



Consolidated Financial Results for the Third Quarter, Fiscal 2022

- I. Cumulative Consolidated Financial Results for the Third Quarter, Fiscal 2022
 - II. Consolidated Financial Results for the Third Quarter, Fiscal 2022
 - III. Consolidated Financial Results Forecast for Fiscal 2022
 - IV. Supplementary Data
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SHARP CORPORATION

February 7, 2023

Outline

- Cumulative Q3 fiscal 2022 sales were higher year on year due to growth in Smart Life and 8K Ecosystem of our focus Brand Businesses, as well as a recovery in sales for the Electronic Device segment.
- Operating profit, ordinary profit, and bottom-line profit fell significantly due to the impact of weakened yen and continued sluggishness in Display Device. Despite the decrease, operating profit and ordinary profit remained in the black.
- We revised our financial results forecast, reflecting the results through the third quarter and the current business environment.
As we are in the middle of significant structural reform aimed at returning to profitability in fiscal 2023, our disclosure for net sales and operating profit is what we can reasonably calculate at this point.

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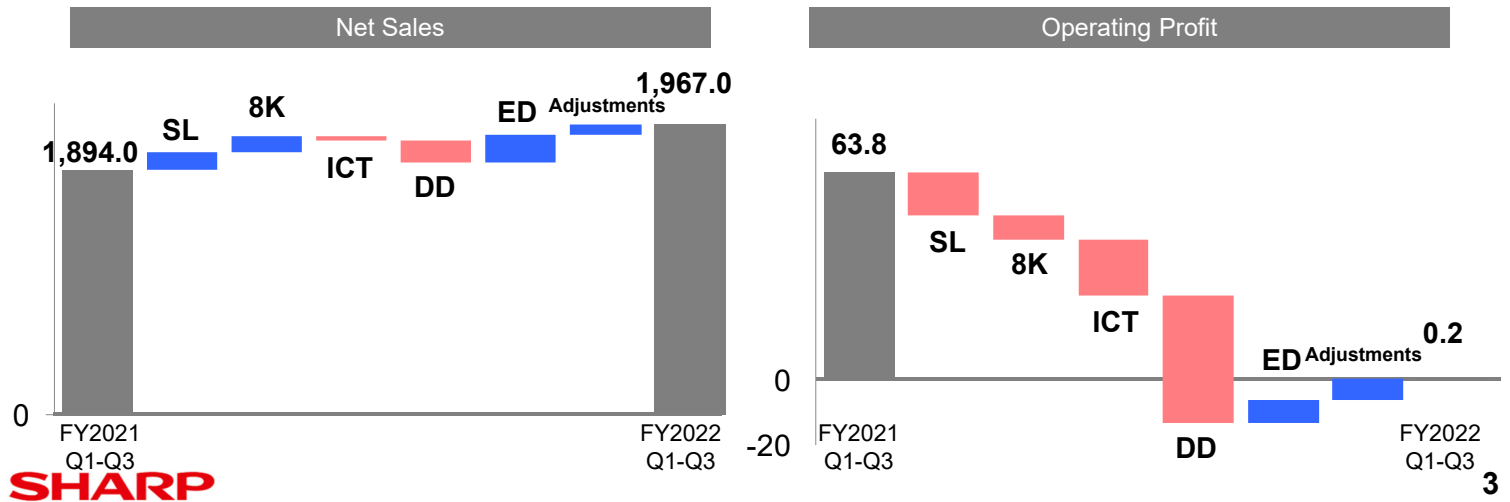
- First, let's take a look at a summary of our consolidated financial results.
- Cumulative Q3 fiscal 2022 sales were higher year on year due to growth in Smart Life and 8K Ecosystem of our focus Brand Businesses. Our Electronic Device segment, which suffered significant impact from COVID-19 in the previous year, reported a recovery in sales, outperforming the same period in the previous year.
- Operating profit, ordinary profit, and bottom-line profit fell significantly due to the impact of the weakened yen, continued sluggishness in Display Device, and other factors. However, operating profit and ordinary profit remained in the black.
- We revised our financial results forecast, reflecting the results through the third quarter and the current business environment.
As we are making progress in comprehensive structural reform aimed at returning to profitability in fiscal 2023, our disclosure for net sales and operating profit is what we can reasonably calculate at this point.

I . Cumulative Consolidated Financial Results for the Third Quarter, Fiscal 2022

- Next, let's look at an overview of our consolidated financial results for the cumulative Q3, fiscal 2022.

Cumulative Consolidated Financial Results for the Third Quarter, Fiscal 2022

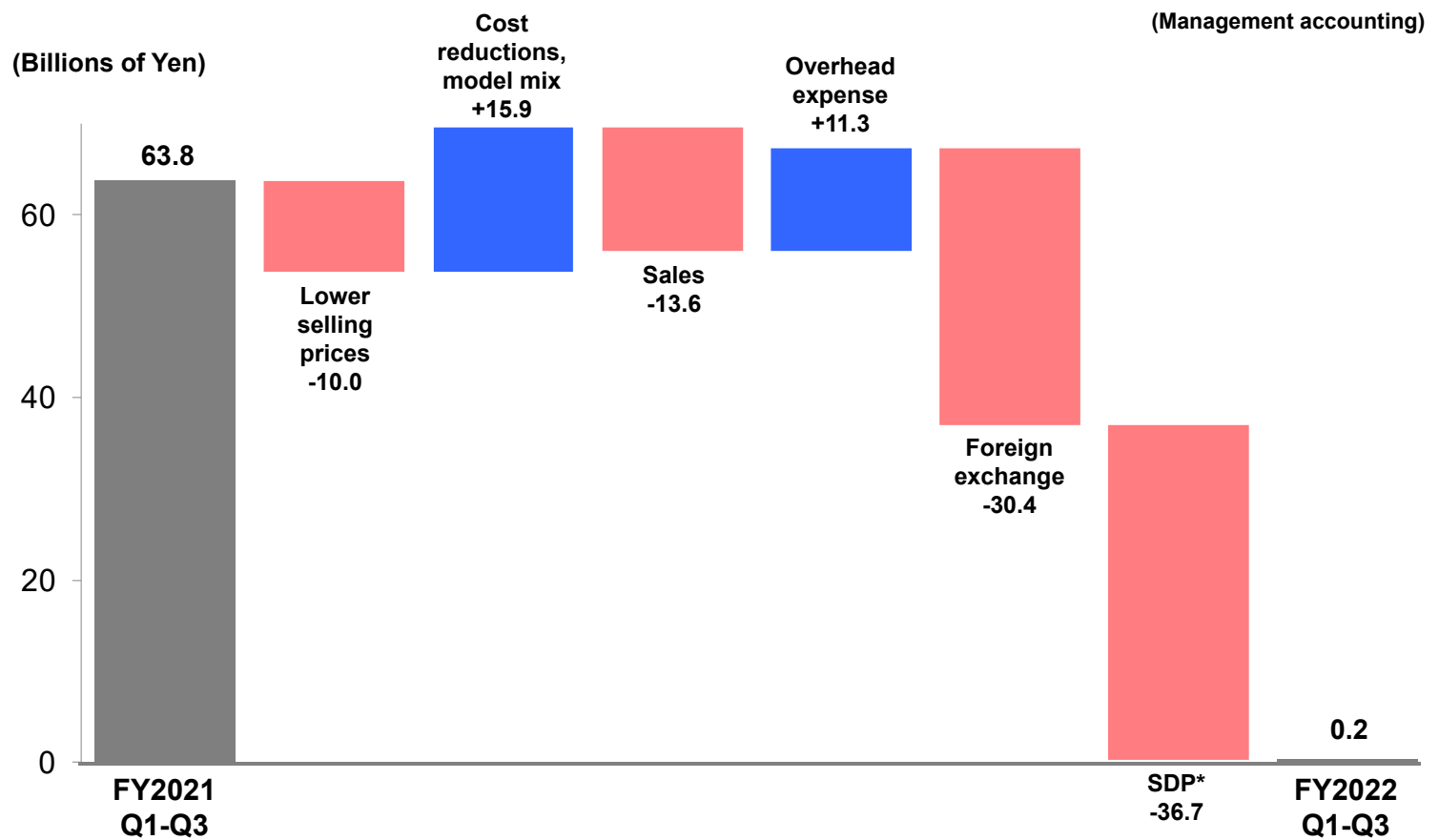
(Billions of Yen)	FY2021	FY2022	
	Q1-Q3	Q1-Q3	Y on Y
Net Sales	1,894.0	1,967.0	+3.9%
Operating Profit	63.8 (3.4%)	0.2 (0.0%)	-99.6%
Ordinary Profit	84.6 (4.5%)	0.1 (0.0%)	-99.8%
Bottom-line Profit	70.8 (3.7%)	-7.2 (-0.4%)	-
Avg. Exchange Rates			
USD/JPY	110.10	135.52	
Euro/JPY	129.12	139.08	



- Let's turn to the next slide, which provides highlights of our financial results for the cumulative Q3, fiscal 2022.
- Net sales amounted to 1,967.0 billion, an increase of 3.9% year on year.
- Operating profit amounted to 0.2 billion yen, ordinary profit amounted to 0.1 billion yen, and bottom-line loss amounted to 7.2 billion yen.

