery.

Sales

Operating profit


## Sales by Segment

|  |  |  |  |  | (Billions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Y on Y |
| Smart Life | 95.3 | 116.7 | 117.6 | 125.7 | 111.0 | +16.4\% |
| 8K Ecosystem | 100.5 | 127.4 | 127.4 | 137.6 | 137.5 | +36.8\% |
| ICT | 84.5 | 77.9 | 83.1 | 97.7 | 80.2 | -5.1\% |
| Brand Businesses | 280.4 | 322.1 | 328.2 | 361.2 | 328.7 | +17.2\% |
| Display Device | 171.8 | 231.4 | 215.6 | 193.7 | 213.3 | +24.1\% |
| Electronic Device | 86.6 | 107.5 | 157.1 | 77.2 | 96.5 | +11.4\% |
| Device Businesses | 258.5 | 339.0 | 372.8 | 270.9 | 309.8 | +19.8\% |
| Subtotal | 539.0 | 661.1 | 701.0 | 632.1 | 638.6 | +18.5\% |
| Adjustments | -24.5 | -32.1 | -27.6 | -23.1 | -27.0 | - |
| Total | 514.4 | 628.9 | 673.4 | 609.0 | 611.5 | +18.9\% |
| Left bar: Q1, FY2020 Right bar: Q1, FY2021 |  |  |  |  |  |  |
| 0 |  |  |  |  |  |  |
| SL | 8K |  |  | DD | ED |  |

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*Sales include inter-segment sales and transfers.

## Operating Profit by Segment

|  | *Figures within parentheses indicate operating margin. |  |  |  | (Billions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Y on Y |
| Smart Life | 10.1 | 13.3 | 16.8 | 18.5 | 12.6 | +23.9\% |
|  | (10.7\%) | (11.5\%) | (14.3\%) | (14.7\%) | (11.4\%) |  |
| 8K Ecosystem | 0.5 | 6.8 | 5.1 | 3.0 | 4.1 | 8.3-fold |
|  | (0.5\%) | (5.4\%) | (4.1\%) | (2.2\%) | (3.0\%) |  |
| ICT | 4.5 | 2.7 | 3.7 | 4.3 | 2.1 | -53.4\% |
|  | (5.4\%) | (3.5\%) | (4.5\%) | (4.5\%) | (2.7\%) |  |
| Brand Businesses | 15.2 | 22.9 | 25.7 | 25.8 | 18.9 | +24.0\% |
|  | (5.4\%) | (7.1\%) | (7.8\%) | (7.2\%) | (5.8\%) |  |
| Display Device | -3.0 | -0.4 | 2.2 | 3.1 | 3.3 | - |
|  | (-1.8\%) | (-0.2\%) | (1.1\%) | (1.6\%) | (1.6\%) |  |
| Electronic Device | 1.4 | 3.2 | 9.7 | -1.8 | 1.0 | -26.1\% |
|  | (1.7\%) | (3.1\%) | (6.2\%) | (-2.3\%) | (1.1\%) |  |
| Device Businesses | -1.5 | 2.8 | 12.0 | 1.2 | 4.3 | - |
|  | (-0.6\%) | (0.8\%) | (3.2\%) | (0.5\%) | (1.4\%) |  |
| Subtotal | 13.6 | 25.7 | 37.7 | 27.1 | 23.3 | +70.5\% |
|  | (2.5\%) | (3.9\%) | (5.4\%) | (4.3\%) | (3.7\%) |  |
| Adjustments | -3.8 | -5.9 | -5.4 | -6.0 | -4.9 | - |
| Total | 9.8 | 19.7 | 32.3 | 21.1 | 18.3 | +86.3\% |
|  | (1.9\%) | (3.1\%) | (4.8\%) | (3.5\%) | (3.0\%) |  |

Left bar: Q1, FY2020 Right bar: Q1, FY2021

## Smart Life

- Overseas, white goods experienced significant growth, while in Japan, refrigerator performance was strong and Plasmacluster performance was firm

Brand Businesses 8K Ecosystem
-Significant recovery in Business Solution business; TV sales rose significantly in Japan and overseas

| (Billions of Yen) | FY2020 |  |  |  | FY2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | $Y$ on $Y$ |
| Sales | 100.5 | 127.4 | 127.4 | 137.6 | 137.5 | +36.8\% |
| Operating | 0.5 | 6.8 | 5.1 | 3.0 | 4.1 | 8.3-fold |
| Profit | (0.5\%) | (5.4\%) | (4.1\%) | (2.2\%) | (3.0\%) |  |


(Incr.) Increase in MFP print volume in $\mathrm{BS}^{* 1}$ business
(Incr.) TV sales rose significantly in Japan and overseas as we continued to offer more high-value-added features
(Incr.) Impact of SNDS* ${ }^{2}$ consolidation

## 8K Ecosystem

(Billions of Yen) (\%)

(Incr.) BS business recovery
(Incr.) Increase in TV sales
(Dec.) Rising component prices, increased logistics costs

## ICT

-Despite the impact of component bottlenecks and market changes, mobile communications and PC businesses continued to record profits


## Display Device

-Despite the impact of semiconductor bottlenecks, we saw growth in medium-size panels and a significant recovery year on year

| (Billions of Yen) | FY2020 |  |  |  | FY2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Y on Y |
| Sales | 171.8 | 231.4 | 215.6 | 193.7 | 213.3 | +24.1\% |
| Operating | -3.0 | -0.4 | 2.2 | 3.1 | 3.3 | - |
| Profit | (-1.8\%) | (-0.2\%) | (1.1\%) | (1.6\%) | (1.6\%) |  |


(Incr.) Growth in displays for automotive
(Incr.) Firm performance for PCs and tablets
(Dec.) Decrease in displays for smartphones
(Dec.) Impact of semiconductor bottlenecks
(Incr.) Increase in medium-size displays
(Dec.) Rise in prices for semiconductors, etc.

## Device Businesses

## Electronic Device

-Steadily captured firm customer demand

| (Billions of Yen) | FY2020 |  |  |  | FY2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Y on Y |
| Sales | 86.6 | 107.5 | 157.1 | 77.2 | 96.5 | +11.4\% |
| Operating | 1.4 | 3.2 | 9.7 | -1.8 | 1.0 | -26.1\% |
| Profit | (1.7\%) | (3.1\%) | (6.2\%) | (-2.3\%) | (1.1\%) |  |

Sales (Increase)

(Incr.) Steadily captured firm customer demand

(Dec.) Rising raw materials prices

|  |  |  |  |  | (Billions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |  |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Difference ( Y on Y ) |
| Operating Profit | 9.8 | 19.7 | 32.3 | 21.1 | 18.3 | +8.5 |
| Non-operating Income (Expenses) | +1.4 | -1.1 | -18.3 | -1.7 | +7.2 | +5.8 |
| Interest expense | -1.2 | -1.5 | -1.3 | -1.3 | -1.3 | -0.1 |
| Foreign exchange gain (loss) | +2.2 | +1.3 | +0.8 | +1.0 | +3.2 | +1.0 |
| Share of profit (loss) of entities accounted for using equity method | -0.6 | -2.8 | -15.3 | +2.1 | +4.3 | +4.9 |
| Ordinary Profit | 11.2 | 18.5 | 13.9 | 19.3 | 25.6 | +14.4 |
| Extraordinary Income (Losses) | -0.2 | -0.1 | +8.6 | -4.9 | +0.7 | +0.9 |
| Gain (loss) on sale of non-current assets | +2.8 | - | +2.6 | +0.1 | +0.1 | -2.7 |
| Gain on receipt of donated non-current assets | - | - | +6.1 | +0.5 | +0.7 | +0.7 |
| Impairment loss | -0.8 | -0.1 | -0.1 | -5.2 | - | +0.8 |
| Loss on valuation of investment securities | -2.0 | - | - | - | - | +2.0 |
| Pretax Income | 11.0 | 18.4 | 22.5 | 14.3 | 26.3 | +15.3 |
| Income Taxes, etc. | -2.8 | -2.8 | -5.1 | -2.2 | -4.6 | -1.8 |
| Profit Attributable to Owners of Parent | 8.1 | 15.5 | 17.3 | 12.1 | 21.6 | +13.5 |