While these three measures fell significantly, we were able to maintain operating profit and ordinary profit in the black.

Operating Profit Analysis : Y on Y Change Factors for the Cumulative Third Quarter, Fiscal 2022



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*Sakai Display Products Corporation

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- The next graph shows our analysis of year-on-year changes in operating profit for the cumulative Q3, fiscal 2022.
- Change factors were
 - a 10.0 billion yen decrease due to lower selling prices,
 - a 15.9 billion yen improvement due to cost reductions and model mix,
 - a 13.6 billion yen decrease due to changes in sales performance,
 - a 11.3 billion yen increase related to overhead expenses,
 - a 30.4 billion yen decrease due to foreign exchange fluctuation, and
 - a 36.7 billion yen decrease related to Sakai Display Products Corporation consolidation.

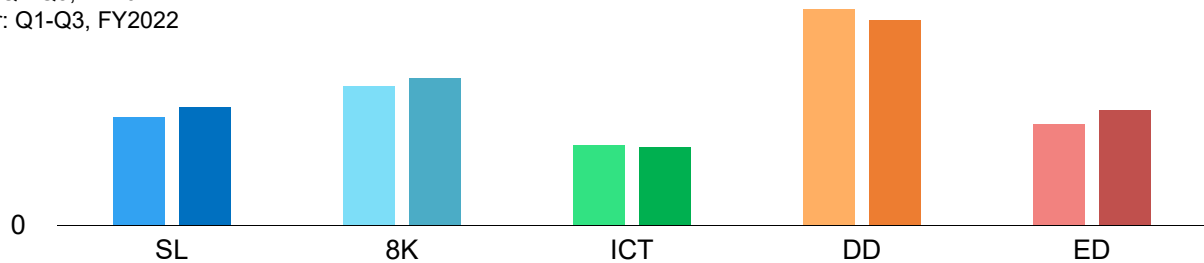
The significantly weakening yen, associated foreign exchange effects, and the consolidation of Sakai Display Products Corporation were factors contributing to a significant decrease in profits.

(Cumulative Q3) Sales by Segment

(Billions of Yen)

	FY2021	FY2022	
	Q1-Q3	Q1-Q3	Y on Y
Smart Life	331.2	359.9	+8.7%
8K Ecosystem	425.0	449.2	+5.7%
ICT	244.3	238.4	-2.4%
Brand Businesses	1,000.6	1,047.6	+4.7%
Display Device	658.6	624.4	-5.2%
Electronic Device	309.6	352.2	+13.8%
Device Businesses	968.2	976.7	+0.9%
Subtotal	1,968.9	2,024.4	+2.8%
Adjustments	-74.8	-57.3	-
Total	1,894.0	1,967.0	+3.9%

Left bar: Q1-Q3, FY2021
Right bar: Q1-Q3, FY2022



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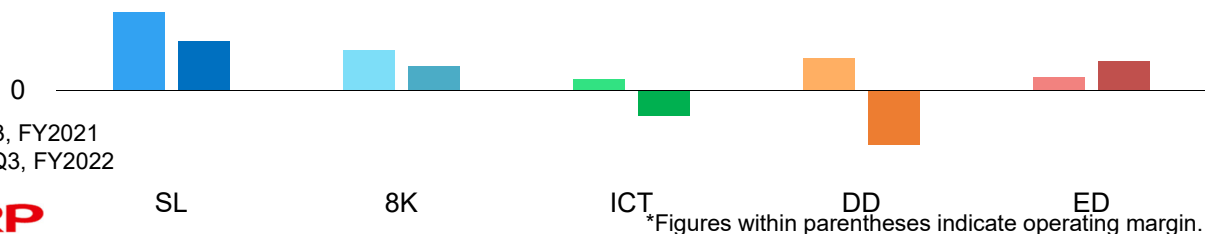
*Sales include inter-segment sales and transfers.

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- This next slide shows sales by segment.
- Brand Business sales increased 4.7% year on year to 1,047.6 billion yen, while Device Business sales increased 0.9% to 976.7 billion yen.

(Cumulative Q3) Operating Profit by Segment

(Billions of Yen)	FY2021	FY2022	
	Q1-Q3	Q1-Q3	Y on Y
Smart Life	36.1 (10.9%)	22.6 (6.3%)	-37.4%
8K Ecosystem	18.3 (4.3%)	11.0 (2.5%)	-39.6%
ICT	5.3 (2.2%)	-11.5 (-4.9%)	-
Brand Businesses	59.8 (6.0%)	22.1 (2.1%)	-63.0%
Display Device	14.9 (2.3%)	-24.5 (-3.9%)	-
Electronic Device	6.0 (1.9%)	13.3 (3.8%)	+120.7%
Device Businesses	20.9 (2.2%)	-11.2 (-1.2%)	-
Subtotal	80.8 (4.1%)	10.8 (0.5%)	-86.5%
Adjustments	-16.9	-10.6	-
Total	63.8 (3.4%)	0.2 (0.0%)	-99.6%



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*Figures within parentheses indicate operating margin.

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- Let's turn to the next slide, which shows operating profit by segment.
- Our Brand Businesses posted an operating profit of 22.1 billion yen, down 63.0% year on year. Device Businesses posted an operating loss of 11.2 billion yen, down 32.1 billion yen from the 20.9 billion yen of operating profit posted in the same period of the previous fiscal year.

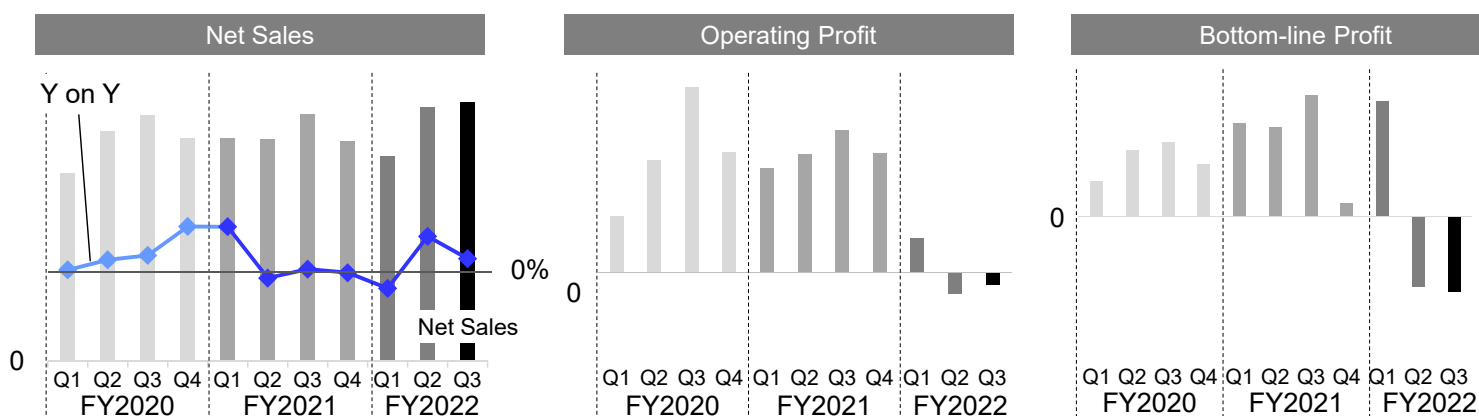
II . Consolidated Financial Results for the Third Quarter, Fiscal 2022

- Next, let's look at an overview of our consolidated financial results for Q3, fiscal 2022.