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## Consolidated Balance Sheets

- Cash and deposits amounted to 266.0 billion yen, while net assets amounted to 368.3 billion yen, and our equity ratio was $18.5 \%$.
- We posted a bottom-line profit of 21.6 billion yen, 2.6 times the year-ago period
- We reduced approx. 50 billion yen in interest-bearing debt in conjunction with improved financial conditions
- We paid dividends and built inventory levels in preparation for demand in Q2 and later
(Billions of Yen)

|  | FY2020 |  | FY2021 |
| :---: | :---: | :---: | :---: |
|  | End of Dec. | End of Mar. | End of Jun. |
| Cash and deposits | 259.0 | 341.9 | 266.0 |
| Notes and accounts receivable - trade, etc. | 505.7 | 457.6 | 502.4 |
| Inventories | 268.4 | 263.0 | 294.8 |
| Other current assets | 157.4 | 126.1 | 113.3 |
| Current Assets | 1,190.6 | 1,188.7 | 1,176.6 |
| Property, plant and Equipment | 444.6 | 438.4 | 440.0 |
| Intangible assets | 45.3 | 45.1 | 45.0 |
| Investments and other Assets | 257.1 | 254.8 | 250.9 |
| Non-current Assets | 747.2 | 738.4 | 736.0 |
| Total Assets | 1,937.8 | 1,927.2 | 1,912.6 |

Exchange Rate, End of Period

| USD/JPY |  | 102.52 | 109.72 |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  | 109.61 |  |  |
| Euro/JPY | 125.49 | 128.26 | 130.13 |  |

125.49
128.26
130.13

|  | FY2020 |  | FY2021 |
| :---: | :---: | :---: | :---: |
|  | End of Dec. | End of Mar. | End of Jun. |
| Notes and accounts payable - trade, etc. | 420.3 | 396.4 | 416.2 |
| Short-term loans payable | 195.2 | 163.0 | 116.1 |
| Current portion of bonds payable | 0.0 | 0.0 | 0.0 |
| Other current liabilities | 318.3 | 326.1 | 340.7 |
| Current Liabilities | 933.9 | 885.5 | 873.1 |
| Bonds payable | 0.0 | 0.0 | 0.0 |
| Long-term loans payable | 560.3 | 561.8 | 558.4 |
| Other non-current liabilities | 131.9 | 115.6 | 112.6 |
| Non-current Liabilities | 692.3 | 677.5 | 671.1 |
| Net Assets | 311.5 | 364.1 | 368.3 |
| Total Liabilities and Net Assets | 1,937.8 | 1,927.2 | 1,912.6 |


|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | $15.3 \%$ | $18.2 \%$ | $18.5 \%$ |
| Equity Ratio | 297.3 | 350.3 | 354.7 |  |

## Inventory Trends

- Inventories as of the end of June 2021 amounted to 294.8 billion yen, which was a 16.3 billion yen increase compared to the end March 2021 when excluding the impact of changes in accounting standards
-We will maintain appropriate inventory levels in consideration of demand in Q2 and later



## Interest-Bearing Debt Trends

- Interest-bearing debt was 689.4 billion yen, compared to a balance of 740.8 billion yen as of March 31, 2021. Interest-bearing debt to monthly sales ratio was 3.38 months, compared to 3.66 months as of March 31, 2021.
- Net interest-bearing debt* amounted to 423.4 billion yen, due in part to dividend payments and other special factors during Q1

- Fiscal 2021 Financial Results Forecast

In addition to semiconductor bottlenecks, soaring raw materials prices, and increased logistics costs, we are seeing the impact of the reemergence of COVID-19. However, our financial performance is progressing nearly in line with expectations, and we have left our previous forecasts unchanged.
(Billions of Yen)


- New Market Classification

An initial assessment by the TSE confirmed that we meet the standard for maintaining a listing on the Prime Market. We have selected the Prime Market and will be submitting an application.

## II. Supplementary Data

## Consolidated Financial Results

|  |  |  |  | (Billions of Yen) |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  | FY2021 <br> Fiscal Year Forecast |
|  | First Half | Second Half | Fiscal Year |  |
| Net Sales | 1,143.4 | 1,282.4 | 2,425.9 | 2,550.0 |
| Operating Profit | 29.6 | 53.4 | 83.1 | 101.0 |
| (margin) | (2.6\%) | (4.2\%) | (3.4\%) | (4.0\%) |
| Ordinary Profit | 29.8 | 33.2 | 63.1 | 91.0 |
| (margin) | (2.6\%) | (2.6\%) | (2.6\%) | (3.6\%) |
| Profit Attributable to Owners of Parent | 23.7 | 29.4 | 53.2 | 76.0 |
| (margin) | (2.1\%) | (2.3\%) | (2.2\%) | (3.0\%) |

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## Consolidated Quarterly Financial Results

|  |  |  |  |  | (Billions of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 |
| Net Sales | 514.4 | 628.9 | 673.4 | 609.0 | 611.5 |
| Operating Profit | 9.8 | 19.7 | 32.3 | 21.1 | 18.3 |
| (margin) | (1.9\%) | (3.1\%) | (4.8\%) | (3.5\%) | (3.0\%) |
| Ordinary Profit | 11.2 | 18.5 | 13.9 | 19.3 | 25.6 |
| (margin) | (2.2\%) | (3.0\%) | (2.1\%) | (3.2\%) | (4.2\%) |
| Profit Attributable to Owners of Parent | 8.1 | 15.5 | 17.3 | 12.1 | 21.6 |
| (margin) | (1.6\%) | (2.5\%) | (2.6\%) | (2.0\%) | (3.5\%) |

[^1]
## Sales by Segment

(Billions of Yen)
FY2020
First Half
Second Half
Fiscal Year

| Smart Life | 212.0 | 243.4 | 455.5 |
| :---: | :---: | :---: | :---: |
| 8K Ecosystem | 227.9 | 265.0 | 493.0 |
| ICT | 162.5 | 180.9 | 343.4 |
| Brand Businesses | 602.6 | 689.4 | 1,292.0 |
| Display Device | 403.3 | 409.4 | 812.7 |
| Electronic Device | 194.2 | 234.3 | 428.5 |
| Device Businesses | 597.6 | 643.7 | 1,241.3 |
| Subtotal | 1,200.2 | 1,333.2 | 2,533.4 |
| Adjustments | -56.7 | -50.8 | -107.5 |
| Total | 1,143.4 | 1,282.4 | 2,425.9 |

*Sales include inter-segment sales and transfers.

## Operating Profit by Segment

|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |
|  | First Half | Second Half | Fiscal Year |
| Smart Life | 23.5 | 35.3 | 58.8 |
|  | (11.1\%) | (14.5\%) | (12.9\%) |
| 8K Ecosystem | 7.3 | 8.1 | 15.5 |
|  | (3.2\%) | (3.1\%) | (3.1\%) |
| ICT | 7.2 | 8.1 | 15.4 |
|  | (4.5\%) | (4.5\%) | (4.5\%) |
| Brand Businesses | 38.1 | 51.6 | 89.8 |
|  | (6.3\%) | (7.5\%) | (7.0\%) |
| Display Device | -3.5 | 5.3 | 1.8 |
|  | (-0.9\%) | (1.3\%) | (0.2\%) |
| Electronic Device | 4.7 | 7.9 | 12.6 |
|  | (2.4\%) | (3.4\%) | (3.0\%) |
| Device Businesses | 1.2 | 13.3 | 14.5 |
|  | (0.2\%) | (2.1\%) | (1.2\%) |
| Subtotal | 39.4 | 64.9 | 104.3 |
|  | (3.3\%) | (4.9\%) | (4.1\%) |
| Adjustments | -9.7 | -11.4 | -21.2 |
| Total | 29.6 | 53.4 | 83.1 |
|  | (2.6\%) | (4.2\%) | (3.4\%) |