Consolidated Financial Results for the Third Quarter, Fiscal 2022

(Billions of Yen)

	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Y on Y
Net Sales	611.5	606.6	675.8	601.5	562.1	695.8	709.0	+4.9%
Operating Profit	18.3 (3.0%)	20.6 (3.4%)	24.8 (3.7%)	20.8 (3.5%)	6.1 (1.1%)	-3.6 (-0.5%)	-2.1 (-0.3%)	-
Ordinary Profit	25.6 (4.2%)	25.2 (4.2%)	33.7 (5.0%)	30.3 (5.0%)	17.4 (3.1%)	-7.2 (-1.0%)	-10.0 (-1.4%)	-
Bottom-line Profit	21.6 (3.5%)	20.8 (3.4%)	28.3 (4.2%)	3.1 (0.5%)	26.9 (4.8%)	-16.5 (-2.4%)	-17.5 (-2.5%)	-
Avg. Exchange Rates								
USD/JPY	108.49	109.11	112.71	115.21	128.57	137.38	140.60	
Euro/JPY	130.45	128.33	128.57	128.90	136.60	137.84	142.81	



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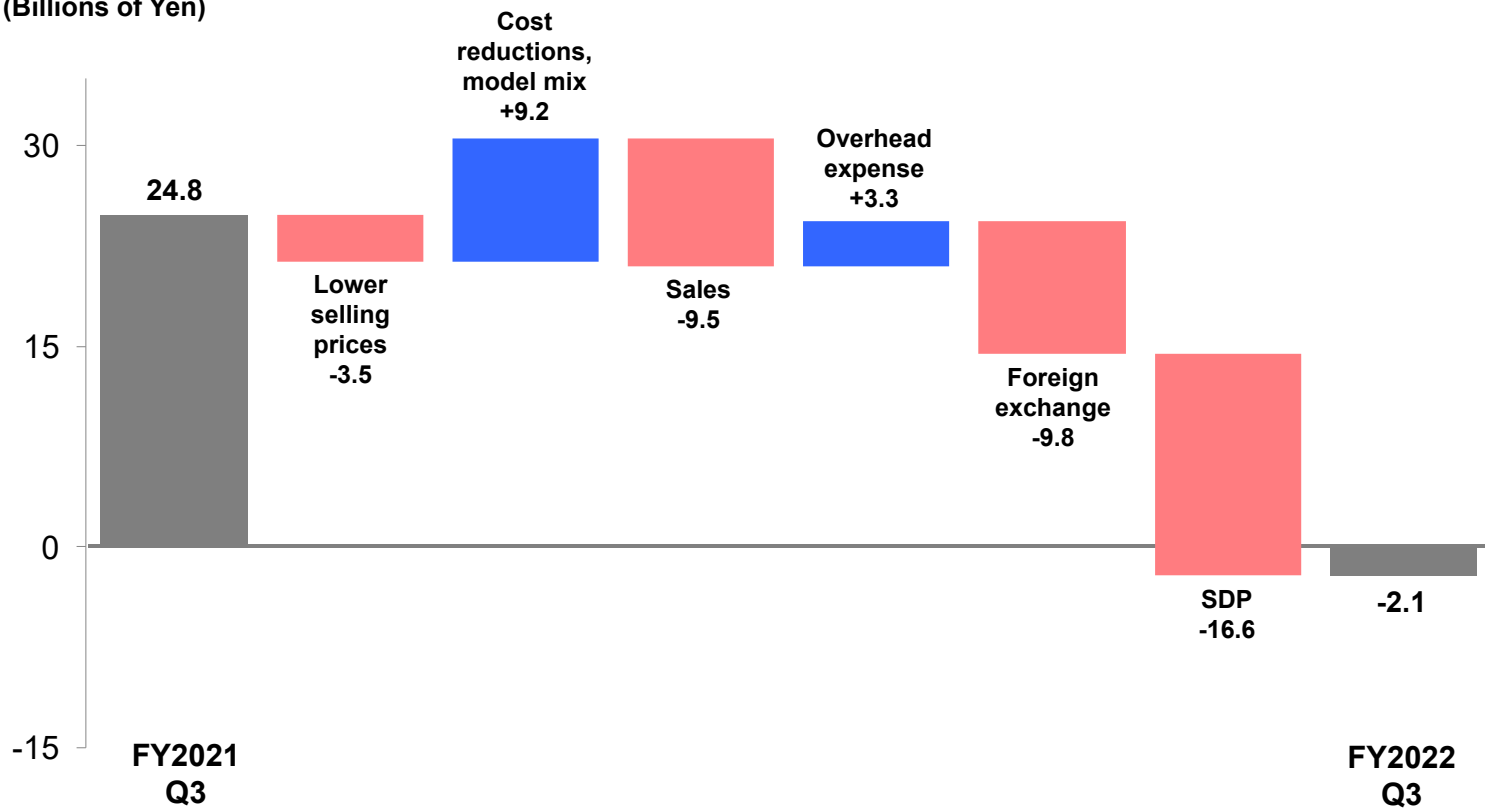
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- The next slide provides highlights of our financial results for Q3, fiscal 2022.
- Net sales amounted to 709.0 billion yen, an increase of 4.9% year on year.
- Operating loss amounted to 2.1 billion yen, ordinary loss amounted to 10.0 billion yen, and bottom-line loss amounted to 17.5 billion yen.

Operating Profit Analysis : Y on Y Change Factors for the Third Quarter, Fiscal 2022

(Management accounting)

(Billions of Yen)

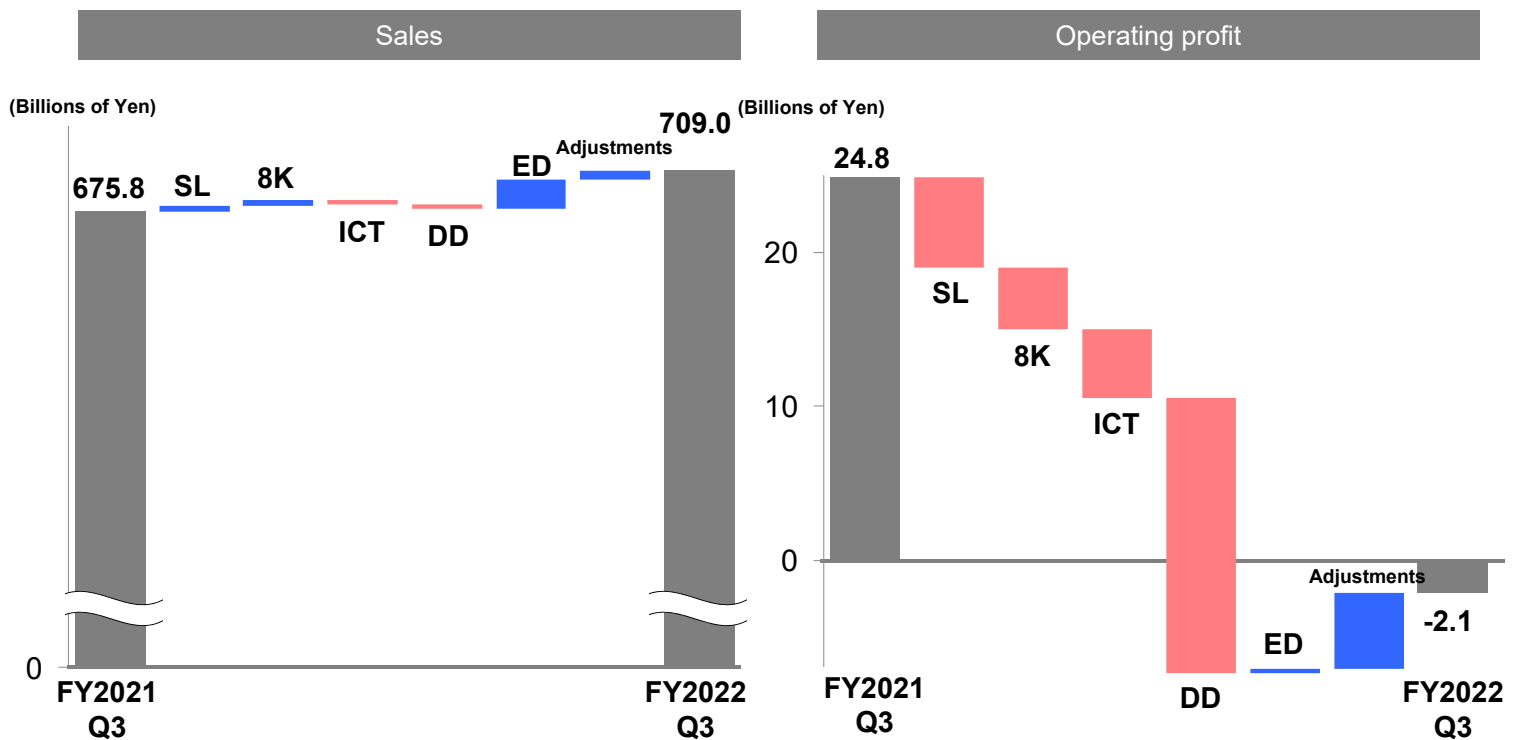


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- The next graph shows our analysis of year-on-year changes in operating profit for Q3, fiscal 2022.
- Change factors were
 - a 3.5 billion yen decrease due to lower selling prices,
 - a 9.2 billion yen improvement due to cost reductions and model mix,
 - a 9.5 billion yen decrease due to changes in sales performance,
 - a 3.3 billion yen increase related to overhead expenses,
 - a 9.8 billion yen decrease due to foreign exchange fluctuation, and
 - a 16.6 billion yen decrease related to Sakai Display Products Corporation consolidation.