## Quarterly Sales by Segment

|  | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 |
| Smart Life | 95.3 | 116.7 | 117.6 | 125.7 | 111.0 |
| 8K Ecosystem | 100.5 | 127.4 | 127.4 | 137.6 | 137.5 |
| ICT | 84.5 | 77.9 | 83.1 | 97.7 | 80.2 |
| Brand Businesses | 280.4 | 322.1 | 328.2 | 361.2 | 328.7 |
| Display Device | 171.8 | 231.4 | 215.6 | 193.7 | 213.3 |
| Electronic Device | 86.6 | 107.5 | 157.1 | 77.2 | 96.5 |
| Device Businesses | 258.5 | 339.0 | 372.8 | 270.9 | 309.8 |
| Subtotal | 539.0 | 661.1 | 701.0 | 632.1 | 638.6 |
| Adjustments | -24.5 | -32.1 | -27.6 | -23.1 | -27.0 |
| Total | 514.4 | 628.9 | 673.4 | 609.0 | 611.5 |

*Sales include inter-segment sales and transfers.

## Quarterly Operating Profit by Segment

|  | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | FY2021 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 |
| Smart Life | $\begin{array}{r} 10.1 \\ (10.7 \%) \end{array}$ | $\begin{array}{r} 13.3 \\ (11.5 \%) \end{array}$ | $\begin{array}{r} 16.8 \\ (14.3 \%) \end{array}$ | $\begin{array}{r} 18.5 \\ (14.7 \%) \end{array}$ | $\begin{array}{r} 12.6 \\ (11.4 \%) \end{array}$ |
| 8K Ecosystem | $\begin{array}{r} 0.5 \\ (0.5 \%) \end{array}$ | $\begin{array}{r} 6.8 \\ (5.4 \%) \end{array}$ | $\begin{array}{r} 5.1 \\ (4.1 \%) \end{array}$ | $\begin{array}{r} 3.0 \\ (2.2 \%) \end{array}$ | $\begin{array}{r} 4.1 \\ (3.0 \%) \end{array}$ |
| ICT | $\begin{array}{r} 4.5 \\ (5.4 \%) \\ \hline \end{array}$ | $\begin{array}{r} 2.7 \\ (3.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 3.7 \\ (4.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 4.3 \\ (4.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 2.1 \\ (2.7 \%) \\ \hline \end{array}$ |
| Brand Businesses | $\begin{array}{r} 15.2 \\ (5.4 \%) \\ \hline \end{array}$ | $\begin{array}{r} 22.9 \\ (7.1 \%) \\ \hline \end{array}$ | $\begin{array}{r} 25.7 \\ (7.8 \%) \\ \hline \end{array}$ | $\begin{array}{r} \mathbf{2 5 . 8} \\ (7.2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 18.9 \\ (5.8 \%) \\ \hline \end{array}$ |
| Display Device | $\begin{array}{r} -3.0 \\ (-1.8 \%) \end{array}$ | $\begin{array}{r} \mathbf{- 0 . 4} \\ (-0.2 \%) \end{array}$ | $\begin{array}{r} 2.2 \\ (1.1 \%) \end{array}$ | $\begin{array}{r} 3.1 \\ (1.6 \%) \end{array}$ | $\begin{array}{r} 3.3 \\ (1.6 \%) \end{array}$ |
| Electronic Device | $\begin{array}{r} 1.4 \\ (1.7 \%) \end{array}$ | $\begin{array}{r} 3.2 \\ (3.1 \%) \end{array}$ | $\begin{array}{r} 9.7 \\ (6.2 \%) \end{array}$ | $\begin{array}{r} -1.8 \\ (-2.3 \%) \end{array}$ | $\begin{array}{r} 1.0 \\ (1.1 \%) \end{array}$ |
| Device Businesses | $\begin{array}{r} -1.5 \\ (-0.6 \%) \\ \hline \end{array}$ | $\begin{array}{r} 2.8 \\ (0.8 \%) \\ \hline \end{array}$ | $\begin{array}{r} 12.0 \\ (3.2 \%) \\ \hline \end{array}$ | $\begin{array}{r} 1.2 \\ (0.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 4.3 \\ (1.4 \%) \\ \hline \end{array}$ |
| Subtotal | $\begin{array}{r} 13.6 \\ (2.5 \%) \\ \hline \end{array}$ | $\begin{array}{r} 25.7 \\ (3.9 \%) \\ \hline \end{array}$ | $\begin{array}{r} 37.7 \\ (5.4 \%) \\ \hline \end{array}$ | $\begin{array}{r} 27.1 \\ (4.3 \%) \\ \hline \end{array}$ | $\begin{array}{r} 23.3 \\ (3.7 \%) \\ \hline \end{array}$ |
| Adjustments | -3.8 | -5.9 | -5.4 | -6.0 | -4.9 |
| Total | $\begin{array}{r} 9.8 \\ (1.9 \%) \end{array}$ | $\begin{array}{r} 19.7 \\ (3.1 \%) \end{array}$ | $\begin{array}{r} 32.3 \\ (4.8 \%) \end{array}$ | $\begin{array}{r} 21.1 \\ (3.5 \%) \end{array}$ | $\begin{array}{r} 18.3 \\ (3.0 \%) \end{array}$ |