Sales and Operating Profit Analysis: Y on Y Change by Segment for the Third Quarter, Fiscal 2022

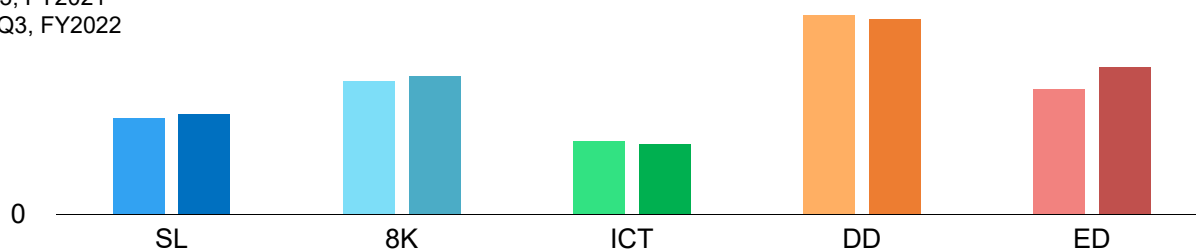


- The next graphs provide a year-on-year change analysis for sales and operating profit for Q3, fiscal 2022.
- ICT and Display Devices sales declined in Q3, while sales of Smart Life, 8K Ecosystem, and Electronic Device rose.
- Operating profit increased for Electronic Device, but the other four segments saw a significant decrease in operating profit due to the rapid weakening of the yen and deteriorating display market conditions.

(Third Quarter) Sales by Segment

(Billions of Yen)	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Y on Y
Smart Life	111.0	112.9	107.3	114.9	110.9	137.2	111.8	+4.2%
8K Ecosystem	137.5	138.5	148.9	142.6	139.8	155.6	153.8	+3.3%
ICT	80.2	81.8	82.2	79.6	70.0	89.4	78.9	-4.0%
Brand Businesses	328.7	333.3	338.5	337.2	320.8	382.2	344.6	+1.8%
Display Device	213.3	223.4	221.8	201.0	189.4	217.1	217.8	-1.8%
Electronic Device	96.5	73.5	139.5	87.1	68.9	118.8	164.4	+17.8%
Device Businesses	309.8	297.0	361.3	288.2	258.3	336.0	382.2	+5.8%
Subtotal	638.6	630.3	699.9	625.4	579.2	718.3	726.8	+3.9%
Adjustments	-27.0	-23.7	-24.0	-23.9	-17.0	-22.4	-17.7	-
Total	611.5	606.6	675.8	601.5	562.1	695.8	709.0	+4.9%

Left bar: Q3, FY2021
Right bar: Q3, FY2022



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*Sales include inter-segment sales and transfers.

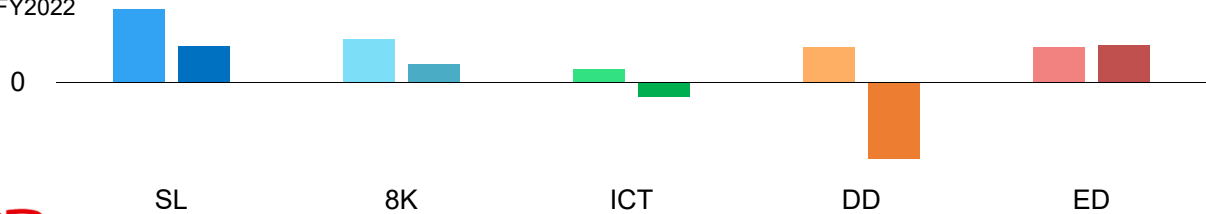
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- This next slide shows sales by segment for Q3, fiscal 2022.
- Brand Business sales increased 1.8% year on year to 344.6 billion yen, while Device Business sales increased 5.8% to 382.2 billion yen.

(Third Quarter) Operating Profit by Segment

(Billions of Yen)	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Y on Y
Smart Life	12.6 (11.4%)	11.8 (10.5%)	11.6 (10.9%)	12.1 (10.6%)	7.1 (6.4%)	9.7 (7.1%)	5.7 (5.2%)	-50.5%
8K Ecosystem	4.1 (3.0%)	7.3 (5.3%)	6.8 (4.6%)	6.5 (4.6%)	4.3 (3.1%)	3.7 (2.4%)	2.9 (1.9%)	-57.6%
ICT	2.1 (2.7%)	0.9 (1.2%)	2.1 (2.7%)	-1.2 (-1.6%)	-2.5 (-3.7%)	-6.7 (-7.6%)	-2.2 (-2.9%)	-
Brand Businesses	18.9 (5.8%)	20.2 (6.1%)	20.7 (6.1%)	17.4 (5.2%)	8.9 (2.8%)	6.7 (1.8%)	6.4 (1.9%)	-69.0%
Display Device	3.3 (1.6%)	5.9 (2.7%)	5.6 (2.5%)	5.3 (2.7%)	0.6 (0.3%)	-12.9 (-6.0%)	-12.2 (-5.6%)	-
Electronic Device	1.0 (1.1%)	-0.7 (-1.0%)	5.6 (4.1%)	0.9 (1.1%)	0.0 (0.0%)	7.4 (6.2%)	5.9 (3.6%)	+4.3%
Device Businesses	4.3 (1.4%)	5.2 (1.8%)	11.2 (3.1%)	6.3 (2.2%)	0.6 (0.2%)	-5.5 (-1.7%)	-6.3 (-1.6%)	-
Subtotal	23.3 (3.7%)	25.5 (4.0%)	31.9 (4.6%)	23.7 (3.8%)	9.6 (1.7%)	1.1 (0.2%)	0.1 (0.0%)	-99.7%
Adjustments	-4.9	-4.8	-7.1	-2.9	-3.4	-4.8	-2.2	-
Total	18.3 (3.0%)	20.6 (3.4%)	24.8 (3.7%)	20.8 (3.5%)	6.1 (1.1%)	-3.6 (-0.5%)	-2.1 (-0.3%)	-

Left bar: Q3, FY2021
Right bar: Q3, FY2022



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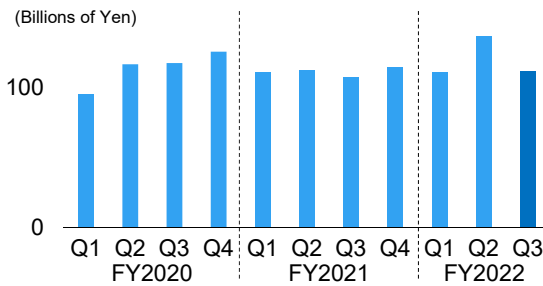
*Figures within parentheses indicate operating margin.

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- Let's turn to the next slide, which shows operating profit by segment for Q3, fiscal 2022.
- Brand Businesses recorded an operating profit of 6.4 billion yen, down 69.0% year on year. Device Businesses recorded an operating loss of 6.3 billion yen, 17.5 billion yen lower than the 11.2 billion yen in operating profit posted in the same period in the previous fiscal year.

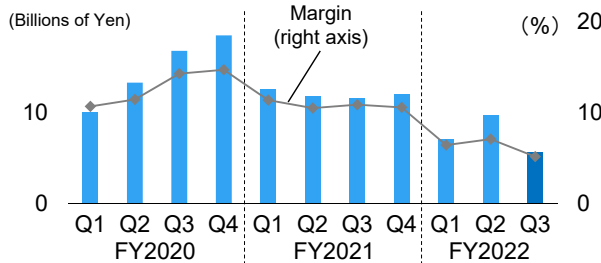
(Billions of Yen)	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Y on Y
Sales	111.0	112.9	107.3	114.9	110.9	137.2	111.8	+4.2%
Operating Profit	12.6	11.8	11.6	12.1	7.1	9.7	5.7	-50.5%
	(11.4%)	(10.5%)	(10.9%)	(10.6%)	(6.4%)	(7.1%)	(5.2%)	

Sales (Increase)



- (Incr.) Sales of cooking appliances rose significantly in Europe and the Americas
- (Incr.) Washing machine sales rose sharply in Japan, where our new drum washing machine was well received
- (Incr.) Sales of overseas EPCs and of household products in Japan in the energy solutions business grew significantly
- (Dec.) Sales of air purifiers declined due to sluggish market conditions, even while Plasmacluster Next and other products were well received and maintained a high market share in Japan
- (Dec.) The energy solutions business saw a decline in the number of EPC projects in Japan

Operating profit (Decrease)



- (Dec.) Weakening of the yen
- (Incr.) Advancement of high-value-added goods

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- Please turn to the next slide. This is our performance by segment. First, I want to address our Smart Life segment.

- Sales increased 4.2% year on year to 111.8 billion yen.

The white goods business posted higher sales.

Cooking appliance sales rose significantly in Europe and the Americas, and sales of washing machines in Japan rose sharply.

Sales of air purifiers declined due to sluggish market conditions, even while Plasmacluster Next and other products were well received and maintained a high market share in Japan.

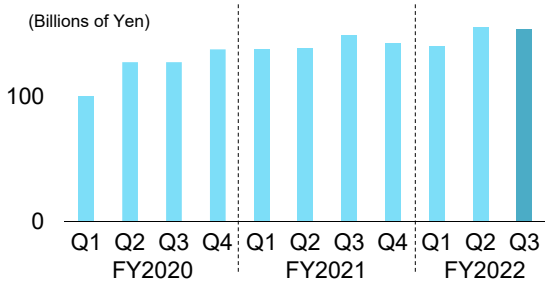
The energy solutions business saw a decline in sales.

And while sales of overseas EPCs and of household products in Japan grew significantly, the EPC business in Japan recorded lower sales year on year.

- Operating profit declined 50.5% to 5.7 billion yen, mainly due to the weakening yen.

(Billions of Yen)	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Y on Y
Sales	137.5	138.5	148.9	142.6	139.8	155.6	153.8	+3.3%
Operating Profit	4.1	7.3	6.8	6.5	4.3	3.7	2.9	-57.6%
Profit	(3.0%)	(5.3%)	(4.6%)	(4.6%)	(3.1%)	(2.4%)	(1.9%)	

Sales (Increase)



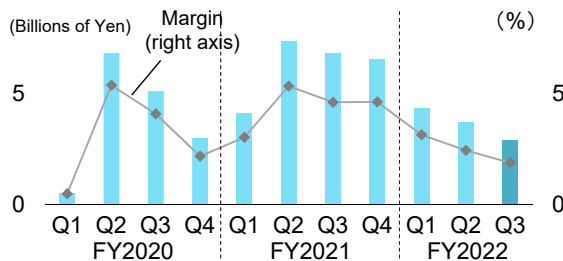
(Incr.) Business solutions sales rose more than 10%

- The MFP business grew steadily in each region
- Smart office business and information displays saw growth in Europe and the Americas and other regions

(Incr.) TV sales grew in the Americas and Asia

(Dec.) Sales of TVs in China, Europe and Japan declined due to deteriorating market conditions

Operating profit (Decrease)



(Dec.) Decline in sales and recording of one-time expenses in the TV business

(Incr.) Increase in MFP business and office solutions business sales

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▪ The next slide describes performance in our 8K Ecosystem.

▪ Sales increased 3.3% year on year to 153.8 billion yen

Business solutions sales rose more than 10% year on year.

The MFP business grew steadily in each region. In addition, smart office business and information displays saw growth in Europe and the Americas, and other regions.

Meanwhile, sales in the TV business declined.

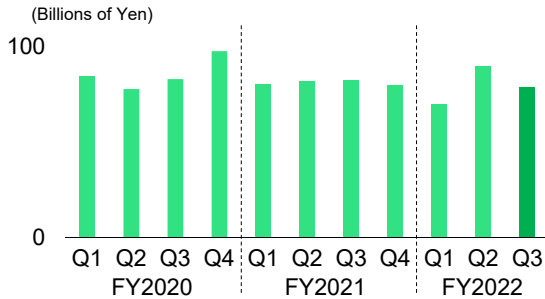
While sales rose in Asia and the Americas, performance declined in China, Europe, and Japan year on year due to deteriorating market conditions.

▪ Operating profit amounted to 2.9 billion yen, 57.6% lower year on year.

Business solutions posted higher sales and profit; however, the TV business recorded lower profit due to the impact of a decline in sales and the recording of one-time expenses.

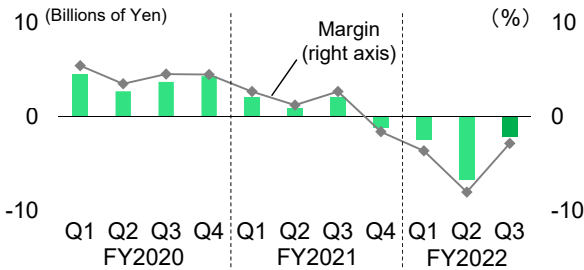
(Billions of Yen)	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Y on Y
Sales	80.2	81.8	82.2	79.6	70.0	89.4	78.9	-4.0%
Operating Profit	2.1	0.9	2.1	-1.2	-2.5	-6.7	-2.2	-
	(2.7%)	(1.2%)	(2.7%)	(-1.6%)	(-3.7%)	(-7.6%)	(-2.9%)	

Sales (Decrease)



(Dec.) PC business sales declined due to weak global demand
 (Incr.) Sales of PCs for B2G and education in Japan grew
 (Incr.) Solutions-related sales also rose
 (Incr.) Mobile communications business sales increased due to an expansion of our smartphone product lineup and strengthened non-smartphone products

Operating profit (Decrease)



(Dec.) Weakening of the yen
 (Dec.) Decrease in sales

*Profit is headed toward improvement as a result of structural reforms we began in the first half of the fiscal year

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- Please turn to the next slide. This slide shows ICT performance.
- Sales decreased 4.0% year on year to 78.9 billion yen.

The mobile communications business posted higher sales.

This increase was due to an expansion of our smartphone product lineup and strengthened non-smartphone products.

Meanwhile, the PC business saw a decline in sales due to weak global demand.

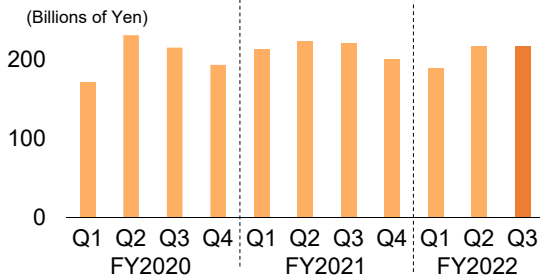
Despite the challenging environment, however, sales of PCs grew for B2G, education, and other applications in Japan; solutions-related sales also rose.

- Operating loss amounted to 2.2 billion yen, mainly due to lower sales and the significant weakening of the yen compared to the same period in the previous fiscal year.

ICT is heading toward improved profitability, as structural reforms in Europe and other initiatives launched in the first half are making progress.

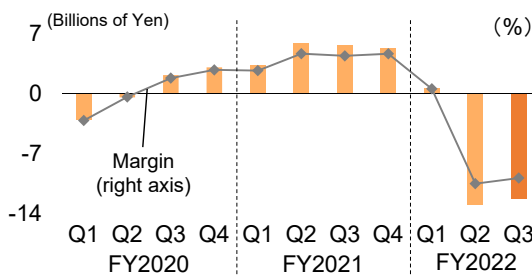
(Billions of Yen)	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Y on Y
Sales	213.3	223.4	221.8	201.0	189.4	217.1	217.8	-1.8%
Operating Profit	3.3	5.9	5.6	5.3	0.6	-12.9	-12.2	-
	(1.6%)	(2.7%)	(2.5%)	(2.7%)	(0.3%)	(-6.0%)	(-5.6%)	

Sales (Decrease)



- (Dec.) Sluggish market for large-size LCDs and displays for PCs and smartphones
- (Dec.) Decrease in panel sales for smartphones
- (Incr.) Growth in panel sales for automotive, PC/tablet and other applications

Operating profit (Decrease)



- (Dec.) Decrease in sales
- (Dec.) Impact of Sakai Display Products Corporation consolidation

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Let's turn to the next slide, which shows performance in our Display Device.

Sales decreased 1.8% year on year to 217.8 billion yen.

While the market was challenging for large-size LCDs and displays for PCs and smartphones, panels sales grew for automotive, PC/tablet and other products.

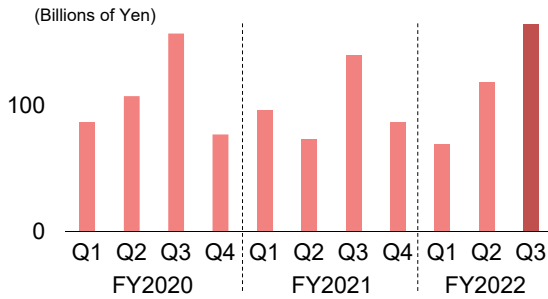
By application, sales of panels for smartphones declined.

Operating loss amounted to 12.2 billion yen, mainly due to lower sales and the impact of the Sakai Display Products Corporation consolidation.