[^2]
## Capital Investment / Depreciation and Amortization

|  |  |  |  | (Billions of Yen) |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  | FY2021 |
|  | First Half | Second Half | Fiscal Year | Fiscal Year Forecast |
| Capital Investment | 21.8 | 69.6 | 91.5 | 70.0 |
| Displays | 6.4 | 56.6 | 63.1 | 23.0 |
| Depreciation and Amortization | 29.6 | 33.9 | 63.5 | 80.0 |
| R\&D Expenditures | 43.0 | 43.7 | 86.7 | 95.0 |
| Avg. Exchange Rate |  |  |  | (Yen) |
|  | FY2020 |  |  | FY2021 |
|  | First Half | Second Half | Fiscal Year | Fiscal Year Forecast |
| US Dollar | 105.92 | 104.20 | 105.06 | 108.00 |
| Euro | 119.79 | 124.61 | 122.20 | 126.00 |

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## Quarterly Capital Investment and Depreciation, etc.

|  | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2020 |  |  |  | $\begin{gathered} \text { FY2021 } \\ \hline \text { Q1 } \end{gathered}$ |
|  | Q1 | Q2 | Q3 | Q4 |  |
| Capital Investment | 10.1 | 11.6 | 60.7 | 8.9 | 13.4 |
| Displays | 4.4 | 2.0 | 51.9 | 4.7 | 7.4 |
| Depreciation and Amortization | 15.2 | 14.4 | 16.4 | 17.4 | 15.3 |
| R\&D Expenditures | 20.3 | 22.6 | 21.9 | 21.7 | 19.6 |
|  |  |  |  |  | (Yen) |
| Avg. Exchange Rate | FY2020 |  |  |  | FY2021 |
|  | Q1 | Q2 | Q3 | Q4 | Q1 |
| US Dollar | 106.62 | 105.22 | 103.51 | 104.90 | 108.49 |
| Euro | 116.97 | 122.61 | 123.03 | 126.18 | 130.45 |

## SHARP <br> Be Original.




[^0]:    *Amounts less than 100 million yen shown in this presentation material have been rounded down.
    *Year-on-year change has been calculated based on 100 million yen units. Percentage change has been calculated based on actual figures.
    *Segment Name Abbreviations:
    Smart Life: SL 8K Ecosystem: 8K ICT: ICT Display Device: DD Electronic Device: ED

[^1]:    SHARP

[^2]:    *Figures within parentheses indicate operating margin.