(Billions of Yen)	FY2021				FY2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Y on Y
Sales	96.5	73.5	139.5	87.1	68.9	118.8	164.4	+17.8%
Operating Profit	1.0	-0.7	5.6	0.9	0.0	7.4	5.9	+4.3%
	(1.1%)	(-1.0%)	(4.1%)	(1.1%)	(0.0%)	(6.2%)	(3.6%)	

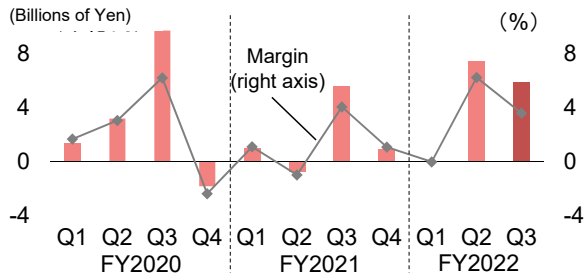
Sales (Increase)

(Incr.) Device sales for customer 2022 models were firm



Operating profit (Increase)

(Incr.) Increase in sales



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- This next slide shows Electronic Device performance.
- Device sales for customer 2022 models were firm, and sales rose 17.8% year on year to 164.4 billion yen.
- Due to the increase in sales and other factors, operating profit increased 4.3% year on year to 5.9 billion yen.

Non-Operating Income (Expenses) / Extraordinary Income (Losses)

(Billions of Yen)

	FY2021				FY2022			Difference (Y on Y)
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Operating Profit	18.3	20.6	24.8	20.8	6.1	-3.6	-2.1	-26.9
Non-operating Income (Expenses)	+7.2	+4.5	+8.8	+9.5	+11.3	-3.5	-7.9	-16.7
Interest expenses	-1.3	-1.1	-1.1	-0.7	-0.9	-2.6	-2.9	-1.8
Foreign exchange gains (losses)	+3.2	+3.7	+5.5	+6.4	+13.0	+5.7	-1.1	-6.6
Investment income (expenses)	+0.0	+2.2	+2.0	+4.8	+4.1	+1.5	+0.8	-1.2
Share of profit (loss) of entities accounted for using equity method	+4.3	+2.3	-1.3	-1.7	-5.1	-7.2	-6.1	-4.8
Ordinary Profit	25.6	25.2	33.7	30.3	17.4	-7.2	-10.0	-43.7
Extraordinary Income (Losses)	+0.7	+0.8	-1.9	-24.7	+12.2	-1.3	+3.3	+5.2
Gain (loss) on sale of non-current assets	+0.1	+0.4	+2.3	+2.2	+0.9	+1.0	+4.7	+2.4
Gain (loss) on sale of businesses	-	-	+5.9	-0.2	-	-	-	-5.9
Gain on receipt of donated non-current assets	+0.7	+0.5	-	+0.0	-	-	-	-
Gain on step acquisitions	-	-	-	-	+12.4	-	-	-
Impairment losses	-	-	-7.7	-14.9	-	-	-0.5	+7.2
Business restructuring expenses	-	-	-	-	-	-1.0	-0.3	-0.3
Provision for loss on litigation	-	-	-	-11.7	-1.4	-0.8	+0.2	+0.2
Settlement payments	-	-	-2.7	-	-	-	-	+2.7
Pretax Income	26.3	26.0	31.8	5.5	29.6	-8.6	-6.6	-38.4
Income Taxes, etc.	-4.6	-5.2	-3.4	-2.4	-2.7	-7.9	-10.8	-7.4
Bottom-line Profit	21.6	20.8	28.3	3.1	26.9	-16.5	-17.5	-45.8

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- The next slide addresses non-operating income, extraordinary income, and income taxes.
- Non-operating expense included share of loss of entities accounted for using equity method of 6.1 billion yen.
We also recorded a gain on sale of non-current assets of 4.7 billion yen under extraordinary income.

Consolidated Balance Sheets

- Cash and deposits as of the end of Q3 amounted to 262.8 billion yen, net assets amounted to 477.0 billion yen, and the equity ratio was 21.6%

(Billions of Yen)

	FY2021	FY2022			FY2021	FY2022	
	End of Mar.	End of Sep.	End of Dec.		End of Mar.	End of Sep.	End of Dec.
Cash and deposits	287.3	256.5	262.8	Notes and accounts payable – trade, etc.	422.3	477.7	457.0
Notes and accounts receivable – trade, etc.	487.1	536.3	506.7	Short-term borrowings	54.3	91.4	133.9
Inventories	310.2	380.2	357.8	Current portion of bonds payable	0.0	0.0	0.0
Other current assets	145.8	96.3	91.3	Other current liabilities	331.5	382.8	359.7
Current Assets	1,230.6	1,269.5	1,218.9	Current Liabilities	808.1	952.1	950.7
Property, plant and Equipment	418.2	561.7	547.9	Bonds payable	0.0	0.0	0.0
Intangible assets	42.2	85.9	82.2	Long-term borrowings	572.2	620.9	585.4
Investments and other Assets	265.1	309.6	283.5	Other non-current liabilities	106.5	119.7	119.4
Non-current Assets	725.6	957.4	913.7	Non-current Liabilities	678.8	740.7	704.9
Total Assets	1,956.2	2,226.9	2,132.6	Net Assets	469.2	534.0	477.0
				Total Liabilities and Net Assets	1,956.2	2,226.9	2,132.6
Exchange Rate, End of Period							
USD/JPY	121.41	143.81	131.70	Equity Ratio	23.2%	23.2%	21.6%
Euro/JPY	135.27	140.82	139.94	Equity	454.2	517.2	461.6

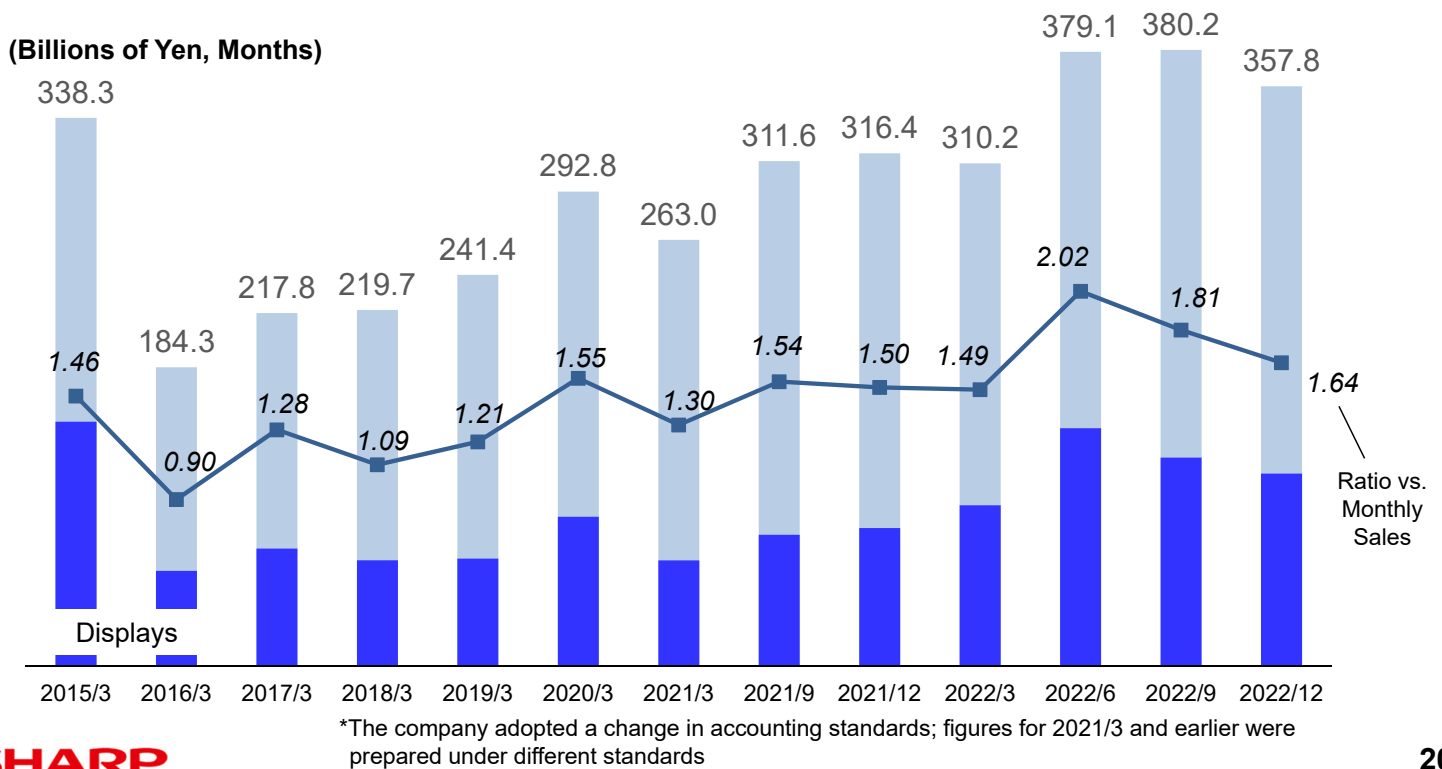
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- The next slide provides information about our balance sheets.
- Cash and deposits amounted to 262.8 billion yen compared with the balance of 256.5 billion yen at the end of September.
Net assets amounted to 477.0 billion yen compared to 534.0 billion yen, while our equity ratio was 21.6%, down from 23.2%.

Inventory Trends

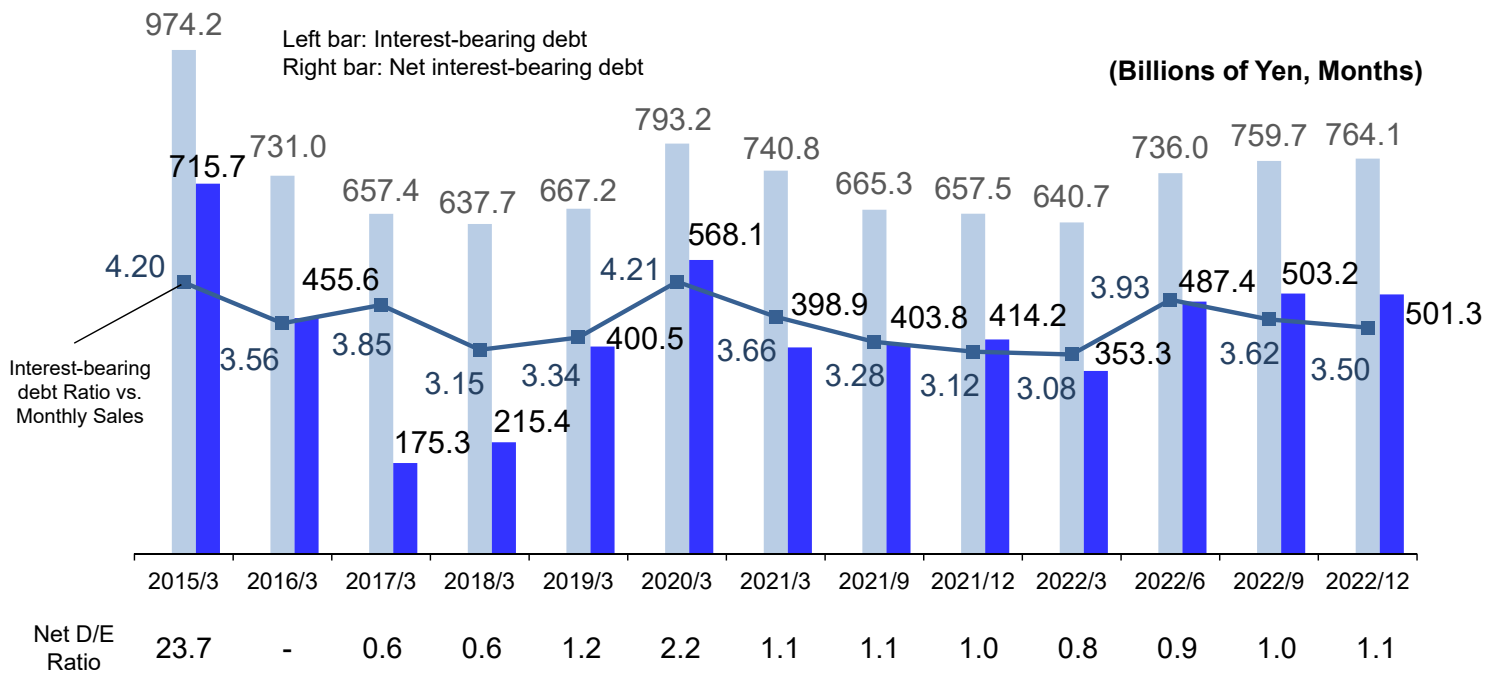
• Inventories declined 22.4 billion yen between September and December, after an increase due to the consolidation of Sakai Display Products Corporation, supply chain confusion, and other factors. We expect levels to normalize by the end of March.



- The next slide discusses our inventory trends.
- Inventories were 357.8 billion yen, compared with 380.2 billion yen as of the end of September, and inventory to monthly sales was 1.64 months, compared to 1.81 months. Inventories began rising in June due to the consolidation of Sakai Display Products Corporation, supply chain confusion, and other factors. However, inventories declined 22.4 billion yen between September and December, and expect levels to normalize by the end of March.
- We will continue to monitor changes in the situation and strive to manage inventories appropriately.

Interest-Bearing Debt Trends

- Interest-bearing debt increased 4.4 billion yen compared with the end of September 2022 to 764.1 billion yen; our ratio of interest-bearing debt to monthly sales decreased 0.12 months to 3.50 months
- Net interest-bearing debt* decreased 1.9 billion yen to 501.3 billion yen
- Net D/E ratio was 1.1 times



*Net interest-bearing debt: interest-bearing debt – cash and deposits

- Next, let's take a look at interest-bearing debt.
- Interest-bearing debt as of December 2022 amounted to 764.1 billion yen, an increase compared with 759.7 billion yen at the end of September. However, interest-bearing debt to monthly sales decreased from 3.62 months to 3.50 months.
Net interest bearing debt is decreasing in terms of value at 501.3 billion yen at the end of December compared with 503.2 billion yen in September.
Our net D/E ratio was 1.1 times.

III. Consolidated Financial Results Forecast for Fiscal 2022

- The next slide discusses our consolidated financial results forecasts for fiscal 2022.

Fiscal 2022 Consolidated Financial Results Forecast

- Revised financial results in light of slowing demand for displays, weakening product market conditions, and other factors developing to a greater degree than projected at the time of our previous announcement
- As we are in the middle of significant structural reform aimed at returning to profitability, our disclosure for net sales and operating profit is what we can reasonably calculate at this point

(Billions of Yen)

	FY2021	FY2022			
	Fiscal Year	Fiscal-year Previous Forecast	Fiscal-Year Revised Forecast	YoY	Revision
Net Sales	2,495.5	2,700.0	2,550.0	+2.2%	-150.0
Operating Profit	84.7	25.0	-20.0	-	-45.0
(margin)	(3.4%)	(0.9%)	(-0.8%)		
Ordinary Profit	114.9	12.0	-	-	-
(margin)	(4.6%)	(0.4%)			
Bottom-line Profit	73.9	5.0	-	-	-
(margin)	(3.0%)	(0.2%)			
Avg. Exchange Rate		(H2)	(Q4)		
USD/JPY	111.38	145.00	135.00		
Euro/JPY	129.06	140.00	140.00		

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- To a degree greater than projected at the time of our previous results announcement, demand slowed for display devices and the product market environment for white goods, TVs, and other products weakened in our main Japanese and ASEAN regions.
In light of these conditions, we revised our financial results forecast.
- We revised our forecast for net sales from 2,700.0 billion yen to 2,550.0 billion yen and operating profit from 25.0 billion yen to operating loss of 20.0 billion yen.
- As we are in the middle of significant structural reform in the Display Device, PC, mobile communications, TV, and other businesses toward returning to profitability in fiscal 2023, our disclosure for net sales and operating profit is what we can reasonably calculate at this point.

IV. Supplementary Data

- Supplementary materials include a summary of net sales and operating profit by segment, as well as other information.
- As the business environment surrounding Sharp continues to undergo rapid change, we expect fiscal 2022 business results to be very challenging. In these conditions, we are determined to address this critical situation as quickly as possible, completing significant structural reforms for all underperforming businesses during fiscal 2022 toward ensuring a return to profitability in fiscal 2023.
It is precisely because of these challenging conditions that we intend to accelerate the transformation of our business structure in parallel with structural reform to build a foundation for sustainable growth.
- Thank you for your attention.

Consolidated Financial Results

(Billions of Yen)

	FY2021			FY2022		
	First Half	Second Half	Fiscal Year	First Half	Second Half Forecast	Fiscal Year Forecast
Net Sales	1,218.2	1,277.3	2,495.5	1,257.9	1,292.1	2,550.0
Operating Profit	39.0	45.6	84.7	2.4	-22.4	-20.0
(margin)	(3.2%)	(3.6%)	(3.4%)	(0.2%)	(-1.7%)	(-0.8%)
Ordinary Profit	50.8	64.0	114.9	10.2	-	-
(margin)	(4.2%)	(5.0%)	(4.6%)	(0.8%)		
Bottom-line Profit	42.5	31.4	73.9	10.3	-	-
(margin)	(3.5%)	(2.5%)	(3.0%)	(0.8%)		

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S-2

Consolidated Quarterly Financial Results

(Billions of Yen)

	FY2021				FY2022		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Net Sales	611.5	606.6	675.8	601.5	562.1	695.8	709.0
Operating Profit	18.3	20.6	24.8	20.8	6.1	-3.6	-2.1
(margin)	(3.0%)	(3.4%)	(3.7%)	(3.5%)	(1.1%)	(-0.5%)	(-0.3%)
Ordinary Profit	25.6	25.2	33.7	30.3	17.4	-7.2	-10.0
(margin)	(4.2%)	(4.2%)	(5.0%)	(5.0%)	(3.1%)	(-1.0%)	(-1.4%)
Bottom-line Profit	21.6	20.8	28.3	3.1	26.9	-16.5	-17.5
(margin)	(3.5%)	(3.4%)	(4.2%)	(0.5%)	(4.8%)	(-2.4%)	(-2.5%)

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S-3

Sales by Segment

(Billions of Yen)

	FY2021			FY2022
	First Half	Second Half	Fiscal Year	First Half
Smart Life	223.9	222.2	446.1	248.1
8K Ecosystem	276.0	291.5	567.6	295.4
ICT	162.1	161.9	324.0	159.4
Brand Businesses	662.1	675.7	1,337.8	703.0
Display Device	436.7	422.8	859.6	406.6
Electronic Device	170.0	226.7	396.8	187.8
Device Businesses	606.8	649.6	1,256.5	594.4
Subtotal	1,269.0	1,325.3	2,594.4	1,297.5
Adjustments	-50.8	-47.9	-98.8	-39.5
Total	1,218.2	1,277.3	2,495.5	1,257.9

*Sales include inter-segment sales and transfers.

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S-4

Operating Profit by Segment

(Billions of Yen)

	FY2021			FY2022
	First Half	Second Half	Fiscal Year	First Half
Smart Life	24.4 (10.9%)	23.8 (10.7%)	48.2 (10.8%)	16.8 (6.8%)
8K Ecosystem	11.5 (4.2%)	13.4 (4.6%)	24.9 (4.4%)	8.1 (2.8%)
ICT	3.1 (1.9%)	0.9 (0.6%)	4.0 (1.2%)	-9.3 (-5.9%)
Brand Businesses	39.1 (5.9%)	38.1 (5.6%)	77.2 (5.8%)	15.7 (2.2%)
Display Device	9.3 (2.1%)	11.0 (2.6%)	20.3 (2.4%)	-12.3 (-3.0%)
Electronic Device	0.3 (0.2%)	6.6 (2.9%)	6.9 (1.8%)	7.4 (3.9%)
Device Businesses	9.6 (1.6%)	17.6 (2.7%)	27.3 (2.2%)	-4.9 (-0.8%)
Subtotal	48.8 (3.8%)	55.7 (4.2%)	104.6 (4.0%)	10.7 (0.8%)
Adjustments	-9.8	-10.0	-19.8	-8.3
Total	39.0 (3.2%)	45.6 (3.6%)	84.7 (3.4%)	2.4 (0.2%)

*Figures within parentheses indicate operating margin.

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S-5

Quarterly Sales by Segment

	(Billions of Yen)						
	FY2021				FY2022		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Smart Life	111.0	112.9	107.3	114.9	110.9	137.2	111.8
8K Ecosystem	137.5	138.5	148.9	142.6	139.8	155.6	153.8
ICT	80.2	81.8	82.2	79.6	70.0	89.4	78.9
Brand Businesses	328.7	333.3	338.5	337.2	320.8	382.2	344.6
Display Device	213.3	223.4	221.8	201.0	189.4	217.1	217.8
Electronic Device	96.5	73.5	139.5	87.1	68.9	118.8	164.4
Device Businesses	309.8	297.0	361.3	288.2	258.3	336.0	382.2
Subtotal	638.6	630.3	699.9	625.4	579.2	718.3	726.8
Adjustments	-27.0	-23.7	-24.0	-23.9	-17.0	-22.4	-17.7
Total	611.5	606.6	675.8	601.5	562.1	695.8	709.0

*Sales include inter-segment sales and transfers.

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Quarterly Operating Profit by Segment

	(Billions of Yen)						
	FY2021				FY2022		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Smart Life	12.6 (11.4%)	11.8 (10.5%)	11.6 (10.9%)	12.1 (10.6%)	7.1 (6.4%)	9.7 (7.1%)	5.7 (5.2%)
8K Ecosystem	4.1 (3.0%)	7.3 (5.3%)	6.8 (4.6%)	6.5 (4.6%)	4.3 (3.1%)	3.7 (2.4%)	2.9 (1.9%)
ICT	2.1 (2.7%)	0.9 (1.2%)	2.1 (2.7%)	-1.2 (-1.6%)	-2.5 (-3.7%)	-6.7 (-7.6%)	-2.2 (-2.9%)
Brand Businesses	18.9 (5.8%)	20.2 (6.1%)	20.7 (6.1%)	17.4 (5.2%)	8.9 (2.8%)	6.7 (1.8%)	6.4 (1.9%)
Display Device	3.3 (1.6%)	5.9 (2.7%)	5.6 (2.5%)	5.3 (2.7%)	0.6 (0.3%)	-12.9 (-6.0%)	-12.2 (-5.6%)
Electronic Device	1.0 (1.1%)	-0.7 (-1.0%)	5.6 (4.1%)	0.9 (1.1%)	0.0 (0.0%)	7.4 (6.2%)	5.9 (3.6%)
Device Businesses	4.3 (1.4%)	5.2 (1.8%)	11.2 (3.1%)	6.3 (2.2%)	0.6 (0.2%)	-5.5 (-1.7%)	-6.3 (-1.6%)
Subtotal	23.3 (3.7%)	25.5 (4.0%)	31.9 (4.6%)	23.7 (3.8%)	9.6 (1.7%)	1.1 (0.2%)	0.1 (0.0%)
Adjustments	-4.9	-4.8	-7.1	-2.9	-3.4	-4.8	-2.2
Total	18.3 (3.0%)	20.6 (3.4%)	24.8 (3.7%)	20.8 (3.5%)	6.1 (1.1%)	-3.6 (-0.5%)	-2.1 (-0.3%)

*Figures within parentheses indicate operating margin.

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S-7

Capital Investment / Depreciation and Amortization

(Billions of Yen)

	FY2021			FY2022		
	First Half	Second Half	Fiscal Year	First Half	Second-half Forecast	Fiscal Year Forecast
Capital Investment	30.4	21.2	51.7	20.5	44.5	65.0
Displays	10.4	6.1	16.5	4.2	21.8	26.0
Depreciation and Amortization	31.2	34.7	65.9	36.6	43.4	80.0
R&D Expenditures	39.9	46.3	86.2	39.9	55.1	95.0

(Yen)

Avg. Exchange Rate	FY2021			FY2022	
	First Half	Second Half	Fiscal Year	First Half	Q4 Forecast
US Dollar	108.80	113.96	111.38	132.98	135.00
Euro	129.39	128.73	129.06	137.22	140.00

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S-8

Quarterly Capital Investment and Depreciation, etc.

(Billions of Yen)

	FY2021				FY2022		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Capital Investment	13.4	17.0	11.0	10.2	5.0	15.5	12.3
Displays	7.4	3.0	2.4	3.6	0.9	3.3	4.7
Depreciation and Amortization	15.3	15.9	16.8	17.9	15.6	21.0	21.6
R&D Expenditures	19.6	20.3	19.2	27.0	18.7	21.1	20.4

(Yen)

Avg. Exchange Rate	FY2021				FY2022		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
US Dollar	108.49	109.11	112.71	115.21	128.57	137.38	140.60
Euro	130.45	128.33	128.57	128.90	136.60	137.84	142.81

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S-9

Forward-Looking Statements

This presentation contains certain statements about the future plans, strategies, and performance of Sharp Corporation and its consolidated subsidiaries (“the Company” or “Sharp”). Statements not based on historical or present facts are assumptions and estimates based on information available at the time. Future plans, strategies, and performance are subject to known and unknown risks, uncertainties, and other factors. Actual performance, business activities, and financial position may differ materially from the assumptions and estimates provided herein due to risks, uncertainties, and other factors. Sharp is under no obligation to update these forward-looking statements in light of new information, future events, or other factors. Risks, uncertainties, and other matters that could affect actual results include, but are not limited to, to the following factors:

- (1) The economic conditions in which Sharp operates
- (2) Sudden, rapid fluctuations in demand for Sharp products and services, as well as intensified price competition
- (3) Exchange rate fluctuations (particularly between the yen and the U.S. dollar, the euro, and other currencies)
- (4) Regulations, including trade restrictions with other countries
- (5) The progress of collaborations and alliances with other companies
- (6) Litigation and other legal proceedings against Sharp
- (7) Rapid technological changes in products and services, etc.

*Amounts less than 100 million yen shown in this presentation material have been rounded down.

*Year-on-year change has been calculated based on 100 million yen units. Percentage change has been calculated based on actual figures.

*Bottom-line profit: Profit attributable to owners of parent

*Segment Name Abbreviations:

Smart Life: SL 8K Ecosystem: 8K ICT: ICT Display Device: DD Electronic Device: ED

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